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Energy Insider

Smart savings for business

How expert help steered designs for the new Canadian Canoe Museum

With no CO2 footprint or noise pollution, the canoe is arguably one of the world's most sustainable watercrafts. It's also a rich part of Canada's heritage. So it's fitting that, when it came time to design a new home for the Canadian Canoe Museum's national collection, the design team chose to build in a philosophy of sustainability.



The museum participated in Enbridge Gas' Savings by Design program

As part of the program, the team worked closely with some of the best brains in the business—a team of sustainable design experts strategizing over a day-long workshop to model the most efficient, cost-effective approaches to building above code.

The museum also received generous financial incentives to integrate the recommended measures into its final plans. Once complete, the building will be almost 40 percent more energy-efficient than a similar facility built to baseline code.

“We are building a new home that aspires to be as innovative as the canoe itself.”

– Carolyn Hyslop, Executive Director, *The Canadian Canoe Museum*

WATCH THE VIDEO

Get free expertise and incentives—a value of up to \$60,000

Get access to industry experts, technical tools and financial incentives to help you build high-performance buildings.

What’s included:

- Complimentary visioning session.
- Integrated design process workshop (\$30,000 value*).
- \$15,000 simulation modelling incentive.
- \$15,000 commissioning incentive.

Your project must be 50,000 square feet or greater and in the Enbridge Gas service area to participate.

SEE PROGRAM DETAILS

Dust off the trophy case—the race2reduce awards are back!

Get your speeches ready in anticipation of one of real estate’s most prestigious awards of the year. If you’ve been competing in BOMA Toronto’s popular race2reduce challenge and have made progress, here’s your opportunity to be recognized for your achievements and commitment to reducing energy use.



The 2020 Commercial Real Estate Sustainability Trailblazers (CREST) Awards will be presented virtually on Nov. 5, 2020, to recognize the industry's top performers in the following categories:

1. Performance Leadership

Recognition for improved building performance, with success measured by the percentage reduction in electricity use, gas use, water use and waste.

2. Innovative Excellence

This award recognizes those who have used a creative and effective approach to achieve sustainability goals and paved the way for others in the industry.

3. Collaborative Excellence

To promote the spirit of collaboration, this award honours landlords and tenants working together to drive improvements in building performance.

4. Climate Champion

Awarded to a building or a tenant, this award celebrates exemplary effort to reduce emissions from a building or business operation.

[Tune in to the virtual awards ceremony on Nov. 5, 2020.](#)

Why work with an Energy Solutions Advisor? Enbridge Gas' George Hantzis weighs in.

Looking for ways to reduce costs but not sure where to begin? An Energy Solutions Advisor can help you focus and pave the way. We asked [George Hantzis](#), Large Commercial Energy Solutions Manager, why it's worth connecting with his team.



Who can benefit from working with your team?

We develop plans to help every facility save, working closely with property managers and owners of multi-residential buildings, office buildings, municipal buildings, long-term care facilities, hotels and even school boards. We also liaise with industry associations and business partners to help deliver our programs.

Why should customers work with an Energy Solutions Advisor?

Many customers don't think they can impact energy costs, but that's far from the truth; there are many controllable factors that can reduce utility bills. As Energy Solutions Advisors, we help customers understand their energy consumption and uncover energy-saving opportunities. Our programs have been around for over 25 years, so customers can expect trusted, ongoing support from our team.

How does an Energy Solutions Advisor help?

We make it easy for customers, which saves them time and allows them to focus on their day-to-day business. Our experts bring years of industry experience to hone in on areas that will yield the best savings and build a strong business case. We also help make it easy for customers to navigate our incentive programs, including the application process. Often all that's required is their signature.

What can customers expect when working with you?

The most important step is to understand our customers' goals and priorities, so that we can develop a plan that makes sense. We then look at where and how much natural gas is being used, using energy mapping and load profiling tools. This helps us prioritize which improvements will get the biggest bang for their dollar. Once a plan is approved, with potential energy savings and payback calculated, we can prepare the application for incentives and help implement the projects.

Why does Enbridge Gas offer this expertise?

Often what stops our customers from pursuing projects is that they don't know where to begin. Our free consulting services help guide customers, and enable them to become energy-efficient and competitive. Sometimes just the simple act of putting a plan together can help build momentum and lead to long-term changes.

What do you find most rewarding about your role?

I lead an exceptionally knowledgeable team of advisors, and I'm proud of the value and expertise that we deliver to our customers. Over 25 years, we've earned their trust and I find it rewarding to partner with customers to pursue energy savings, find efficiencies and, ultimately, make them more competitive.

Connect with an Energy Solutions Advisor today

CONTACT AN EXPERT

Affordable upgrades to help affordable housing providers save

Affordable housing providers are faced with a complex challenge—finding ways to do more with less. Improving energy efficiency can reduce energy and maintenance costs to ensure that housing remains affordable for those who need it.



Free expert help and incentives

The Enbridge Gas Affordable Multi-Family Housing Program can help keep your building running optimally, with incentives for upgrades including, but not limited to:

- High-efficiency boilers.
- Condensing water heaters.
- Condensing make-up air units.
- Energy and heat recovery ventilators.

Incentives are available to:

- Eligible market-rate multi-family buildings.
- Social and municipal housing providers.
- Shelters and co-ops.
- Rent-geared-to-income housing.

Set up a free consultation

Get expert help to identify energy-saving opportunities for your building. Email energyservices@enbridge.com to connect with an Energy Solutions Advisor.

Learn more about the [Affordable Multi-Family Housing Program](#).

* This has no cash value. To qualify for the program, your project must be located in the Enbridge Gas Inc. service area. If a participant doesn't complete construction of a new commercial property in the Enbridge Gas service area that exceeds 15 percent of the OBC's energy performance requirement within five years of completing the integrated design process workshop, they're not eligible for performance incentives. In order to receive incentive payments, you must agree to all program terms and conditions, fully participate in all stages of the program and meet all program requirements. HST is not applicable and will not be added to incentive payments.

Questions? Call us at [1-855-659-0549](tel:1-855-659-0549)

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