

July 14, 2023

## **Sarnia Transmission Market Area Non-Binding Expression of Interest and Binding Reverse Open Season**

Enbridge Gas is conducting a Non-Binding Expression of Interest (“Non-Binding EOI”) and a concurrent Binding Reverse Open Season (“Binding ROS”) to confirm market demand for new firm natural gas distribution services in the Sarnia transmission market area, for service starting November 1, 2027. It is important that in the contemplation of any bid, customers fully consider opportunities that may reduce their firm demand requirements, including Demand Side Management, interruptible rates, and alternative sources of energy.

Enbridge Gas is considering alternatives that could provide additional natural gas capacity to the Sarnia transmission market area. Information gathered during this process will be used to confirm and evaluate the alternatives with the potential to meet the demands and timing of existing and new customers in the Sarnia transmission market area. A map of the area of benefit (the “Area of Benefit”) is provided below.

### **Non-Binding EOI Process and Bid Form**

The purpose of this Non-Binding EOI is to gather large volume customer input to generate an informed forecast that identifies the location, timing and size of customer growth. Enbridge Gas will use this data to design the optimal facility requirements (the “Project”) to meet market needs of large volume customers (those consuming at least 100,000 m<sup>3</sup>/day or more). Small volume customers interested in capacity should submit their request via the [Get Connected](#) website.<sup>1</sup>

Depending upon market interest received, the Project will create capacity for the following services:

1. New firm distribution service
2. Conversion of existing interruptible distribution service to firm service
3. New interruptible distribution service

Please see below for details on the Binding ROS.

If there is insufficient customer interest, the Project is unlikely to proceed as proposed herein.

Depending on customer location, additional local reinforcement may also be required to serve new and existing customers in this developing area.

Existing customers should submit only one bid form for each site. Existing customers or potential new customers contemplating an expansion on a new site/address should submit a bid form for each new site/address. This Non-Binding EOI and Binding ROS process will close by, and completed bid forms are due no later than, **12 p.m. EDT on August 23, 2023.**

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<sup>1</sup> <https://www.enbridgegas.com/connect-to-gas>

### ***Service Description***

1. Since the Project may require significant capital investment by Enbridge Gas, the term of customers' associated natural gas distribution contracts will be no less than five years and not to exceed 20 years; and/or may include upfront payments for capacity and/or negotiated rates above those currently approved and posted by the OEB to support the cost of constructing customer-specific distribution related facilities.
2. The facilities, rates and services included in this Non-Binding EOI are subject to OEB approval and sufficient interest being received to justify the Project. To ensure the continued efficient expansion of natural gas facilities in the region, the final scope of the proposed Project facilities will be informed by the demand forecast that results in part from this Non-Binding EOI process.

### ***Submitting a Non-Binding EOI Bid Form***

1. If you wish to participate in this Non-Binding EOI related to the Sarnia Transmission Market Area, please complete, sign and return the attached Non-Binding Expression of Interest Bid Form via email to [Economic.Development@enbridge.com](mailto:Economic.Development@enbridge.com). Completed bid forms must be returned by email on or **before 12 p.m. EDT on August 23, 2023.**
2. Enbridge Gas will acknowledge receipt of all bid forms by email on or before the end of day on **August 24, 2023.** Enbridge Gas in its sole discretion reserves the right to reject any bids received.
3. Any suggested contractual Condition(s) Precedent that the customer proposes should be clearly articulated and attached to the bid form.
4. Once the Project is defined and Enbridge begins project development activities, the successful bidders will then be asked to commit to the capacity by executing an Enbridge Gas Distribution Contract to formally support the need for the Project.

### **Binding ROS:**

Concurrent with the Non-Binding EOI for new or incremental firm distribution capacity, Enbridge is also conducting a Binding ROS. All existing contract rate class customers in the Area of Benefit are being offered the opportunity to de-contract existing distribution capacity, or to convert existing firm distribution service to interruptible service.

Enbridge Gas assesses new infrastructure investments for Integrated Resource Planning (“**IRP**”) to ensure the Project is in the best interest of Enbridge Gas and its customers, considering reliability, safety, cost-effectiveness, public policy, optimized scoping, and risk management. IRP looks to determine if non-pipeline alternatives are able to reduce, defer or eliminate the need for incremental facilities to meet firm demands.

Bids received through this Binding ROS process will be used to evaluate and inform the scope and timing of the Project as well as the IRP Alternatives Assessment. In this way, Enbridge Gas will be able to evaluate IRP solutions to serve incremental demand while optimizing any existing capacity.

**Submitting a Binding ROS Bid Form**

1. If you wish to participate in this Binding ROS related to the Sarnia Transmission Market Area, please complete, sign and return the attached Bid Form via email to [Economic.Development@enbridge.com](mailto:Economic.Development@enbridge.com). Completed bid forms must be returned by email on or before 12 p.m. EDT on **August 23, 2023**.
2. Enbridge Gas will acknowledge receipt of all bid forms by email on or before the end of day on **August 24, 2023**. Enbridge Gas in its sole discretion reserves the right to accept or reject any bids received.
3. Bids submitted in this Binding ROS represent a legally binding offer by the customer to turn back or convert existing distribution capacity. Existing customers should submit only one binding bid form for each distribution contract.
4. Any suggested contractual Condition(s) Precedent that the customer proposes should be clearly articulated and attached to the bid form.

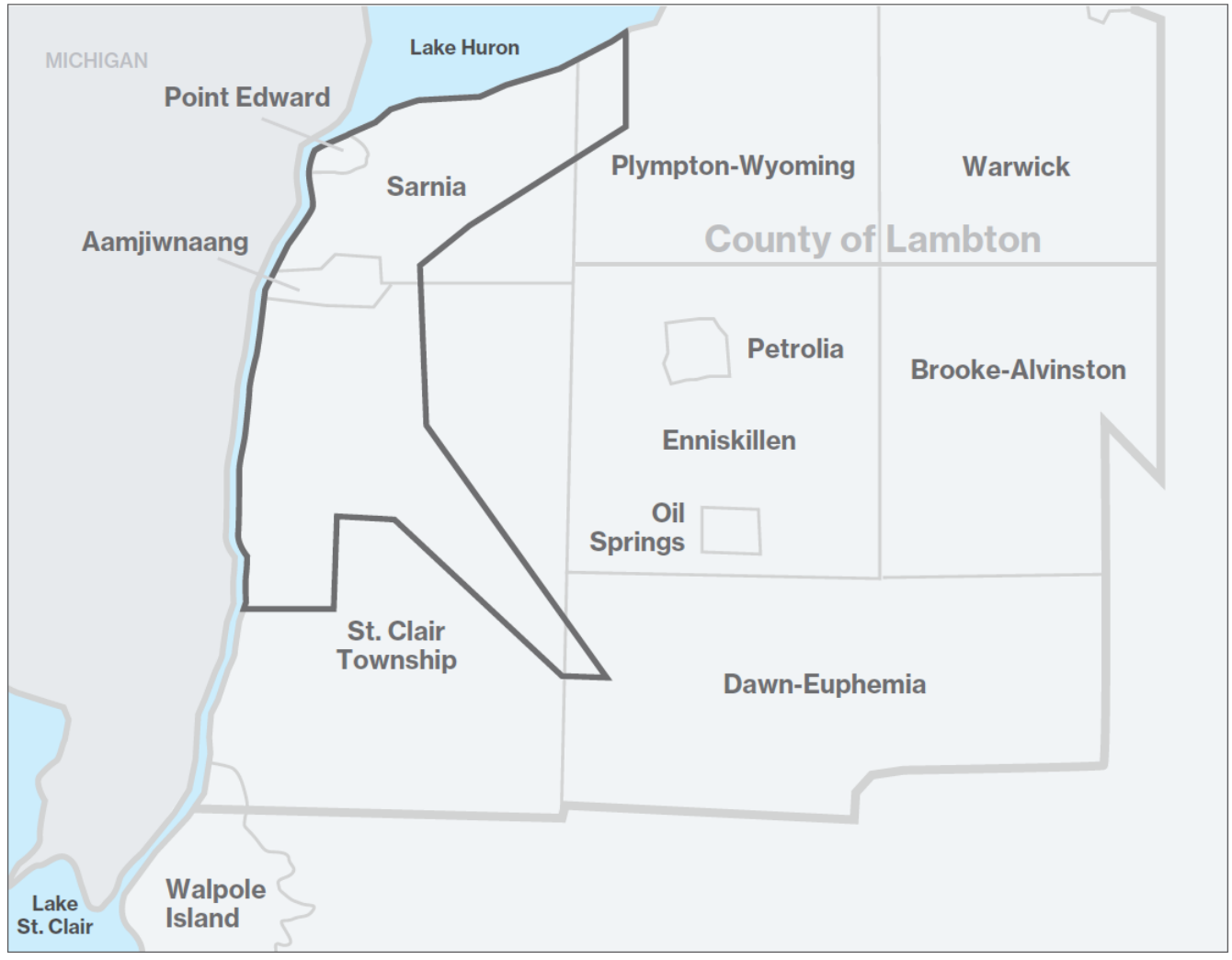
If you have any questions about this Non-Binding EOI and Binding ROS, **please contact your account manager** or one of the following individuals:

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Greg Smart Account Manager Cell: (647) 292 1379 <a href="mailto:Greg.Smart@enbridge.com">Greg.Smart@enbridge.com</a>	Andy Duquette Account Manager Cell: (519) 365 3534 <a href="mailto:Andy.Duquette@enbridge.com">Andy.Duquette@enbridge.com</a>	Brian Lennie Specialist Economic Development Cell: (226) 229 2692 <a href="mailto:Brian.Lennie@enbridge.com">Brian.Lennie@enbridge.com</a>
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**Map of Area of Benefit**

The map below outlines the area that is under consideration for a potential project to expand natural gas capacity (everything within the black outlined area).





## Non-Binding Expression of Interest Bid Form:

Please complete, sign and return this Non-Binding Expression of Interest Bid Form ("**Bid Form**") on or **before 12 p.m. EDT on August 23, 2023**, via email to [Economic.Development@enbridge.com](mailto:Economic.Development@enbridge.com)

It is understood that Enbridge Gas will review and acknowledge all Bid Forms received on or **before August 24, 2023**.

Customers may only submit one Bid Form per property. Bid Forms will be treated as confidential and only aggregated or non-identifiable data will be used to support any public submissions to the Ontario Energy Board. Enbridge Gas in its sole discretion reserves the right to reject any bids received.

Property address: \_\_\_\_\_ SA: \_\_\_\_\_  
911 address X,Y (latitude and longitude, if known) (if known)

- New INTERRUPTIBLE natural gas needs.** An increase of interruptible gas needs at the above location (i.e. new equipment, new processes), or a new interruptible gas load as a result of a new build where customer is willing to accept the terms and conditions of interruptible service (for example periodic curtailment of gas distribution service)

Year	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036
Incremental (m <sup>3</sup> /h)										
Cumulative (m <sup>3</sup> /h)										

Total new **interruptible** gas needs (over planning horizon): \_\_\_\_\_ m<sup>3</sup>/hour

- Conversion of existing interruptible distribution service to firm distribution service.** The amount of incremental firm distribution service needed net of any existing firm distribution service resulting from conversion of existing interruptible service to firm distribution service.

Year	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036
Incremental (m <sup>3</sup> /h)										
Cumulative (m <sup>3</sup> /h)										

What are the driving factors behind the request to convert current interruptible service to firm service?

\_\_\_\_\_

- New FIRM natural gas needs.** An increase of firm gas needs at the above location (i.e. new equipment, new processes), or a new firm gas load as a result of a new build.

Year	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036
Incremental (m <sup>3</sup> /h)										
Cumulative (m <sup>3</sup> /h)										

Total new **firm** gas needs over planning horizon: \_\_\_\_\_ m<sup>3</sup>/hour



Please provide responses to following questions if you have expressed interest in new **FIRM** natural gas needs in the table above.

**Interruptible service as an alternative to new Firm service:**

Is interruptible service a viable option for your business/operations (i.e., could your operations accommodate service interruptions lasting one or more days on multiple occasions per year?) Yes / No

- If no, please explain why.

\_\_\_\_\_ (i.e. disruption to operations, alt fuel cost/availability/emissions, potential loss of production/product, etc.)

- If yes, how would you ensure compliance with a service interruption?

\_\_\_\_\_ (i.e. switch to alternate fuel source, shut down operations/processes etc.)

Would you be more inclined to consider interruptible service over new Firm service if the ability to negotiate lower than posted interruptible rates was available? Yes / No

- If no, please explain why.

\_\_\_\_\_ - If yes, please indicate the interruptible distribution delivery rate that would be required for you to consider interruptible service as an alternative to new Firm service (\$/m<sup>3</sup>/day or percentage reduction in the distribution rate)

**Natural Gas Conservation:**

Has Enbridge Gas discussed energy conservation program offerings with you? Yes / No

By checking this box, we confirm that the bid amounts reflected above are inclusive of all future expected natural gas conservation activities (including natural gas conservations activities within and outside of Enbridge Gas' Demand Side Management programs, and the use of non-natural gas alternative options).

**Economic Development impacts related to incremental gas needs:**

Number of net new jobs related to this expansion: \_\_\_\_\_ direct + \_\_\_\_\_ indirect = \_\_\_\_\_ total

Number of current jobs at risk if economical access to gas is not available: \_\_\_\_\_

Capital investment by Customer at the site conditional on economical access to gas: \$ \_\_\_\_\_

Please detail any other benefits from increased access to gas (lower greenhouse gas emissions or costs by displacing an alternative energy source etc.): \_\_\_\_\_

Total Incremental distribution service capacity (New firm + conversion of Interruptible): \_\_\_\_\_ m<sup>3</sup>/hour

Total job impacts related to economical access to natural gas (total new + current "at risk"): \_\_\_\_\_ jobs



Customer Conditions Precedent for growth: If the Customer's Non-Binding Expression of Interest is subject to Conditions Precedent, please indicate those conditions below. Please attach a separate page with details if additional space is required.

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Customer's legal name: \_\_\_\_\_

Name of Authorized Representative: \_\_\_\_\_  
Please Print Signature

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Dated this \_\_\_\_ day of \_\_\_\_\_, 2023



**Distribution Service Binding Reverse Open Season Bid Form:**

Please complete, sign and return this Binding Reverse Open Season Bid Form (“**Bid Form**”) on or **before 12 p.m. EDT on August 23, 2023**, via email to [Economic.Development@enbridge.com](mailto:Economic.Development@enbridge.com)

It is understood that Enbridge Gas will review and acknowledge all Bid Forms received on or **before August 24, 2023**. If a bid is accepted, with or without conditions, Enbridge Gas will notify the Bidder accordingly.

Bidders may only submit one Bid Form per distribution contract. Bid Forms will be treated as confidential and only aggregated or non-identifiable data will be used to support any application to the Ontario Energy Board. Enbridge Gas in its sole discretion reserves the right to accept or reject any bids received.

Site address: \_\_\_\_\_ Distribution Contract SA: \_\_\_\_\_

Binding Reverse Open Season (Turnback of existing capacity under contract at an existing site)

- Turn back existing FIRM distribution service.** The amount of firm distribution service at the identified location no longer required by the customer.

**Reduction start date:** November 1, 2027      **Reduction volume:** \_\_\_\_\_ (m<sup>3</sup>/hr)

- Conversion of existing FIRM distribution service to INTERRUPTIBLE distribution service.** The amount of firm distribution service at the identified location that the customer would like to convert to interruptible service.

**Conversion start date:** November 1, 2027      **Conversion volume:** \_\_\_\_\_ (m<sup>3</sup>/hr)

- Turn back existing INTERRUPTIBLE distribution service.** The amount of interruptible distribution service at the identified location no longer required by the customer.

**Reduction start date:** November 1, 2027      **Reduction volume:** \_\_\_\_\_ (m<sup>3</sup>/hr)

**Interruptible service as an alternative to existing Firm service:**

Is interruptible service a viable option for your business/operations (i.e., could your operations accommodate service interruptions lasting one or more days on multiple occasions per year?) Yes / No

- If no, please explain why.

\_\_\_\_\_  
(i.e. disruption to operations, alt fuel cost/availability/emissions, potential loss of production/product, etc.)

- If yes, how would you ensure compliance with a service interruption?

\_\_\_\_\_  
(i.e. switch to alternate fuel source, shut down operations/processes etc.)





Would you be more inclined to consider converting existing firm distribution service to interruptible distribution service if the ability to negotiate lower than posted interruptible rates was available?

Yes / No

- If no, please explain why.

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- If yes, please indicate the interruptible distribution delivery rate that would be required for you to consider converting existing firm service to interruptible service. (\$/m<sup>3</sup>/day or percentage reduction in the distribution rate)

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Customer Conditions Precedent for **turnback/conversion of capacity**: If the Customer's request to turn back excess or unwanted capacity, or to convert existing firm service to interruptible service, is subject to Conditions Precedent, please indicate those conditions below. Please attach a separate page with details if additional space is required:

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Customer's legal name: \_\_\_\_\_

Name of Authorized Representative: \_\_\_\_\_  
Please Print Signature

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Dated this \_\_\_\_ day of \_\_\_\_\_, 2023