



# ONTARIO ENERGY BOARD

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**VOLUME:** Technical Conference

**DATE:** September 13, 2013

EB-2012-0433  
EB-2012-0451  
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**THE ONTARIO ENERGY BOARD**

**IN THE MATTER OF** an application by Enbridge Gas Distribution Inc. for: an order or orders granting leave to construct a natural gas pipeline and ancillary facilities in the Town of Milton, City of Markham, Town of Richmond Hill, City of Brampton, City of Toronto, City of Vaughan and the Region of Halton, the Region of Peel and the Region of York; and an order or orders approving the methodology to establish a rate for transportation services for TransCanada Pipelines Limited;

**AND IN THE MATTER OF** an application by Union Gas Limited for: an Order or Orders for pre-approval of recovery of the cost consequences of all facilities associated with the development of the proposed Parkway West site; an Order or Orders granting leave to construct natural gas pipelines and ancillary facilities in the Town of Milton; an Order or Orders for pre-approval of recovery of the cost consequences of all facilities associated with the development of the proposed Brantford-Kirkwall/Parkway D Compressor Station project; an Order or Orders for preapproval of the cost consequences of two long term short haul transportation contracts; and an Order or Orders granting leave to construct natural gas pipelines and ancillary facilities in the City of Cambridge and City of Hamilton.

Technical Conference held at 2300 Yonge Street,  
25th Floor, Toronto, Ontario,  
on Friday, September 13th, 2013,  
commencing at 9:03 a.m.

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TECHNICAL CONFERENCE  
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A P P E A R A N C E S

MICHAEL MILLAR	Board Counsel
COLIN SCHUCH PASCALE DUGAY KHALIL VIRANEY JOSH WASYLYK	Board Staff
FRED CASS SCOTT STOLL EDITH CHIN	Enbridge Gas Distribution Ltd.
CRAWFORD SMITH MARK KITCHEN KAREN HOCKIN	Union Gas
JOHN WOLNIK JOHN BEAUCHAMP	Association of Power Producers of Ontario (APPrO)
TOM BRETT	Building Owners and Managers Association (BOMA)
JULIE GIRVAN MARK GARNER	Consumers Council of Canada (CCC)
STEVEN SHRYBMAN	Council of Canadians
VINCE DeROSE	Canadian Manufacturers & Exporters (CME)
ROGER HIGGIN	Energy Probe Research Foundation
KENT ELSON JACK GIBBONS	Environmental Defence
DWAYNE QUINN	Federation of Rental-housing Providers of Ontario (FRPO)
DAVE RHEAUME AUDRY BAZINET	Gaz Métropolitain
DAVID POCH	Green Energy Coalition (GEC)

A P P E A R A N C E S

MARK CRANE	Industrial Gas Users' Association (IGUA)
RANDY AIKEN	London Property Management Association (LPMA)
ROGER BEAMAN	Markham Gateway
JAMES SIDLOFSKY	Metrolinx
MARK RUBENSTEIN	School Energy Coalition (SEC)
GORDON CAMERON	TransCanada Pipeline Ltd.
JAMES WIGHTMAN	Vulnerable Energy Consumers' Coalition (VECC)

I N D E X   O F   P R O C E E D I N G S S

Description	Page No.
--- On commencing 9:03 a.m.	1
--- On commencing in camera at 9:04 a.m.	1
<b>ENBRIDGE GAS, UNION GAS, GMI, TCPL - JOINT PANEL</b>	<b>1</b>
<b>M. Giridhar, M. Isherwood, P. Cabana, D. Bell</b>	
Presentation by Mr. Cabana	4
Questions by Dr. Higgin	6
Questions by Mr. DeRose	16
Questions by Mr. Quinn	25
Questions by Mr. Poch	30
Questions by Mr. DeRose	37
Questions by Mr. Shrybman	41
Questions by Mr. Brett	43
Questions by Mr. Wolnik	49
Questions by Mr. Beauchamp	55
Questions by Mr. Rubenstein	57
Questions by Mr. Beauchamp	58
--- Recess taken at 10:46 a.m.	64
--- On resuming at 11:10 a.m.	64
Questions by Mr. DeRose	67
Questions by Mr. Brett	71
Questions by Dr. Higgin	73
Questions by Mr. DeRose	78
Questions by Mr. Crane	87
Questions by Mr. Quinn	87
Questions by Mr. Shrybman	108
Questions by Mr. Gruenbauer	110
Questions by Mr. Wolnik	113
--- Luncheon recess taken at 12:43 p.m.	128

I N D E X   O F   P R O C E E D I N G S   

<u>Description</u>	<u>Page No.</u>
--- On resuming at 1:35 p.m.	128
Questions by Mr. Rubenstein	131
Questions by Mr. Crane	136
Questions by Mr. Quinn	141
Questions by Dr. Higgin	167
Questions by Mr. Viraney	168
Questions by Dr. Higgin	171
Questions by Mr. Quinn	173
--- Recess taken at 2:49 p.m.	176
--- On resuming at 3:05 p.m.	176
Questions by Mr. Brett	176
Questions by Mr. Quinn	189
--- Whereupon the conference adjourned at 3:33 p.m.	193

E X H I B I T S

Description

Page No.

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NO EXHIBITS WERE FILED IN THIS PROCEEDING

U N D E R T A K I N G S

Description

Page No.

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NO UNDERTAKINGS WERE FILED IN THIS PROCEEDING

1 Friday, September 13, 2013

2 --- On commencing 9:03 a.m.

3 MR. MILLAR: Good morning, everyone. I think we'll  
4 get started.

5 Welcome. This is the technical conference in EB-2012-  
6 0451, 2012-0433, and EB-2013-0074. We have convened this  
7 technical conference largely to discuss a confidential  
8 document, and then I understand there are some questions,  
9 which we'll save til the end, relating to Enbridge's  
10 evidentiary updates.

11 We're going to go in camera to deal with the  
12 confidential document, which I think will take most of our  
13 time today. Before we do that, this will not be -- this  
14 will be transcribed, but it will be confidential, at least  
15 for now, until the Board makes a final determination. We  
16 are not broadcasting live. And I ask all parties here to  
17 confirm that they have either signed the undertaking or  
18 they are a member of Board Staff or the court-reporting  
19 team or they work for one of the companies.

20 Is there anyone here who does not fall into one of  
21 those categories?

22 Okay. Seeing no one, we can proceed.

23 --- On commencing in camera at 9:04 a.m.

24 MR. MILLAR: I don't have anything by way of  
25 preliminaries. I'll turn it over to Mr. Smith and Mr.  
26 Cass, who I think will introduce their panel, and Mr. Smith  
27 may have a brief opening remark as well.

28 **ENBRIDGE GAS, UNION GAS, GMI, TCPL - JOINT PANEL**



1 agreement, which will then be put forward to the National  
2 Energy Board, which will be asked to approve it, of course,  
3 given the NEB's jurisdiction.

4 So that, I think, is an important context and  
5 framework for people to bear in mind, having regard to the  
6 applications. But subject to that, I thought, Michael, the  
7 way in which we would proceed would follow the terms sheet,  
8 and it, I think, would be helpful to the intelligibility of  
9 the transcript if we took people's questions by topic,  
10 exhausted the questions on a particular topic, and then  
11 moved to the next topic. And I thought the way in which we  
12 would do that would be to simply follow the headings  
13 outlined in the terms sheet itself as a guide.

14 So we appreciate some people were able to provide us  
15 with questions in advance, and we thank those people for  
16 doing so. So to the extent they can organize their  
17 questions if they're not already organized this way in the  
18 order of the terms sheet.

19 MR. MILLAR: I think that's a good idea.

20 Mr. Cass, did you have anything further?

21 MR. CASS: No, I concur with everything that Crawford  
22 -- has been said. For clarity, the notion that is being  
23 put forward is that in a particular subject area each party  
24 would ask its questions in that subject area, then we would  
25 move to the next subject area.

26 MR. SMITH: Yes.

27 MR. MILLAR: Okay. Well, why don't we proceed in that  
28 fashion. We haven't taken an order, but I'll just rely on

1 people to raise their hands if they have questions on any  
2 particular heading. And I guess we'll start at the  
3 beginning with the high-level principles. Who would care  
4 to go first on that?

5 MS. GIRIDHAR: I will.

6 MR. CABANA: No, no. Wait for the question.

7 MR. MILLAR: Any volunteers? Yes, Mr. Higgin?

8 DR. HIGGIN: Excuse me. Roger Higgin for --

9 MR. ISHERWOOD: Should we first do a little brief  
10 introduction on each section, just for clarity, or just go  
11 right to questions? What's your preference?

12 MR. MILLAR: No, that's a good idea.

13 **PRESENTATION BY MR. CABANA:**

14 MR. CABANA: Okay. If I may, I'm just going to take  
15 five minutes of your time, but -- okay. Patrick Cabana.  
16 If I may, I'm just going to take five minutes of your time  
17 to just explain the benefit and why we believe that that  
18 settlement sheet is the best thing that could have happened  
19 to all our industry at this point.

20 There's no doubt in our head that we're in an  
21 unprecedented situation at this point. Most of my  
22 colleagues depict the actual situation as total madness at  
23 this point.

24 Why is this so? Probably because there's so many  
25 unanswered question at this point. It creates so many  
26 uncertainties in the market at this point. We need to  
27 remember that our first mission is to make sure to serve  
28 our customers and make sure that we secure the supply for

1 them. And right now our mission is to make sure to clean  
2 the slate and make sure that everything goes very smooth in  
3 the future.

4 An example of this question right now that are  
5 difficult to assess: How do we reconcile (sic) the fact  
6 that TCPL has no right -- no obligation to serve its  
7 customers, while we as LDC know that we have that  
8 obligation? How do we reconcile the fact that LDCs  
9 needs to have the right to supply where they won't, and  
10 TCPL at the same time needs to have the right to a fair  
11 opportunity to recuperate their costs.

12 We can battle in different ways for years, try to  
13 settle these questions. The thing is, at this point we  
14 need to find answers, and that's what we're proposing with  
15 that settlement terms sheet.

16 And I would just like to give you a good example of  
17 that. We receive at Gaz Métro questions every week, and I  
18 receive calls personally from the Quebec government, from  
19 one of the customers that would become probably the most  
20 important customers of Gaz Métro in the coming years.

21 They need to secure capacity. But right now they are  
22 unable in the situation we're in to access capacity at a  
23 fair price. It's a question of months because, before that  
24 customers, if we don't find a suitable solution for all our  
25 industry before they just pull the plug and say, We'll  
26 invest elsewhere.

27 We cannot afford to continue to debate on all these  
28 matters. We need to find a common solution, and we believe

1 we have the solution here, right here.

2 So we'll go through all the section one by one, and  
3 feel free to ask your question. Thanks.

4 MR. SMITH: Maybe what we should do, just for  
5 structure, is have questions now on the high-level  
6 principles, and then we can turn to the next section of the  
7 agreement.

8 MR. MILLAR: Mr. Higgin, would you like to go?

9 **QUESTIONS BY DR. HIGGIN:**

10 DR. HIGGIN: Yes. Roger Higgin for Energy Probe, and  
11 also I'm representing, giving some questions, on behalf of  
12 Randy Aiken for LPMA, and also for James Wightman on behalf  
13 of VECC.

14 So this question is on our list of written questions.  
15 It's number 4. And it speaks to the bulletin number 6,  
16 under the principles, if you read the bullet.

17 And this refers to statements made yesterday, and we  
18 are trying to clarify from TCPL some questions here about  
19 its participation in the forward aspects of this hearing.

20 And my first question is:

21 "In withdrawing as an intervenor..."

22 That was yesterday's statement.

23 "...in the three applications, does TCPL also  
24 withdraw all of its evidence, IR responses and  
25 IRs posed to Union, EGD and GMI? If not the  
26 case, indicate which of these remains."

27 MR. CAMERON: Roger, that's a legal question. You  
28 mind if I take the answer?

1 DR. HIGGIN: Yes.

2 MR. CAMERON: I don't know if we can or need to  
3 withdraw the evidence that has been filed -- it's on the  
4 record of this proceeding -- but we won't be presenting a  
5 witness panel to speak to it.

6 So I don't think that it has -- it won't be adopted by  
7 anyone, so it won't be evidence in the normal sense that  
8 the Energy Board receives it. Does that help you?

9 DR. HIGGIN: Well, just -- my term would be the weight  
10 that it should then bear.

11 MR. CAMERON: I think that's a good term that a lawyer  
12 would use as well, and the answer would be zero.

13 DR. HIGGIN: Thank you. Now, just turning to your  
14 letter --

15 MR. DeROSE: Sorry, Roger, sorry. It's Vince DeRose  
16 here. Just on that one point, I'd like to just put on the  
17 record that we may be referring to some of the answers to  
18 TCPL IRs in the course of this hearing, and we may also put  
19 some questions to the various panels arising out of some of  
20 the TCPL evidence.

21 So if counsel for either applicant has an issue with  
22 that, that's just a heads-up that we may be -- whether  
23 there's any weight to be put on the TCPL evidence or not,  
24 we may be referring to TCPL IRs or evidence to put  
25 questions to the panels that are coming up.

26 MR. POCH: And just in the same vein for GEC, we  
27 certainly have questions arising from the TCPL evidence,  
28 both for the applicants and for TCPL.

1 I had assumed that TCPL will be present on the joint  
2 panel and we'll have an opportunity put those questions to  
3 TCPL, and I would have expected that they would be in a  
4 position to answer questions on their prefiled evidence and  
5 supplementary evidence.

6 And we would like clarification for that, to know  
7 whether we have to deal with this in front of the Board.

8 MR. CAMERON: Well, it's actually a good discussion to  
9 have now so that we at least find out, exactly as you say,  
10 whether there's an issue there.

11 That evidence was prepared with a view to being spoken  
12 to by five and possibly six witnesses with specialized  
13 knowledge of the various topics that were covered by the  
14 evidence. That's not going to happen.

15 And so the witness that will be appearing on the joint  
16 panel will be appearing to speak to the topic of the joint  
17 panel, which is the impact of the settlement on the  
18 applications before the Ontario Energy Board in these  
19 proceedings.

20 MR. POCH: All right. Well, just a heads-up that  
21 we're going to ponder this but we may be asking the Board  
22 to invite TCPL to put those witnesses on the stand.  
23 Obviously, this -- TCPL's evidence, particularly its  
24 supplementary material, goes to the heart of the issues  
25 before this panel, the value of the GTA project as a whole  
26 from a broad perspective.

27 Certainly GEC, and I imagine other parties, were  
28 relying on that evidence being available. It sort of

1 informs the fundamental questions before this Board, and I  
2 think it's in the public interest that the Board have that  
3 perspective from people who are in the best position, get  
4 the best evidence they can on that.

5 So that will be -- I expect that will be my position  
6 on Monday before the Board.

7 MR. CAMERON: I hear what you're saying, but remember,  
8 all of the numbers have changed. All of the -- for want of  
9 a better term -- hydraulics have changed. That evidence  
10 just was about a different scenario.

11 MR. POCH: I understand.

12 MR. BRETT: I just want to add, if I may, Roger,  
13 briefly, and I think I would echo what Vince said, we would  
14 certainly -- we're not, for ourselves, asking TransCanada  
15 witnesses -- the witness on the panel, I think, questions  
16 other than the questions that he's there to answer, but we  
17 would be referring to TransCanada evidence in cross-  
18 examination. We would be putting -- plan to put material  
19 that appears in TransCanada's evidence to panel members,  
20 and asking for their comments on it, for example.

21 MR. CAMERON: Fair enough.

22 MR. BRETT: I wouldn't expect anybody to object to  
23 that but, you know, if anybody can -- if parties can advise  
24 us, that, we intend to do.

25 MR. CAMERON: That will be for the applicants' counsel  
26 to deal with at the time.

27 MR. SHRYBMAN: Can I comment on this as well?

28 We have questions for TCPL. I'm not sure how it might

1 be possible to ask them, but in putting interrogatories to  
2 TCPL with respect to the implications of these applications  
3 for security of supply, along the mainland - Mainline, TCPL  
4 had a very different view than the applicants. And it's  
5 not at all clear to me, and I certainly don't understand  
6 how this new arrangement affects TCPL's answers that,  
7 indeed, security of supply was being put at risk in  
8 consequence of these applications.

9 So I very much would like to have its answer to that  
10 question. And that would mean having a witness from TCPL  
11 appear before the Board to answer that question or  
12 questions of that type.

13 Gordon, do you have -- or are you consulting? I'm  
14 sorry, I can't see you.

15 MR. CAMERON: I'll just say again that the purpose of  
16 the witness appearing, which was actually an attempt to be  
17 helpful to the Board in light of the fact that we no longer  
18 support the evidence that was filed, the purpose of that  
19 witness appearing was to explain from TransCanada's  
20 perspective the relevance of the settlement to the  
21 applications that are before the Board.

22 MR. SHRYBMAN: And so, I mean, are you saying that  
23 that would include offering answers to the type of question  
24 that I've just described?

25 MR. CAMERON: I'm not sure I understood the question,  
26 but...

27 For example, if the question were: Does this  
28 settlement improve or detract from the LDCs' security of

1 supply, that's probably a question better answered by the  
2 LDCs at this point. But TransCanada's perspective on it,  
3 from the point of view of the impact of the settlement,  
4 might be a fair question.

5 But I'm not sure the witness would have the expertise  
6 to answer that question.

7 MR. SHRYBMAN: Well, we may be in some difficulty,  
8 then. I mean, my questions were, if you look at the IRs, I  
9 mean, they're quite specific, and there's a clear  
10 difference of opinion between TCPL and the applicants with  
11 respect to the implications of the project.

12 The responses I received was that -- were that indeed  
13 project would put at risk security of supply on the  
14 Mainline, and I think that's an issue entirely within  
15 wheelhouse of this panel in these proceedings, and it would  
16 be helpful to have a full explanation of why, you know, the  
17 term sheet -- or whether the term sheet addresses the  
18 concern that TCPL expressed in responding to our questions.

19 MR. BELL: Maybe I'll take that one. With respect to  
20 security of supply, the term sheet does require that the  
21 LDCs continue to hold some long-haul capacity. So that's  
22 the issue of the security of supply. They have multiple  
23 points; they still have access to that supply source.

24 So I'd say that the term sheet complies with what we  
25 were referring to in terms of security of supply.

26 MR. SHRYBMAN: Okay. And I'll have an opportunity to  
27 ask those questions of you or somebody else from TCPL  
28 during the proceeding?

1 MR. SMITH: I have some reservations -- my mic's on.

2 I mean, I have some reservation about a blanket  
3 request to answer an uncertain question in the future. I  
4 mean, you've just received an answer from Mr. Bell.

5 I mean, to the extent your question is, you know, did  
6 these minutes of settlement, the terms sheet relative to  
7 these applications, do they improve security of supply, I  
8 think that that's probably an appropriate question as it  
9 engages these applications.

10 But beyond that, I think it's very difficult to say in  
11 advance of a question actually being put in cross-  
12 examination what your blanket position is.

13 I mean, I appreciate the caution from Mr. DeRose and  
14 Mr. Brett with respect to putting documents to the  
15 witnesses in cross-examination. That doesn't surprise me  
16 to hear that. You know, and of course we'll have to take  
17 the questions as they go. But I'm not surprised that  
18 documents will be put to the witnesses in cross-examination  
19 any more than any other document would be put to the  
20 witness in cross-examination. I'm not sure I can be more  
21 helpful than that at this stage.

22 MR. SHRYBMAN: Well, I mean, the questions I have are  
23 clearly put in the interrogatories, so you can have a look  
24 at them if you want to understand what the questions are.

25 And I do have your answer, or Union Gas's answer, but  
26 what is also of interest to me is the way in which TCPL  
27 answered the same questions.

28 MR. CAMERON: Right. But Steven, that particular

1 question is a good example of how things have changed,  
2 because when TransCanada filed its supplementary evidence  
3 it was facing the possibility of a 100 percent bypass for  
4 the two Ontario LDCs. And now under the terms sheet, at  
5 least, there is an obligation on the part of the three LDCs  
6 to take at least 13 percent of their gas from the Mainline.  
7 So it's a whole new world.

8 MR. POCH: Gordon, let's not overstate things, just  
9 for the record. We've already heard how a bunch of load is  
10 captive to the TCPL system. Union's northern loads have to  
11 be on the TCPL system. They had to be when TCPL filed its  
12 supplementary evidence. They still have to be. That  
13 hasn't changed.

14 I don't know how that relates to 13 percent. Maybe  
15 that covers it, maybe it doesn't. But I'm just saying I  
16 just don't want statements like that going on the record as  
17 fact.

18 I should just interject to say I'm not satisfied, from  
19 what I've just heard, that TCPL's witness, as you are  
20 suggesting, is going to be in a position to answer our  
21 questions. So I'm giving you notice that I will expect on  
22 Monday to ask the Board to rule on the need for TCPL's  
23 witnesses to appear, and if TCPL's not prepared to do so on  
24 a voluntary basis, I expect that I will be asking the Board  
25 for a subpoena.

26 MR. CAMERON: Okay.

27 MR. SHRYBMAN: And just if I can, Gordon, just respond  
28 to your response, I mean, you can't give me an answer,

1 which I surmise would be your answer to the questions I'm  
2 asking, but you're not a witness, and I --

3 MR. CAMERON: I'm just saying what Don said.

4 MR. SHRYBMAN: Yes, well, I wanted to be able to put  
5 these questions to a witness who's prepared to answer them.

6 MR. MILLAR: I think we have the parties' positions on  
7 whether or not a witness is required, and if -- maybe you  
8 can take it offline on a break or something and see if  
9 there's a resolution. Otherwise it will have to be dealt  
10 with by the Board on Monday or some later date.

11 Mr. Higgin, would you like to continue?

12 DR. HIGGIN: Thank you.

13 [Laughter]

14 Sorry I raised such a storm here.

15 My second question in preparing this one -- I'll read  
16 it -- will TCPL file a letter to indicate to the OEB its  
17 withdrawal and its support for the three applications in  
18 accordance with the settlement terms sheet and this bullet?

19 Now, I'm quite aware, as everyone is, of their prior  
20 letter. And to my mind, that letter does not answer these  
21 questions as to how, procedurally, TCPL will participate in  
22 this hearing, which is the topic of this -- these  
23 questions.

24 One option -- and, you know, I shouldn't even really  
25 suggest this, Gord -- is to withdraw the evidence formally,  
26 by letter. And so there are other ways you could proceed  
27 to address some of these issues.

28 MR. DeROSE: Can I just, before we get into it --

1 we've just had a debate, and David Poch has just said that  
2 he's going to, if he has to, bring a motion to subpoena the  
3 witness.

4 I think suggesting withdrawing the evidence, I assume  
5 that David will do the same thing. I hate to jump in and  
6 take away Gord's thunder, but it just seems to me that this  
7 is --

8 DR. HIGGIN: I think this is a very legitimate  
9 question, and you should let me put it. And let's get the  
10 answer. Thank you.

11 MR. CAMERON: Roger, is your point that saying that  
12 we're not presenting a witness panel is different than  
13 saying we're withdrawing our evidence?

14 DR. HIGGIN: No, it's broader. I'm just trying to  
15 clarify TCPL's participation in the going-forward hearing  
16 and what that will be. I'm trying to clarify. That  
17 includes the witness and includes the status of your  
18 evidence and everything else. I'm just trying to clarify  
19 that. And I think the Board would like, and certainly as  
20 intervenor we would like, to clarify that.

21 MR. CAMERON: Until the evidence is adopted by  
22 witnesses, it's just a filing with the Board, it's not  
23 evidence. So I'm not sure what more I can say than that  
24 TransCanada's continued participation in this hearing is  
25 for the purpose of supporting the settlement agreement and  
26 the projects applied for, for the reasons described in the  
27 settlement agreement.

28 DR. HIGGIN: Thank you. That's the question.

1 I don't need to ask my last two questions, since  
2 they've been covered. That was TCPL's position as a member  
3 of the joint witness panel. You've already answered that.  
4 So that's my question. Thank you very much.

5 MR. MILLAR: Who would like to go next? Any more  
6 questions on this topic?

7 **QUESTIONS BY MR. DEROSE:**

8 MR. DeROSE: I have two small questions, and it's  
9 perhaps -- I have a couple of questions about some of the  
10 overall benefit impacts or rate impacts, and I think that  
11 these could be addressed either under the high-level  
12 principles, under the rate of return in sharing, or under  
13 the contribution provisions.

14 Crawford or Fred, do you have a preference what  
15 sections they go under?

16 MR. SMITH: Why don't you just go ahead now, Vince.

17 MR. DeROSE: Okay. First of all, in terms of the  
18 transitional -- well, let me start with TCPL's evidence.  
19 TCPL in its supplementary evidence indicated that its  
20 revenues would decline by approximately -- and this was  
21 under the scenario that Enbridge and GMI were going build  
22 the, what's referred to as the bypass, that their revenues  
23 would reduce by about \$450 million per year. This is their  
24 long-haul revenue. It would be supplemented by incremental  
25 short-haul revenue of about \$55 million, for about a  
26 \$400 million-a-year revenue-requirement reduction, and that  
27 that would then be captured by the toll stabilization  
28 account, or the TSA.

1 First of all, as I understand it, the terms sheet, if  
2 approved, and the terms sheet which will then be created  
3 into a settlement agreement, which would then be put to the  
4 NEB, if it is accepted by the NEB, the toll stabilization  
5 account would either no longer exist or the costs  
6 associated with any losses in Eastern Canada would not go  
7 into the TSA. Is that correct?

8 MR. ISHERWOOD: This framework actually replaces the  
9 existing framework, so the TSA would disappear.

10 MR. DeROSE: Okay. And so in TransCanada's  
11 supplemental evidence they have identified about a  
12 \$400 million-a-year revenue reduction. The terms sheet  
13 provides for increased short-haul tolls and a bridging  
14 contribution.

15 Does the bridging contribution and increased tolls  
16 come -- is the goal that those should equal approximately  
17 \$400 million per year?

18 MS. GIRIDHAR: So I think, as we will probably repeat  
19 several times over today, what we have here in the term  
20 sheet is an agreement in principle, and that we'll be  
21 working through the tolling impacts and the settlement  
22 agreement language over the coming weeks.

23 I don't believe you can have a direct comparison to  
24 the numbers you saw in TransCanada's supplemental evidence.  
25 The bridging contribution will be a function of a number of  
26 things.

27 It will be a function of the revenue requirement going  
28 forward; it will be a function of other revenues that

1 TransCanada will receive on its system. It would be a  
2 comprehensive look at how the bridging contribution should  
3 be derived. It will reflect, for instance, the  
4 depreciation of the Northern Ontario Line by 2020, the six-  
5 year period.

6 So we're not in a position to directly compare what  
7 the bridging contribution will recover relative to any  
8 numbers that might have been put forward in the  
9 supplemental evidence.

10 MR. DeROSE: So in terms of the -- are you not in a  
11 position to even provide a back-of-the-envelope  
12 approximation of what the cost is going to be?

13 MS. GIRIDHAR: Because the -- my understanding is that  
14 what was provided was a purely incremental calculation that  
15 was not with reference to the overall revenue requirement  
16 and the other revenues that would be realized by  
17 TransCanada on its system.

18 The bridging contribution will take a cost of service  
19 approach, to ensure that TransCanada recovers its costs as  
20 a result of providing market access in a structured fashion  
21 over time. They're inherently two very different ways of  
22 looking at things.

23 And cost of service toll-making is not an incremental  
24 approach to toll-making. It's an all-in approach that  
25 takes into account all the different factors that result in  
26 tolls.

27 MR. DeROSE: Okay. And those calculations have not  
28 been undertaken as of today?

1 MS. GIRIDHAR: That is correct. They have not been  
2 done.

3 MR. DeROSE: Okay. The other question, and this is  
4 for Union, in your IR, Board Staff No. 1 -- I don't think  
5 you have to turn it up; you'll know the numbers -- it's  
6 page 10 of 16. You had set out that the gas savings  
7 estimates were between 15 and 18 million; correct?

8 MR. ISHERWOOD: Correct.

9 MR. DeROSE: I happened understood that that was based  
10 with the assumption of existing short-haul tolls; is that  
11 correct?

12 MR. ISHERWOOD: Yeah, I think we put an IR - an  
13 interrogatory at one point in time that the final number on  
14 the compliance tolls, I think, is 15.4 million. It's a  
15 different IR, but it's in the -- it's the same range.

16 MR. DeROSE: Fair enough. And again, it was my  
17 understanding that if that was calculated using the short-  
18 haul tolls that had been included in TCPL's last open  
19 season -- so this was the short-haul tolls at -- at FT  
20 tolls. This was the --

21 MR. ISHERWOOD: Yeah.

22 MR. DeROSE: -- the really large number, that that  
23 would go down to approximately zero. Was that your  
24 understanding, that the benefits would --

25 MR. ISHERWOOD: Sorry, I was reading this and  
26 listening at the same time. I apologize.

27 MR. DeROSE: Sorry. That if instead of using the  
28 compliance short-haul tolls, you used the tolls that had

1 been included in TCPL's open season, so this was the --

2 MR. ISHERWOOD: Oh, I see.

3 MR. DeROSE: -- the FT tolls instead of the compliance  
4 short-haul tolls.

5 MR. ISHERWOOD: It would not have gone to zero; it  
6 would have gone to negative, because you add on top of that  
7 the Dawn price of gas, which is always higher than the  
8 Alberta price of gas. So it would have been a negative  
9 outcome.

10 MR. DeROSE: Okay. And under the term sheet, as I  
11 understand it, the short-haul tolls will be higher than the  
12 existing compliance short-haul tolls, but no more than  
13 50 percent of FT tolls; is that correct?

14 MR. ISHERWOOD: No. I think the 50 percent is  
15 relative to the compliance tolls, and the 50 percent is  
16 really only a target. It's the objective to trying to get  
17 there. I can't say with certainty today we'll get to  
18 50 percent. We're going to try to get to 50 percent.

19 MR. DeROSE: Sorry, so it could be higher than  
20 50 percent?

21 MR. ISHERWOOD: As it reads in the agreement, it's an  
22 objective of all parties to try and get the EOT, the short-  
23 haul tolls, to 50 percent or lower.

24 MR. DeROSE: Of the compliance tolls?

25 MR. ISHERWOOD: Of the compliance tolls.

26 MR. CABANA: May I add something? The settlement -- I  
27 think we must be mindful of the fact that we said that the  
28 short-haul toll will increase but that the long-haul toll

1 will increase also.

2 So the differential between long-haul and short-haul  
3 will remain. So at the end, when we identify what are the  
4 benefits of moving, these benefits will last in the future.

5 I concur with Malini that we cannot say at this point  
6 that -- exactly that 400 will remain, because all the  
7 assumptions, like we said, have changed since then, and on  
8 our side we haven't verified exactly what were the  
9 assumptions used at the time by TCPL.

10 But the fact is that the benefit related to moving  
11 from long-haul to short-haul will remain. It was the  
12 essence of that deal also.

13 MR. DeROSE: Okay.

14 MR. ISHERWOOD: And that really shows up on the second  
15 bullet point at the top of page 5. That's that principles.  
16 It shows up there.

17 MR. DeROSE: Okay. Well, here's, I guess, where --  
18 what I'd like is -- you have calculated these 15 to  
19 \$18 million gas savings. This was the IR No. 1 that we've  
20 talked about. There were certain assumptions that you  
21 baked into that calculation in terms of the cost of short-  
22 haul tolls.

23 Are you even in a position today to be able to make  
24 assumptions about what the bridging contribution would be  
25 and what the reasonable expectations of the tolls would be,  
26 to be able to recalculate that 15 to \$18 million range?

27 MR. ISHERWOOD: Not at all. We're just entering into  
28 the whole discussion of the financial side in terms of

1 tolling what the tolls would be.

2 MR. SMITH: Sorry, I just want to make sure that it's  
3 clear. Vince, are you asking whether or not the 15 to  
4 \$18 million number will be the same? Because I believe --  
5 if that's the direct question, I think that that's the  
6 question. Maybe I can just put it to the panel.

7 Will the 15 to \$18 million number be the same or  
8 different?

9 MR. ISHERWOOD: And as I mentioned yesterday, that  
10 paragraph that that's pointed to is really consistent with  
11 all the volumes in the Eastern Ontario Triangle. So we do  
12 expect the differential between long-haul and short-haul to  
13 be the same. That's really the principle that's covered  
14 off in that one paragraph.

15 I did mention yesterday that, for Union only, there's  
16 volumes also in the northern Ontario section, Northern  
17 Ontario Line section, where that principle is not exactly  
18 kept whole but it would still be a pretty close comparison  
19 in terms of the differential between long-haul and short-  
20 haul.

21 MR. SMITH: And if that's the same, what does that  
22 mean for the gas cost savings?

23 MR. ISHERWOOD: The gas cost savings we would expect  
24 to be the same.

25 MR. DeROSE: But the gas costs themselves, the landed  
26 gas costs, would go up pursuant to this term compared to  
27 your previous scenario?

28 MR. ISHERWOOD: Long-haul and short-haul both go up by

1 the same amount.

2 MR. DeROSE: Okay. And you don't know how much they  
3 would go up pursuant to this agreement today?

4 MR. ISHERWOOD: No, we don't.

5 MR. DeROSE: And are you able to provide any type of  
6 estimate? I mean, are we talking one percent, 10 percent,  
7 50 percent?

8 MR. ISHERWOOD: The objective is to keep it to  
9 50 percent or less on the short-haul path.

10 MR. BELL: One of the things that's difficult for us  
11 to do. We understand what our cost of service is on the  
12 Northern Ontario Line and the Prairies line. We know that.  
13 We know what the cost of service requirements today are on  
14 the Eastern Triangle. We know that.

15 What we don't know is how much in total of the long-  
16 haul is going to shift to short-haul. What we don't know  
17 is when we have our open season in 2016, how much long-haul  
18 is going to be contracted -- or how much short-haul is  
19 going to be contracted, how much long-haul is going to be  
20 dropped. And we don't know what those facilities costs are  
21 going to be.

22 So we're kind of working our way through all of those  
23 parameters now as part of the requirement of the term sheet  
24 that we come up with definitive tolls. And so to put out a  
25 number now on the table would just be pulling a number out  
26 of the air.

27 MR. DeROSE: Okay. And is the point in time where  
28 you're going able to do those calculations -- and I

1 recognize that there will be assumptions built into them,  
2 but is it when the negotiation finalizes a settlement  
3 agreement that you will be able to then provide reasonable  
4 estimates? Or will there still be pieces of information  
5 missing at that time?

6 MR. BELL: Well, our target is to have the definitive  
7 agreement signed by the first part of October. And we  
8 haven't talk through this as a group, so you guys jump in  
9 if you have a different opinion.

10 But a key parameter is going to be what happens in  
11 this open season for 2016. And we're working our way  
12 through that. We want to have an open season as soon as  
13 possible. But our tariff requires that we run it for a  
14 certain period of time. We have to get PAs signed.

15 So the reality of actually having definitive  
16 commitments for 2016 capacity would be very -- would  
17 probably be sometime in the October time frame at the  
18 earliest.

19 MR. DeROSE: Right. But I take it that when you do  
20 your open season, once you have the definitive agreement,  
21 you would at that point be able to put -- you would be able  
22 to identify what the tolls or the range of the tolls would  
23 be.

24 MR. BELL: That's -- I think that's fair.

25 MR. DeROSE: Okay. Thank you.

26 MR. CABANA: If I may just add that, even if we don't  
27 have at this point, what will be an absolute -- the  
28 absolute landed cost, what we know is that the differential

1 between short-haul and long-haul will remain.

2 So with all due respect, what it means is that at this  
3 point is, does it mean that I will have to go back to the  
4 Régie and say that the decision that was made is not the  
5 best one and we don't believe that the decision still needs  
6 to be followed? No, the way it was set within that  
7 settlement makes sure that the economics will remain in the  
8 future.

9 So even if you're using short-haul will increase the  
10 cost by 30 cents, let's just say. Long-haul path will also  
11 increase by 30 cents. So when you compare, you need to  
12 look at your options and say, What's the best option?

13 And I just would like to highlight also the fact that  
14 it's not only a question of cost. A cost will remain  
15 saving, but it's also a question of security of supply.

16 MR. QUINN: Vince, would you mind if I do a follow-up  
17 on that?

18 MR. DeROSE: No, that -- sorry, those were all my  
19 questions at this point.

20 **QUESTIONS BY MR. QUINN:**

21 MR. QUINN: Okay. I'd like to follow up, if I may. I  
22 understand your answer is transportation costs will go up  
23 the same amount, short-haul/long-haul.

24 [Reporter appeals]

25 MR. QUINN: Sorry. No, no problem at all. Dwayne  
26 Quinn, on behalf of FRPO.

27 I understand your answer, paraphrasing it, is that  
28 transportation costs will go up the same amount long-haul

1 and short-haul. However, would you not agree that the  
2 market will evolve as a result of this deal and the cost of  
3 gas and the basis differential will likely change from the  
4 numbers that were originally put in the calculation?

5 MR. CABANA: I would say to that -- Patrick. Okay.  
6 Patrick. I would say that -- I can certainly say that it  
7 will evolve. It's always evolve. As soon as we put  
8 forward some figures in front of us, we know that the day  
9 after, you know, something might change. But we need to  
10 make decision. That's the difficulties of what we have to  
11 do.

12 And on our side -- I can speak for Gaz Métro and the  
13 discussion we had on our side -- we were all collectively  
14 convinced that the move was the thing to do, not only for  
15 cost saving but also for securing our supply.

16 It will always make more sense in our head, I would  
17 say, to supply closer to your market in all option going  
18 forward.

19 We concluded on our side that for sure everything  
20 evolved. But it cannot be seen as an excuse to say we  
21 won't move and just rely on what's the reality now. We  
22 need to move forward.

23 MR. QUINN: Respectfully said, I understand that you  
24 need to make decisions. At the same time, this Board panel  
25 needs to make a decision: Is this project in the public  
26 interest? You put forward a collaborative approach, and  
27 we're encouraged by that. At the same time, we need some  
28 confidence in the numbers as to what the ratepayer impact

1 will be. And I emphasize ratepayer impact, not just  
2 transportation cost differential.

3 So what we would be seeking is to have an  
4 understanding and some confidence that these decisions  
5 aren't made in a vacuum and the additional calculations are  
6 presented. One of the questions we asked last night is,  
7 who's going to do the calculation and how will it be  
8 tested? I presume that those calculations will be tested  
9 here before you're asking this panel to confirm or approve  
10 your project; is that not correct?

11 MR. SMITH: No, that's not correct.

12 MS. GIRIDHAR: If I could just respond. That is not  
13 correct. So these are facilities applications that we're  
14 talking about here. Sorry, I should say Malini Giridhar  
15 from Enbridge.

16 These are facilities applications that we're talking  
17 about here. The settlement terms sheet has been brought to  
18 you for information purposes. The relevance of the  
19 settlement terms sheet is that it removes uncertainty with  
20 respect to how market access is going to be provided  
21 downstream of the facilities.

22 I'd just like to bring you back to the comments we  
23 made yesterday. Gaz Métro has a mandate from its regulator  
24 to shift to short-haul. They will be seeking market  
25 access.

26 On the other hand, all of us here at the table --  
27 well, the three eastern LDCs here at the table receive  
28 service off the Eastern Ontario Triangle. The health of

1 our franchises today and going forward depends on a viable  
2 solution for the Eastern Ontario Triangle.

3 What the Board has to consider here is, are the  
4 facilities applications in the public interest. As to the  
5 impact on tolls, what the settlement terms sheet does is it  
6 creates the circumstances for market access on the  
7 knowledge that the market access will be required by the  
8 market.

9 So with due respect, I don't believe that the ultimate  
10 level of tolls on the TransCanada system is a relevant  
11 consideration for this Board for these facilities  
12 applications.

13 MR. QUINN: So you're saying the ratepayer impact is  
14 not a relevant consideration?

15 MS. GIRIDHAR: I'm not saying that. I'm saying the  
16 price of market access is what is being assured by the  
17 settlement terms sheet. What the settlement terms sheet is  
18 saying is that market access will be provided on an open  
19 and non-discriminatory basis, not just to the ones seeking  
20 it first, not just to the ones who have historically had  
21 it, not just to the ones that have geographical advantages  
22 that permit them to have them. It will be provided on a  
23 non-discriminatory and open basis to everybody. And as a  
24 consequence there is a price to be paid by everybody to  
25 secure their market access.

26 If you look at that settlement terms sheet, one of the  
27 other clauses further down actually points to what are the  
28 relative impacts. The cost of segmenting the system, which

1 is the first step we need to take in order to ensure that  
2 TransCanada will continue to add capacity on the Eastern  
3 Triangle that serves all of us is segmentation.

4 When you segment the system and make sure that there's  
5 full cost recovery for TransCanada, in terms of capacity,  
6 additions, and so on, we have estimated a 30 to 35 percent  
7 impact from segmentation. The remainder, which we will  
8 work to try and keep under 50 percent is the price of  
9 market access. That's 15 to 20 percent.

10 What we are describing here is that the LDCs and  
11 TransCanada have come to an agreement whereby market access  
12 can be provided in a certain manner, in an open and non-  
13 discriminatory manner, by containing the cost of market  
14 access to between 15 to 20 percent of the current short-  
15 haul tolls.

16 I believe that is the extent of the relevance of this  
17 terms sheet to the applications before the Board.

18 MR. QUINN: Well, I guess we'll follow up with your  
19 respective panels, but we'll be looking for some indication  
20 of cost impact, because we believe that is a relevant  
21 consideration for this Board. So we may have a difference  
22 of opinion, which we'll take up next week, I guess.

23 MR. POCH: Dwayne, I don't know if you're done on that  
24 general -- I had a question that's sort of general overview  
25 point, if I --

26 MR. CABANA: May I just add something to the question  
27 that was raised?

28 MR. POCH: Sure.

1 MR. CABANA: Like Malini said, the question has been  
2 -- the decision has been rendered for Gaz Métro and by the  
3 Régie, meaning that being completely transparent as we used  
4 to be, if the distributors in Ontario keep a lot of long-  
5 haul, and Gaz Métro and its customers all transfer to  
6 short-haul, what it means is that at the end Ontario  
7 customers will pay a bigger share than Quebec customers.

8 So I just want you to be mindful that on our side a  
9 decision has been made. When we made that agreement, what  
10 we said is that we want to find a proper way to share the  
11 opportunities together and to share the costs together.

12 So if at the end of that process -- and I'm mindful  
13 that this is a different jurisdiction, but we're trying for  
14 the public interest to make sure that we all benefit from  
15 the transition that is happening on the market.

16 Okay. Thank you.

17 **QUESTIONS BY MR. POCH:**

18 MR. POCH: I had a sort of very high-level question,  
19 so maybe it's appropriate at this point. It's David Poch  
20 for the Green Energy Coalition.

21 Looking at the terms sheet as a whole, correct me if I  
22 am wrong, but what it does is, if we looked at the, you  
23 know, TCPL's supplementary evidence, that was kind of a,  
24 you know, a worst-case scenario from TCPL saying: Here's  
25 all our lost revenues, and if it all gets visited on end-  
26 use customers through the TSA and the allocation of that  
27 TSA ultimately by the National Energy Board, the benefits  
28 could be offset by those lost revenues circling around and

1 negating them.

2 Now, I don't want to get into a discussion today about  
3 TCPL's numbers, but it strikes me that -- and correct me if  
4 I am wrong -- that what this settlement does is say:  
5 Everybody was faced with the risk of bearing that TSA or  
6 being the last person on this system bearing all the tolls.  
7 You've taken that risk and you've in effect monetized it  
8 and allocated it amongst yourselves, amongst TCPL and the  
9 three LDCs.

10 First of all, is that a fair high-level synopsis?

11 MR. CABANA: I think it's exactly right. What we  
12 don't want to create -- we always say that it's in the  
13 public interests, and we cannot look at public interests  
14 only looking at our own territory.

15 So what we've tried to say is that, like I said at the  
16 start, there's a lot of unanswered questions. If one  
17 company of one franchise thinks that at the end the odds  
18 might be that they would be the loser, they will fight as  
19 (sic) hell to make sure that it's not happening. And it  
20 would last for years. And our customers, that we need to  
21 secure the supply for them and we need to give them  
22 security.

23 So we accept that, collectively, that it's within the  
24 public interest and all the regulated entities you see  
25 here, in the name of our customers, to have that type of  
26 deal, to get out of that -- share the opportunities and the  
27 costs. So you are exactly right.

28 MR. POCH: All right. And that being the case, we had

1 a large uncertainty before, this 400 million that TCPL has  
2 spent, but again, I'm not asking you to accept their  
3 numbers today.

4 Can you give us a sense of how that cost of lost  
5 revenue -- if you can call it that -- is -- you expect it  
6 will fall out, in rough percentage terms, between TCPL on  
7 the one hand and the LDCs on the other in this new set-up?

8 MR. CABANA: Okay. What I will try to do to keep it  
9 as simple as possible is to give you some scenarios. We've  
10 looked at different scenarios.

11 A scenario where we keep fighting, let's take it for  
12 granted. And we as LDCs are forced to fight on all these  
13 to represent our customers, and at the end we all supply at  
14 Dawn.

15 That loss that will be generated, the last decision  
16 from the NEB was very clear about one thing. They said:  
17 As soon as TCPL is projecting a deferral amount higher than  
18 one-ninth of its overall rate base, they will have to file  
19 again a new rate application.

20 And I just want you to be mindful also that the  
21 decision from the NEB was based on cost of service.  
22 Basically, what they have said, it was very clear that that  
23 principle remain, but based on projection in terms of  
24 volumes that were different than what -- than what we you  
25 know, and we had numerous debates about that. It was  
26 different. We had different perspectives about what these  
27 volumes would be, but when they rendered their decision,  
28 they said: The cost of service remains, and we'll see

1 after. And they say: As soon as you file another  
2 application, if you feel that that deferral will be that  
3 big, we'll have to assess first. The first question will  
4 be: Does the fundamental risks of TCPL have materialized?  
5 And we can say, and we have a -- we can have different  
6 perspectives, but our opinion is that that fundamental risk  
7 has not materialized for TCPL.

8 So what would be the consequences of that?

9 At the NEB, TCPL would be granted the right to recoup  
10 their cost, and they would to spread out over their toll  
11 overall, so that an increase at the end, we would get it.

12 What we don't want right now -- we're very -- we can  
13 never say a certainty, but the very high probability that  
14 at the end we would have -- the customers would have to  
15 bear all these costs, and TCPL would be granted the right  
16 to recoup their costs, including their return.

17 But right now what we have, we say we can fight for  
18 years or we can all convey that we all need -- it's painful  
19 for them, it's painful as an industry for all of us to have  
20 our customers not served, to lose, like I said, 15 percent  
21 of the load in Quebec because we're fighting over that.

22 So let's come to an agreement where we will bear these  
23 costs. And we're not paying -- when we say with that deal  
24 we're not paying more than what we will pay if the previous  
25 scenario I just depicted would happen. We would just  
26 convey to a solution to say that what could last three  
27 years could last, maybe right now, six months.

28 MR. POCH: Just back to my question, you've

1 reallocated that -- you saw a serious risk that this lost  
2 revenue on TCPL's part is going to end up being visited on  
3 your customers ultimately. So you've crystallized that --  
4 well, to some extent you've crystallize it. And I take it  
5 that you, amongst other things, you've gotten TCPL to ante  
6 up \$20 million a year. And they're bearing some of it,  
7 you're bearing some of that; is that --

8 MR. CABANA: No. I think we must understand our view  
9 right now is that TCPL would have had -- the probability is  
10 high that they would have had the right to recoup their  
11 costs.

12 MR. POCH: Yes.

13 MR. CABANA: Meaning that that contribution was made  
14 in good faith by TCPL, to make sure that we all have -- you  
15 know, I always say that the best deal and best settlement  
16 is when there's no loser, no winner. That's what we tried  
17 to put forward in front of us right here, right now.

18 So when we said we're going to adjust the rate of  
19 return, we consider all -- in all aspects. Okay? And at  
20 the end, TCPL agreed to provide, you know, \$120 million  
21 contribution more than the rate of return that we set and  
22 agreed on.

23 MR. ISHERWOOD: If I could just maybe add a bit, going  
24 back to a point that Malini had made earlier on as well,  
25 we've never really focussed on the 400 million in terms of  
26 coming to the settlement. What we're focussing on is all  
27 the inputs, all the revenues that TCPL will get, both  
28 short-haul and long-haul, including existing as well as new

1 streams of revenue from the 2016 open season.

2 So the \$400 million is a concept that was in an  
3 interrogatory. We're looking at this more holistic, from a  
4 point of view of all revenues and all costs and ensuring  
5 CPL has a reasonable chance to recover their costs, with an  
6 assumption around revenue.

7 MR. BELL: I'd just like to point out that, as a few  
8 people mentioned, that TransCanada's contributing  
9 \$20 million a year for six years.

10 In actual fact, TransCanada's contributing much more  
11 than that. We were awarded a rate of return on equity of  
12 11.5 percent by the NEB; we're reducing that to  
13 10.1 percent.

14 We are agreeing to amortize or collect this bridging  
15 charge over a period of 16 years, which means that we have  
16 somewhere in the order of \$1.2 billion between 2015 and  
17 2020 that we need to recover.

18 TransCanada has made a commitment that we will  
19 immediately invest in the Kings North project. We will  
20 immediately invest capital for short-haul, in effect  
21 creating an obligation to serve. Going back to rolled-in  
22 tolls for new and existing facilities.

23 There's no responsibility for the costs, of the costs  
24 of the Prairies or Northern Ontario Line after 2020 by  
25 Ontario or Quebec.

26 And so some of the other benefits is TransCanada will  
27 not bypass Union or Enbridge; i.e., we will only use the  
28 Union and Enbridge transmission facilities in Ontario.



1 MR. CABANA: If I may help, and these are not the  
2 right figures, but it would give you a good sense.

3 If we say that the shortfall that would be generated  
4 by all of us moving to the same extent at the same time to  
5 share a benefit, until 2020, they could amount to  
6 \$2 billion that, let's just say.

7 In a scenario where we go in three months with that,  
8 because we are convinced that we have the right to supply  
9 and to choose our supply, what might have happened is that  
10 TCPL asks for recuperation, and within six years they will  
11 have been allowed to recuperate \$2 billion from our  
12 collective pocket and our customers.

13 Now what we agree in that settlement, when Don just  
14 said that they gave something, they said, We understand  
15 that it might create a big burden. So when we negotiated  
16 together, we said, Could we spread it to try to not have  
17 that burden only within six year, but we will spread it  
18 over 15 years to make sure that the increase of surcharge  
19 on that bridging contribution is not too high and that our  
20 customers don't have spike in their tolls?

21 MR. BELL: I guess the last thing I'd say is that  
22 TransCanada has withdrawn a 4.5-billion-dollar lawsuit.

23 MR. POCH: Not to worry. We're going to ask  
24 Enbridge's shareholders to pick it up, so...

25 [Laughter]

26 It wouldn't hurt any of the customers.

27 Thanks, that was my high-level question.

28 **QUESTIONS BY MR. DEROSE:**

1 MR. DeROSE: It's Vince DeRose here. Sorry, I told  
2 you that all my questions were done, but now that you've  
3 raised the \$1.2 billion -- and it also comes from  
4 something, Patrick, that you said with your \$2 million  
5 (sic) example.

6 At a conceptual level is this the combination of the  
7 short-haul tolls and a higher-than-what-they-are-now  
8 compliance tolls rate and the bridging contribution? Is it  
9 -- and I may be oversimplifying this -- if, for instance,  
10 if the cost of service to expand the Eastern Triangle or  
11 the cost of service for the Eastern Triangle is -- we'll  
12 use Patrick's example -- 2 million (sic) -- we know it's  
13 not, but if it was 2 million (sic), is the cost of  
14 service --

15 MR. CABANA: Two billion.

16 MR. DeROSE: Sorry, 2 billion. Well, that's probably  
17 a little more realistic than 2 million. Two billion. And  
18 your tolls, whatever the tolls turn out to be, the short-  
19 haul tolls, and if everyone went to short-haul and the  
20 short-haul tolls were 1 billion, under the terms sheet is  
21 the idea that the \$1 billion in shortfall would be -- for  
22 the next five years would be collected through the  
23 contribution bridging?

24 MR. CABANA: Not exactly like that, like you said.  
25 It's maybe -- I understand what you're trying to do...

26 Let's just say, if we make a -- okay. The best  
27 scenario, probably like we said -- and I will speak only  
28 for -- before that. When we all contemplated some saving

1 to move, the best scenario would be for all the others to  
2 bear the cost.

3 MR. DeROSE: Right.

4 MR. CABANA: Other distributor, TCPL, someone else.  
5 So we're all in front of our regulator, looking at  
6 compliance toll, saying, I can move. The Board has just  
7 stated that these tolls are good, and I see some  
8 opportunity.

9 The reality is that at the end the question we have to  
10 ask ourself is that we collectively believe that there's no  
11 way -- TCPL has the right to recuperate their cost, and at  
12 the end there's no ground for us at this point when we look  
13 at the picture to say that they would bear these costs.

14 So we look at each other, and we say, Okay. Don't  
15 move. I move? Are we right? The decision was rendered at  
16 the Régie in advance, so am I the first one that have the  
17 right to benefit from these savings? That's not the case.  
18 What we said collectively is that we need to share that.

19 So we're trying to find a way to deal and say there's  
20 some savings to shift. This saving will be much higher if  
21 I move long. If Gaz Métro move along, you're right,  
22 because your customers will bear the burden, because I will  
23 be entirely on short-haul, and you're going to remain on  
24 long-haul and pay the higher fee.

25 What we're trying to say is that we all need to move  
26 together to share the opportunity. And we'll share also  
27 the invoice, because TCPL is going to be afford to  
28 recuperate their cost, created by the shift to short-haul,

1 and it's going to be spread over all of us, because we  
2 maintain -- we'll maintain approximately the same amount of  
3 long-haul, the same amount of short-haul. That's the best  
4 way to share everything together, if we want to avoid  
5 having all of us fighting, or having customers within a  
6 province suffering more than the others.

7 MS. GIRIDHAR: If I could just add to that, Vince.

8 From Enbridge's perspective, we've spent a significant  
9 part of our evidence talking about the nature of our load.  
10 So we have a highly seasonal load. And we're also the  
11 entity that has a lot of discretionary supply today, so  
12 unlike Union and Gaz Métro, that were largely formed up to  
13 meet their peak day, we have a very large portion of our  
14 peak-day demand today that is being served off of  
15 discretionary.

16 And under the scenario where there's no market access,  
17 we would have to contract long-haul in order to serve a  
18 need that exists for three months of the year, perhaps ten  
19 days of the year. And you're already seeing that in our  
20 2014 and 2015 gas-costs budgets, a significant amount of  
21 unutilized demand charges.

22 The OEB has historically told us that if you have a  
23 seasonal demand you should be using short-haul. Use your  
24 long-haul capacity at 100 percent load factor.

25 Given the amount of load that needs to be firmed up  
26 now to meet peak day -- and as an LDC we have no excuse for  
27 telling our customers, I'm not going to contract to meet  
28 your peak-day requirements -- Enbridge would share a very

1 large part of that burden that, say, Gaz Métro could  
2 completely escape, because we'd have no short-haul access  
3 for a need that is best served by short-haul.

4 So you really need to take the bigger perspective  
5 here. It's not just what Ontario will bear, versus Quebec.  
6 It's not just what Union Gas would bear versus EGD; it's  
7 about making sure we have a structured transition to short-  
8 haul and a result where there's equal opportunity and costs  
9 being shared by all of us. And that's what this terms  
10 sheet does.

11 And that's the extent of the relevance to the  
12 applications. The applications are structured to provide  
13 distribution service to the GTA and market access to  
14 downstream markets. Market access is required. These  
15 applications provide for an economical way to provide  
16 market access, through a single piece of pipe that can be  
17 upsized at low cost to meet downstream demands.

18 We all know and understand that the alternative of  
19 building a smaller piece of pipe and then having to lay  
20 another pipe right next to it to create the market access  
21 that Quebec has been mandated to take is going to be a more  
22 expensive option. That's the extent to which the Board  
23 needs to consider the settlement terms sheet. It removes  
24 uncertainty. It allows for an efficient build-up of  
25 facilities to meet distribution requirements and market  
26 access.

27 **QUESTIONS BY MR. SHRYBMAN:**

28 MR. SHRYBMAN: Can I ask a question of Patrick?

1 Patrick, to what extent is the opportunity you're  
2 describing synonymous with access to natural gas from shale  
3 plays in the United States?

4 MR. CABANA: I would say that we can have different  
5 perspective about that. On our side, for sure, the first  
6 mission we have is to secure supply. I must confess that I  
7 haven't seen all the details that have been presented here.  
8 We will present our perspective on our side.

9 We say that we see in the future, and we're all aware,  
10 that federal government want to produce and increase the  
11 production of shale gas in the west, so they're going to  
12 need natural gas, and natural gas might be exported.

13 And we know that even if it's not within the -- that  
14 deal, that we believe an Energy East will happen also.  
15 It's good for all, probably, Canadian right now.

16 So when we look at the, what's going to be able in  
17 terms of security as line remaining for us, we say it's  
18 only natural for us to rely on a closer infrastructure and  
19 a closer basin. That's the first step. We want to make  
20 sure that we supply closer to our market, and we believe  
21 that the availability of natural gas is going to be there  
22 also.

23 It's not really related to shale gas or not shale gas;  
24 it's related to natural gas as a whole. After that we say,  
25 yes, there is saving. But like we depicted first when we  
26 presented that, it was within an assumption where everyone  
27 else was bearing these costs.

28 So it's a reality that if everyone else bear these

1 costs, TCPL or Union and Enbridge, the savings are going to  
2 be huge for the Quebec. But what we said is that that  
3 creates a problem. So why not try to find a right way to  
4 deal with that, to share these benefits? That's what we  
5 have here.

6 MR. SHRYBMAN: All right.

7 MR. BRETT: I have a few questions. Does anybody else  
8 -- do you mind if I go ahead now?

9 MR. DeROSE: Go ahead, Tom. I'm done.

10 **QUESTIONS BY MR. BRETT:**

11 MR. BRETT: I just have a few questions on the high-  
12 level principles. Just for context, there's a hearing  
13 that's on now at the NEB on the -- what I call it for  
14 shorthand is the renewals and diversion hearing. When do  
15 you expect a decision on that? Don, do you have a view  
16 there?

17 MR. BELL: I guess Gord's more...

18 MR. CAMERON: Yeah, we are just approaching final  
19 argument at the beginning of next week.

20 MR. BRETT: Right.

21 MR. CAMERON: The application is being processed by  
22 the National Energy Board in an expedited way, in which  
23 they try to issue their decisions promptly.

24 MR. BRETT: That's 10 weeks, they say?

25 MR. CAMERON: Yeah, they will try to get it out within  
26 10 weeks.

27 MR. BRETT: So basically 10 weeks from now?

28 MR. CAMERON: That's about right.

1 MR. BRETT: And on the -- on this -- you're going to  
2 present this case, this settlement agreement, once you've  
3 completed your negotiations. You're going to present this  
4 to the NEB, as I understand it, before the end of this  
5 year. Let's suppose that you get it into the NEB by  
6 December 1st, just as a supposition.

7 It's, I think you would agree, a complicated case.  
8 It, in a sense, rewrites the NEB's previous decision. My  
9 thought would be it would probably be something like June  
10 before you got a decision from the NEB. I expect there  
11 would be a hearing, probably.

12 Do you concur with that, with something like -- would  
13 you expect an oral hearing, and do you expect a decision by  
14 the OEB (sic) sort of second quarter, toward the end of the  
15 second quarter of 2014?

16 MR. CAMERON: It should be NEB, I think.

17 MR. BRETT: NEB, rather. Yeah.

18 MR. CABANA: If I may, Patrick, the last decision,  
19 there were a lot of discussion about the challenge that the  
20 regulator have to follow the pace of the market.

21 MR. BRETT: Right.

22 MR. CABANA: And the board was very sensitive to say:  
23 We understand that things are moving fast, and that you  
24 need to tell us when it's going to be needed to render a  
25 decision on a better, expedited path.

26 So the purpose is not -- the purpose would be  
27 certainly to put that settlement deal in front of the NEB  
28 sooner than December, as soon as we can, and to ask -- and

1 say to the board to be mindful that some people, like I  
2 said -- we have an important customer. I don't want to  
3 focus all the time about only that one, but there are some  
4 industries right now that need -- that will create more  
5 certainty when they look at that. But definitely they will  
6 wait also for a decision to be rendered by the NEB.

7 So my wish is that we're going receive something  
8 sooner than that. I cannot say 100 percent that this will  
9 be the case, but we'll push, definitely, for a more rapid  
10 decision.

11 MR. BELL: It would certainly be TransCanada's  
12 objective as well.

13 MR. BRETT: Just on that final thing. Do you expect  
14 opposition to this? I think there was a question yesterday  
15 about whether -- and you wouldn't have had a chance yet to  
16 consult with some of the other stakeholders.

17 MR. BELL: Well, actually, as soon as the announcement  
18 came out, we made contact with the key stakeholders. And  
19 so we've got plans to consult with the key stakeholder  
20 group over the next couple of weeks in September.

21 As you are probably aware, we have a collaborative  
22 process. It's the TTF, the Tolls Task Force of the NEB.  
23 Their meeting is in October, October 2nd.

24 We're going to be presenting the term sheet at that  
25 meeting, and then we'll have to assess at that time what  
26 level of opposition or understanding or support we have for  
27 the term sheet.

28 But we have agreed -- I think a key thing to keep in

1 mind is that we have agreed -- because we're all behind  
2 this and we agree that it's the right thing to do -- we've  
3 agreed that if there is opposition, we will litigate this  
4 in front of the National Energy Board as a contested  
5 settlement.

6 MR. BRETT: So at this point, you're really not in a  
7 position to estimate the degree of opposition from CAPP or  
8 other entities that have sometimes opposed the views of the  
9 LDCs at the NEB?

10 MR. BELL: I would say at this point in my discussions  
11 -- and I spoke to CAPP. I spoke to Nikol Schultz. And I  
12 would say that people have an open mind. They're  
13 interested in us meeting as a group and presenting why we  
14 think this is the right thing to do.

15 And I think it's early days to say that -- to make an  
16 assessment on whether or not we're going to receive  
17 opposition. We'll know better after we get through that  
18 consultation process.

19 MR. BRETT: Fair enough.

20 MR. CABANA: And if I may just add, from my  
21 perspective, I haven't met any one of the parties  
22 surrounding us that is not happy that we found a solution  
23 to solve all these issues. Right now they're not happy  
24 looking at us battling for years. So they're happy about  
25 that.

26 They might have some problem in the future with some  
27 ingredients and some assumption, some minor parts within  
28 this agreement, but overall, from our perspective, the

1 reception is good on this point.

2 MR. RUBENSTEIN: Tom, if -- just to clarify on  
3 something that was said by Don, when you said after the  
4 announcement you had consulted with various stakeholders,  
5 by "announcement" do you mean the filing the of the letter  
6 with the OEB as well as certain letters with the NEB  
7 withdrawing applications?

8 MR. BELL: Yeah, that would be a better  
9 characterization of what I meant.

10 MR. RUBENSTEIN: Okay. Thank you.

11 MR. BRETT: Is the agreement -- the agreement is a 16-  
12 year agreement, which has within it a toll segmentation  
13 agreement. It says here -- I'm looking at the front page:

14 "Term of the settlement proposal. The term  
15 related to toll segmentation agreement within  
16 this settlement will be from January 1, 2015 to  
17 December 31, 2020."

18 So is the right way to characterize this a 16-year  
19 deal with a five-year piece inside it?

20 MR. CABANA: I think it's a right way to say that.  
21 It's a 16-year deal, when we talk about the commitment also  
22 that we would take.

23 But for the EOT, we would only look at the surcharge.  
24 When we look at the five-year, the six-year, it's mainly  
25 related to the shortfall that will be created, where we say  
26 after 2020 the eastern shipper won't be responsible to pay  
27 for the remaining shortfall that could be created.

28 MR. BRETT: Right. Right. I understand that. Okay.



1 MR. BRETT: So would that still have the impact, then,  
2 of -- within the Eastern Triangle, of emphasizing shorter-  
3 distance paths rather than longer-distance paths? Is that  
4 right?

5 MS. GIRIDHAR: It would be whatever the NEB had  
6 approved as the methodology in --

7 MR. BRETT: Right, but I'm saying that people have  
8 observed -- this is actually -- this statement brought to  
9 my attention by the ICF study that you commissioned. At  
10 page 8 of that study, there's an observation to the effect  
11 that I just made.

12 And so I'm curious as to how that plays out in light  
13 of this... I think the point is it creates no higher burden  
14 than -- on short-haul rates than what there is today.

15 MR. BRETT: Okay. Let's leave that. Let me just move  
16 on to see what else I have here for the general panel. I  
17 don't think...

18 I think that's all I've got for the high-level panel  
19 -- for the high-level section. Thanks.

20 MR. MILLAR: Thank you, Mr. Brett.

21 Anything else for the first half of page 1?

22 [Laughter]

23 John?

24 **QUESTIONS BY MR. WOLNIK:**

25 MR. WOLNIK: I've got a few questions, and I think  
26 John Beauchamp has as well. John Wolnik for APPrO.

27 The RH-3 decision introduced some elements of sort of  
28 market-based rates and you can -- we can debate how well

1 they accomplish that. But this agreement seems to revert,  
2 at least for the Eastern Triangle, back to straight cost-  
3 based rates, and I understand that.

4 But what happens if the market doesn't accept that and  
5 volumes don't increase? Because I think that's really the  
6 objective, is to really -- is to get better utilization of  
7 the system and lower tolls for everybody.

8 So what happens over the 16 years if the market  
9 doesn't accept it and throughput doesn't increase or  
10 declines? Are there any off-ramps?

11 MR. ISHERWOOD: But I think the premise of this  
12 agreement, John, is to have discretionary pricing continue  
13 on IT and STFT. They've made no change to that.

14 MR. WOLNIK: Right. But I'm thinking more the firm  
15 tolls. I mean, ideally these tolls are going to go up -- I  
16 think you've indicated that these tolls are going to  
17 substantially increase from the current level, and for some  
18 shippers they've already increased substantially. And  
19 ideally if we can get more throughput, maybe the tolls will  
20 go down in the long run, and hopefully that's one of the  
21 objectives.

22 My concern here is, as much respect as I have for the  
23 four of you, and I have a lot of respect, you may not get  
24 it right over the next 16 years. I mean, you don't have a  
25 perfectly clear crystal ball.

26 So to the extent that this agreement doesn't work over  
27 the next 16 years, what opportunities are there to make  
28 adjustments on the way through?

1 MS. GIRIDHAR: So John, you know, I should just bring  
2 you back to a couple of things -- I should... Can you hear  
3 me? Okay. Sorry.

4 The settlement terms sheet does a couple of things.  
5 It acknowledges that the eastern LDCs that constitute over  
6 60 percent of the market are directly served off the  
7 Eastern Ontario Triangle. And we are committing our  
8 volumes to the Eastern Ontario Triangle for the next 16  
9 years. We are -- you know, the term "bypass" has been used  
10 here, in the sense of not creating alternate transportation  
11 paths that will lead to loss of volumes.

12 MR. WOLNIK: Mm-hmm.

13 MS. GIRIDHAR: So we were very, very focused on  
14 ensuring that the viability of the Eastern Triangle can be  
15 maintained through retention of adequate volumes. And  
16 that's been accomplished through, you know, the agreement  
17 that we have all struck.

18 So I think your concern that shippers might leave the  
19 system is really not shippers that are actually physically  
20 served off of the system, which wouldn't be any of the  
21 shippers in Eastern Canada, it would be really shippers,  
22 for example, like the Alberta northeast or the U.S. LDCs.

23 MR. WOLNIK: Exactly.

24 MS. GIRIDHAR: I think what we need to keep in mind  
25 there is that there is a changing supply dynamic, and that  
26 goes beyond the level of the tolls here. It's really that  
27 the Marcellus basin is growing.

28 I don't think any of us can make any commitments on

1 behalf of that market, but we are very focused on keeping  
2 the short-haul tolls at a level that the market can bear  
3 and try and incent customers to stay on.

4 MR. WOLNIK: I understand that, and I think that's  
5 why --

6 MR. ISHERWOOD: Just to add to that, though, John, is  
7 the -- to get to your point about, how do you know if you  
8 get it right or not --

9 MR. WOLNIK: Right.

10 MR. ISHERWOOD: -- a six-year period is divided into  
11 two three-year periods, so there is an adjustment in the  
12 middle of that six-year period that we'll make sure we get  
13 as right as possible.

14 MR. WOLNIK: Well, I'll still go back to my original  
15 question, and that is, to the extent that you don't get it  
16 right -- I appreciate that there's an adjustment mechanism  
17 there, but my understanding from our discussion prior was  
18 that that adjustment mechanism is more mechanical in nature  
19 to change the billing determinants.

20 So what happens if you don't get it right here? Are  
21 there off-ramps to change this settlement agreement over  
22 the next 16 years?

23 MS. GIRIDHAR: The settlement agreement is only for  
24 six. What we have here is a bridging contribution that  
25 endures for 16 years.

26 MR. WOLNIK: Right. Mm-hmm.

27 MS. GIRIDHAR: And a tolling methodology that we have  
28 stated will have no specific expiry date, so it will endure

1 until it is changed. So we really are looking at the next  
2 six years, and are allowing for a true-up after the first  
3 three.

4 MR. WOLNIK: Okay. Well, let's not debate sort of the  
5 latter ten years. Over the next six years, if you don't  
6 get it right, are you -- are the four parties bound by the  
7 settlement agreement then and the provisions of this over  
8 the next six years, regardless of what happens?

9 MR. CABANA: Yes, it's the case. What we're saying,  
10 it's not -- it's not different than when you say before to  
11 invest some money in some infrastructure and have signed a  
12 contract, when we have our own customer and our own  
13 franchise, and we asked them before to invest some money,  
14 that they sign a contract. It's exactly the same.

15 So we need -- we haven't signed something for four  
16 years in advance. But we said it's a matter of security.  
17 We're trying to balance what needs to be done for this  
18 infrastructure to happen.

19 MR. WOLNIK: Okay. So you're basically committing to  
20 the tolling methodology for the period -- for the six  
21 years, at least, and perhaps longer.

22 MS. GIRIDHAR: Six years; that's correct.

23 MR. WOLNIK: Going back, Malini, you had talked about  
24 this bridging amount, and I got the impression there was --  
25 that there was going to be some negotiation between the  
26 four -- three LDCs and TransCanada on what that amount is.

27 Given that you only represent roughly 50 or 60 percent  
28 of the throughput, do you expect to consult with, or does

1 TransCanada expect to consult with, the other -- the  
2 balance of the marketplace to try to get that number right?

3 MR. BELL: Yes. Donald Bell. John, as I said, we are  
4 going on to the road with this settlement, and we're taking  
5 it on to the road to meet with other key stakeholders and  
6 to discuss what the terms are of this agreement.

7 However, we also have a binding agreement with the  
8 LDCs, and it is not our -- and we also have a commitment,  
9 and we've made a commitment to the LDCs that if this  
10 agreement is contested then we'll litigate it in its  
11 current format. So...

12 MR. WOLNIK: No, no, I understand that. It's just  
13 that we're facing the prospect here of at least a  
14 50 percent increase in rates or something in that order of  
15 magnitude, so I'm just trying to understand. There seems  
16 to be -- I got the impression that there was perhaps some  
17 flexibility in terms of how that amount was ultimately  
18 going to be determined, so I'm trying to just --

19 MR. BELL: Well, the commitment we made is that we'll  
20 try to keep that surcharge to below 50 percent.

21 MR. WOLNIK: Which by most standards is a pretty  
22 significant increase. So I'm just trying to understand,  
23 how do you get to that number, and what's the process to  
24 get to that amount?

25 MS. GIRIDHAR: I think the process over the next few  
26 weeks would be for all of us to get a really good  
27 understanding of the volumes, the potential for  
28 discretionary revenues, the potential for additional firm

1 contracts on the TransCanada system, in relation,  
2 obviously, to the costs to serve us.

3 So the intent is to come up with a very robust set of  
4 numbers that we can take to the National Energy Board that  
5 would be the most probable numbers that we think should  
6 underlie the tolls. That's what we're committing to work  
7 on for the next few weeks.

8 MR. WOLNIK: Okay.

9 MR. CABANA: Patrick. If I may add to that, just to  
10 highlight the fact that we understand that 50 percent is  
11 significant, but we have to remember that, from that  
12 50 percent, 30 to 35 percent is related to cost of service  
13 of the EOT only.

14 So -- and also, what we're trying to achieve, I know  
15 -- I understand when you say that we represent only  
16 60 percent of the market. But we must be mindful also that  
17 we said -- and we had that discussion about the need to  
18 accelerate the process and be as fast as we can at the NEB  
19 with the right thing.

20 So we sometimes say on our side sometime what's best  
21 is the enemy of what's good. So what we need to be mindful  
22 is that it would be good to have everyone and speak about  
23 these, but we'll try to consider as much we can, but we  
24 will do our best -- a good job, a really good job, and the  
25 best we can to represent everyone.

26 MR. WOLNIK: Okay. Thanks. Those are my questions.

27 **QUESTIONS BY MR. BEAUCHAMP:**

28 MR. BEAUCHAMP: John Beauchamp on behalf of APPrO. I

1 have a couple of just really quick questions. Some of them  
2 were actually asked by Mr. Brett and Mr. DeRose. Some of  
3 these things were actually addressed yesterday before the  
4 Panel, but just to get a little bit of clarity and get some  
5 things on the record.

6 With respect confidentiality, I know Mr. Mondrow  
7 mentioned yesterday that he was reserving his right to make  
8 arguments with respect to confidentiality.

9 Just, again, to get it on the record, and in case  
10 anything's changed since yesterday, at this point what  
11 exactly do the parties intend to be held as confidential,  
12 and for how long?

13 MR. SMITH: Well, I think as I indicated yesterday  
14 before the Board, obviously we expect the term sheet to be  
15 kept confidential. To the extent there have been  
16 communications in my correspondence, Mr. Cameron's  
17 correspondence, I think -- and Enbridge's update, I think  
18 it's fair to say from our perspective that is as far as we  
19 are prepared to go at this stage on a public basis.

20 There are obviously some details that need to be  
21 reduced in the form of the settlement agreement, and as  
22 everybody in this room can fully understand, that drafting  
23 process is properly undertaken not in -- in a public way  
24 but in the normal, commercial way.

25 And the Board's guidelines reflect that.

26 As you have also heard, I mean, today from a number of  
27 people, it is our collective -- the companies' collective  
28 intention to try and get this reduced to writing as quickly

1 as possible, and once it's reduced to writing, filed with  
2 the National Energy Board.

3 And so once that happens, I expect that we will be  
4 looking to make the matter public.

5 Obviously, I can't say for certain right now when that  
6 will be. But you've heard, you know, the best efforts are  
7 going to be made to have that done in a number of weeks,  
8 and once that's done it will all become public.

9 MR. BEAUCHAMP: That's helpful. Thanks.

10 **QUESTIONS BY MR. RUBENSTEIN:**

11 MR. RUBENSTEIN: Crawford, just to clarify, is it --  
12 once a settlement agreement is filed, is it your  
13 expectation, then, that the term sheet would also be? Or  
14 is it just this settlement agreement that would become  
15 public?

16 MR. CAMERON: The settlement agreement will supersede  
17 the term sheet, so the term sheet will no longer be an  
18 operative document.

19 MR. RUBENSTEIN: I understand that, but...

20 MR. SMITH: Well, let's put it this way. When parties  
21 reach a commercial agreement and that commercial agreement  
22 becomes public, they don't normally produce along it their  
23 various drafts.

24 So I would have thought that the term sheet reflects  
25 that the settlement agreement will embody in it the terms  
26 of the term sheet, so it will, by its nature, be a  
27 superseding document that would then be filed and publicly  
28 available.

1 MR. RUBENSTEIN: Okay, but I mean -- yeah.

2 Understanding from what -- with respect to this  
3 process going forward, the Board will hear -- will be  
4 having an in cam -- if it stays confidential throughout the  
5 proceeding until the settlement agreement is filed, we'll  
6 all be referring to a document that is confidential. And  
7 then essentially even once the settlement agreement is  
8 filed and that is public, would the record, would the  
9 transcripts from cross-examination and all that, remain  
10 confidential because it is referring to the term sheet, not  
11 the final settlement?

12 MR. SMITH: Our expectation is the record in this  
13 proceeding would be made public.

14 MR. RUBENSTEIN: Okay. Thank you.

15 **QUESTIONS BY MR. BEAUCHAMP:**

16 MR. BEAUCHAMP: Okay. Just one other really quick  
17 one. I'm not even sure of counsel can comment on this, but  
18 I'm just wondering if you can describe what, if any, limits  
19 you think the OEB Panel or parties before the OEB in this  
20 proceeding may have in actually reviewing or challenging  
21 the settlement agreement, draft and final, if approved by  
22 the NEB.

23 MR. SMITH: I'd invite people to comment on this, but  
24 the answer to that question is none.

25 As I indicated at the outset, this is an agreement  
26 that falls within the jurisdiction of the National Energy  
27 Board, because ultimately it's a review of tariffs which  
28 are regulated by the National Energy Board.



1 you know, obviously that will have to be considered at that  
2 time.

3 MR. MILLAR: Is that all, John?

4 MR. BEAUCHAMP: Yeah, thanks.

5 MR. MILLAR: I have a question on behalf of Mr. -- oh,  
6 I'm sorry. Mr. Crane?

7 MR. CRANE: It doesn't matter what order we go in.

8 MR. MILLAR: Go ahead.

9 MR. CRANE: Mark Crane on behalf of IGUA. A few  
10 questions, just to get them on the record.

11 Does the term sheet -- I guess a question for Mark --  
12 does the term sheet impact the evidence for how the costs  
13 associated with the Parkway West project will be allocated  
14 amongst Union's in-franchise rate classes?

15 MR. ISHERWOOD: No.

16 MR. CRANE: And is the same true for the Brantford-  
17 Kirkwall-Parkway decompressor project?

18 MR. SMITH: Yes, that's correct.

19 MR. CRANE: And so there's no change in the evidence,  
20 I guess, then, to schedule 12-8 with respect to the -- the  
21 Parkway West application and, I guess, schedule 12  
22 altogether?

23 MR. SMITH: That's correct. There is no change.

24 MR. CRANE: And with respect to the evidence as it  
25 relates to the M12s that I think you can find at schedule  
26 12-5 of the Parkway West application, is it also your  
27 understanding that the change in the M12 rate class as a  
28 result of the Parkway West project would also stay

1 unchanged in light of the settlement?

2 MR. SMITH: Sorry, I'm not quite sure I understand the  
3 nature of the question.

4 MR. CRANE: Well, schedule 12-5 with respect to the  
5 Parkway West application, there's some evidence on the  
6 anticipated transportation demand charges, the impact as it  
7 relates uniquely to the Parkway West project, and it's  
8 provided an estimated --

9 MR. SMITH: Yes. That won't change.

10 MR. CRANE: Thank you.

11 And I would ask the same question with respect to the  
12 Brantford-Kirkwall, the second application.

13 MR. SMITH: That's the same answer. It won't change.

14 MR. CRANE: Thank you.

15 MR. SMITH: I wonder -- we've been going for a little  
16 bit. Have we exhausted the questions on this first part,  
17 and if so, can I propose a break?

18 MR. MILLAR: Mr. Elson had contacted me. He wanted me  
19 to ask two questions, which he expects will require  
20 undertakings.

21 MR. SMITH: We're not giving undertakings.

22 MR. MILLAR: Well --

23 MR. SMITH: Let's hear the questions.

24 MR. MILLAR: I'll put the questions, then, and you can  
25 answer however you wish. Hopefully it will just take a  
26 moment and then we can get to our break.

27 His first question is -- again, this is on behalf of  
28 Mr. Elson, who represents Environmental Defence, who

1 couldn't be here this morning.

2 "Please provide the present value of each of the  
3 following. Number 1, the upfront capital cost of  
4 the GTA pipeline project."

5 And these are questions for Enbridge, I should say.  
6 Are you able to give us the answer to that?

7 MS. GIRIDHAR: I am here to talk about the settlement  
8 term sheet. I don't have any of the rest of the schedules  
9 in front of me right now. But if you want to read the  
10 questions out, we could...

11 MR. MILLAR: I'll read them out, and we'll see where  
12 we get. These are Mr. Elson's questions, so I told him I'd  
13 read them and I will.

14 So the first is the upfront capital cost of the GTA  
15 pipeline problem. Two, the forecast total transportation  
16 savings up to 2025. And three, the forecast total  
17 transportation service charges up to 2025.

18 And he asked that you use the definition of  
19 "transportation savings" and "transportation service  
20 changes" as set out in Exhibit A, tab 3, schedule 9,  
21 attachment 3.

22 I'm assuming you can't give me an answer to that right  
23 now?

24 MS. GIRIDHAR: I believe they're all in our evidence.  
25 It will just be a matter of us picking out the numbers and  
26 giving them to you right after the break.

27 MR. CASS: Mike, I'm not really even sure what this  
28 has do with this technical conference today. So perhaps

1 we'll take those away. Perhaps we can deal with Mr. Elson  
2 offline, but I don't think we'll give any undertaking at  
3 this point.

4 MR. MILLAR: Okay. Thank you. And just let me give  
5 the second question. I'll read it. If you have the same  
6 answer, then --

7 MR. CASS: Oh, I'm sorry, I thought those were the  
8 two. I wrote down two --

9 MR. CASS: That was a three-part first question.

10 MR. CASS: Oh, there's still more. Okay.

11 [Laughter]

12 I'm sorry.

13 MR. MILLAR: One final one: Please provide an  
14 estimate of the total additional costs, gross and present  
15 value, that will be borne by Ontario gas consumers  
16 resulting from the potential increases in TCPL rates that  
17 will result from Enbridge's and Union's projects being  
18 built. Please assume that the companies receive the  
19 approvals they are seeking and that the projects are built  
20 as proposed. Please make and state any other assumptions  
21 as necessary.

22 MR. CASS: Mike, my answer is the same as with respect  
23 to the other questions. We will talk about this offline  
24 and see if we can help Mr. Elson in another fashion.

25 MR. MILLAR: Okay.

26 MR. CASS: But we'll just leave it that way for now.

27 MR. MILLAR: Thank you for that.

28 MR. POCH: I can be helpful. I'm assuming in that

1 last question at least Mr. Elson was referring to in the  
2 light of this new terms sheet. I think that would be of  
3 interest to a broader audience.

4 MR. MILLAR: Okay. With that, we will take a break.  
5 Let's come back at five after 11:00, please. Thank you.

6 --- Recess taken at 10:46 a.m.

7 --- On resuming at 11:10 a.m.

8 MR. MILLAR: Let's take our seats, everyone, and get  
9 started.

10 We have finished the high-level principles section.  
11 It's going a bit slowly, and I think some of the questions  
12 probably for other sections have actually already been  
13 asked and answered.

14 There's a suggestion that we move to going to party to  
15 party instead of section by section, because there's a hope  
16 that that will improve efficiency and get us done today.

17 MR. SMITH: Sorry, Mike, I mean, I would say yes to  
18 that, but I also think that it has become apparent through  
19 the questioning that the questioning does cross a variety  
20 of topics. And so I think the thing do is we just go  
21 around the room, people ask all of their questions, and  
22 then we move to the next person.

23 MR. BRETT: I would like to suggest for myself that we  
24 stick with our practice of going topic by topic. I think a  
25 number of the questions that are being asked may cover  
26 others, but it's much more efficient, I think, and  
27 focussed, and will make a better record if we go topic by  
28 topic.

1 MR. SMITH: I just don't see it as --

2 MR. BRETT: We'd continue to do what we're doing.

3 MR. SMITH: No, I understand that. I just don't think  
4 that that's really been working thus far in either moving  
5 us along or -- because the questions that have been asked  
6 thus far cover a broader array of topics.

7 If it would be of assistance, Tom, you could certainly  
8 go last, which would provide you with the opportunity to  
9 ask, I suppose, the broadest array of questions.

10 MR. BRETT: Well, the other point, I guess, worth  
11 making is that from now on the actual topics are narrower.  
12 So the questions, I think, would almost by necessity be  
13 more focussed.

14 MR. MILLAR: I don't know what you want me to do here.  
15 This is the parties' technical conference.

16 MR. SMITH: I'm in your hands, Mike.

17 MR. CAMERON: The point, I think, that we're observing  
18 is that the topics do overlap, and so it's very difficult  
19 to just stick to one topic. I take what you're saying,  
20 Tom, about there are some narrower topics in there. And I  
21 certainly think we should stick to the usual practice of  
22 other people asking follow-ups when they hear an answer and  
23 whatnot. I'm not trying to suggest otherwise.

24 But it's just that it's been a very wide-ranging  
25 discussion so far.

26 MR. QUINN: May I make a suggestion, Michael? It's  
27 Dwayne Quinn.

28 I think the party by party would have some efficacy

1 here if the parties, for the benefit of the record, were to  
2 state what the category of question is. So is it under  
3 rate of return or something like that? So I have some  
4 questions under rate of return.

5 And that way, hopefully from the Panel's perspective,  
6 the record is clear that this is a question about rate of  
7 return.

8 MR. MILLAR: Yeah, that's a good idea.

9 MS. SMITH: Good suggestion, Dwayne.

10 MR. POCH: I could proceed in that manner, and if you  
11 like, all of my questions, I'll just go through -- I can go  
12 through the agreement --

13 MR. MILLAR: By the power vested in me by nobody,  
14 we'll do it that way.

15 [Laughter]

16 MR. BRETT: I know all the Ottawa guys will, because  
17 they want to go home.

18 MR. POCH: Just in terms of timetabling, I know we had  
19 mentioned yesterday that we might have a little update or  
20 discussion about the hearing schedule. I know Josh has  
21 been working on that.

22 Speaking for Vince and I, I think we both have hopes  
23 of escaping this big city sooner than later and may not be  
24 here for the duration today.

25 I'm wondering if we could have that discussion sooner  
26 than later.

27 MR. MILLAR: Well, why don't you two go first? I  
28 don't think it will make sense to hold that discussion on

1 the record. Maybe when we break for lunch, we can at least  
2 start those discussions and get your views.

3 Okay. Vince or David, do you want to go first?

4 **QUESTIONS BY MR. DEROSE:**

5 MR. DeROSE: I'll go ahead. So under the heading  
6 "Term of the Settlement Proposal on All Toll Aspects", as  
7 of December the 31st, 2020, as I understand it, I've  
8 identified that there would be two changes which continue  
9 beyond 2020. One being there would be a continuation of  
10 bridging contributions, or the payment of; and secondly,  
11 there will be the change of tolling methodology in that the  
12 Prairies, the northern line and the Eastern Triangle would  
13 each be tolled independent of one another.

14 So first of all, with respect to those two changes, am  
15 I correct that those two will continue beyond 2020?

16 MS. GIRIDHAR: That is correct.

17 Just with respect to your latter question --

18 MR. DeROSE: Okay?

19 MS. GIRIDHAR: -- the intent is for the Eastern  
20 Ontario Triangle to recover its costs, its cost of service,  
21 starting January 1, 2015.

22 To the extent that there shall shortfalls in recovery  
23 from the Prairies and the Northern Ontario Line,  
24 essentially what we're saying is that the Eastern Ontario  
25 Triangle is picking up its share of the shortfall from 2015  
26 to 2020, in the form of that bridging contribution, which  
27 will continue for another 10 years.

28 So they're kind of the same thing.

1 MR. DeROSE: But as of 2020, there will be a toll for  
2 the Prairies?

3 MS. GIRIDHAR: Correct.

4 MR. DeROSE: A toll for the northern line and a toll  
5 for the Eastern Triangle?

6 MS. GIRIDHAR: Correct.

7 MR. DeROSE: And are there any other -- other than the  
8 bridging contribution and that tolling methodology change,  
9 are there other significant changes beyond 2020 that flow  
10 from this term sheet?

11 MR. ISHERWOOD: I was going to say not financially,  
12 but there are in the "Commitment" section, where we're  
13 agreeing not to bypass and to commit to use their system,  
14 they're committing to use our system, et cetera. Those  
15 commitments go on for 16 years, financially.

16 MR. DeROSE: Thank you. Fair enough. I was thinking  
17 more on the financial side. Okay. Thank you.

18 Under "Rate of Return and Sharing Mechanism," first of  
19 all, TransCanada is agreeing to an ROE of 10.1 percent. Am  
20 I correct that the current Board-approved ROE is 11 and a  
21 half percent?

22 MR. BELL: That's correct.

23 MR. DeROSE: Okay. And the period -- so you are  
24 agreeing to the 10.1 percent for 2015 to 2020. Is that  
25 only with respect to costs for the Eastern Triangle? What  
26 does the 10.1 percent of ROE apply to?

27 MR. BELL: The 10.1 percent of ROE applies on a system  
28 basis from 20 -- on a system basis from --

1 MR. DeROSE: So it would be the entire Mainline? It  
2 would include the Prairies and the Northern line?

3 MR. BELL: That's correct.

4 MR. DeROSE: Okay. And in terms of -- and, I'm sorry,  
5 at one time the NEB had what I'd call an ROE formula.

6 You are not under an ROE formula? You are on a fixed  
7 ROE that is not adjusted annually; correct?

8 MR. BELL: That's correct.

9 MR. DeROSE: Okay. And so subject to the NEB  
10 approving this, you would be agreeing to be bound by  
11 10.1 percent between now and 2020, regardless of what  
12 happens?

13 MR. BELL: Well, subject to the sharing, the cost-  
14 sharing mechanism, the incentive sharing program.

15 MR. DeROSE: Okay. Fair enough.

16 In terms of the -- you used the phrase "excess net  
17 revenue" or -- well, you use the phrase "net revenue" in  
18 both the positive net revenue and the negative net revenue.

19 Am I -- is my understanding correct that as of today  
20 or until you negotiate the settlement, what the net revenue  
21 target or baseline is or is not known?

22 MR. BELL: That's correct. That's one of the things  
23 that we're determining through the open season that we're  
24 going to have and the discussions that we're having with  
25 the LDCs, and part of the definitive settlement.

26 MR. DeROSE: Okay. And is the establishment of net  
27 revenue for the purpose of your rate of return and sharing  
28 mechanism section, do you anticipate that being formulaic,

1 in that whatever comes out of the open season, it will --  
2 will there be a set of inputs that you can identify that  
3 will establish what the net revenue is? Or is it something  
4 that you have to negotiate between the parties, so you  
5 actually have to agree what the net revenue target or  
6 baseline is?

7 MR. BELL: No. When I was referring to the net  
8 revenue, I was talking about we're going to have an open  
9 season in 2016. We won't go know what the capital costs of  
10 those facilities are. If we put in 2- or \$300 million of  
11 new facilities, that's going to have an impact on what our  
12 revenue requirement is.

13 MR. DeROSE: Okay. And so if -- what the net revenue  
14 you're referring to here is your net revenue requirement,  
15 subject to any negotiations between the parties. So you  
16 would propose what you think your revenue requirement is,  
17 and then -- almost like a cost of service proceeding --  
18 presumably the parties would look at it and say: Well, we  
19 don't accept this cost or that cost, or we think it should  
20 be slightly different?

21 MR. BELL: No, I'd say that we know what our cost of  
22 service is. We know what it is today. We don't know what  
23 the cost of service is going to be November 1, 2016. We're  
24 not really -- I guess we know what it's going to be in  
25 2015. We know what we've agreed to in terms of a return on  
26 equity.

27 What we're referring to by "net revenue" is, if we  
28 need a revenue -- if we need a revenue requirement of a

1 billion dollars, let's say, and that's what is deemed to  
2 give us a return of 10.1 percent, that billion -- the  
3 billion dollars, if we end up with a net revenue  
4 requirement less than that, then there would be a sharing  
5 of what -- of that under-recovery. And if there's a net  
6 revenue greater than that, there will be a sharing of the  
7 over-recovery, as laid out in the points below.

8 MR. DeROSE: Okay. Thank you.

9 Go right ahead, Tom.

10 **QUESTIONS BY MR. BRETT:**

11 MR. BRETT: Just a punctuation question on that. But  
12 when you say what you've just said, you're talking about  
13 the entire system. In other words, you may have changes  
14 that affect your rate base or your revenues arising from a  
15 number of causes across the system. Some will have nothing  
16 to do with the Eastern Triangle.

17 You might -- for example, you're going to have the oil  
18 east, which will take a chunk of your northern pipeline out  
19 and will -- and will reduce your depreciation accordingly.  
20 That will change your revenue requirement.

21 So when you speak -- just let me finish, please --  
22 when you speak of revenue requirement, are you talking in  
23 the conventional sense for all of TransCanada, or are you  
24 speaking in some sense of only the Eastern Triangle?  
25 Because you keep referring to this revenue from the Kings  
26 North pipeline.

27 MR. BELL: No, when we're talking about revenue  
28 requirement we're talking about the integrated system

1 revenue requirement. And with respect to Energy East, if  
2 Energy East goes ahead --

3 MR. BRETT: It is going ahead.

4 MR. BELL: -- the Board has said -- well...

5 MR. ISHERWOOD: Is that rustling to my right?

6 MR. BRETT: Unless you're the Chairman and have  
7 changed the Board's decision. Anyway, sorry. Go ahead.

8 MR. CAMERON: The NEB might have something to say  
9 about that.

10 MR. BELL: All right. Yes, let me rephrase that.  
11 TransCanada supports the project, and we're proceeding with  
12 the project, but it has to be approved.

13 But what I meant was, the National Energy Board has  
14 stated that there's some material changes in RH-3, they  
15 stated, and some material changes, and they'll have --  
16 like, Energy East, they'll have to take another look at it.

17 Our assumption would be Energy East is not part of  
18 this agreement, and it's going to be subject to another  
19 regulatory proceeding, likely, unless we can agree  
20 otherwise. And that will have an impact on what we've  
21 agreed here, depending on what's decided by the National  
22 Energy Board with respect to Energy East.

23 MR. BRETT: Sorry, this is one last. So Energy East  
24 is sort of in a separate category all by itself because of  
25 what the Board said about it in the RH-3-0011 decision?

26 MR. BELL: That's one reason, and the other reason is  
27 the parties to this agreement agreed to put that aside, and  
28 that will be determined through another regulatory

1 proceeding.

2 DR. HIGGIN: Excuse me, are we allowed to follow up  
3 with questions on this topic, Vince? Is that your --

4 MR. DeROSE: I'm not really sure what the rules are,  
5 but I guess go ahead.

6 [Laughter]

7 **QUESTIONS BY DR. HIGGIN:**

8 DR. HIGGIN: All right. So I have a question from  
9 James Wightman. It's regarding the structure and operation  
10 of the sharing. And the question is this, that the ROE is  
11 capped at 11.5 percent. So what happens if the cap is hit  
12 and there is additional revenue? What happens to that  
13 additional revenue?

14 MR. BELL: It goes to the account of the shippers.

15 DR. HIGGIN: Goes to the shippers.

16 Now, on the other side, the ROE floor is 8.7 percent,  
17 so what happens if the actual net revenue is below that?  
18 Basically then what happens to that?

19 MR. BELL: It's a symmetrical sharing mechanism, so  
20 that would go to the account of the shippers.

21 DR. HIGGIN: To the shippers.

22 MR. BELL: Yes.

23 DR. HIGGIN: Okay. So then has -- the other question  
24 is, has there been, like in many ESMS, been any  
25 consideration of an off-ramp at a certain number of basis  
26 points?

27 MR. BELL: That's currently not contemplated in this  
28 agreement.

1 DR. HIGGIN: Thank you. That was the question.

2 MS. GIRIDHAR: Just, the agreement does allow for a  
3 review of the tolls after three years. So within the six-  
4 year period it does split into two three-year periods in  
5 that sense.

6 DR. HIGGIN: But that's on the tolls. It doesn't  
7 speak to the actual earnings of TransCanada.

8 MS. GIRIDHAR: Right.

9 DR. HIGGIN: As a normal -- you are very familiar with  
10 off-ramps and ESMS, as is Union. And so that was the  
11 question. In many structures there is an off-ramp, and  
12 there is a level at which that kicks in. Thank you.

13 MR. SMITH: But there is, of course, a relationship  
14 between tolls and earnings.

15 DR. HIGGIN: Right. We know.

16 MR. DeROSE: Can I move then to, under "commitments"?  
17 And my understanding is I'm just going keep sort of moving  
18 along here, but it's not taking way anyone's rights to go  
19 back and ask questions on these -- that commitments:

20 "Union agrees to replace existing firm service  
21 from Dawn and Parkway to the Union CDA with  
22 service from Kirkwall to the Union CDA that  
23 produces a similar or higher level of revenues  
24 for at least the next 16 years."

25 First of all, am I right that you currently -- your  
26 firm service from Dawn and Parkway to the Union CDA, you  
27 have a toll that you pay, correct? There's...

28 MR. ISHERWOOD: We currently have capacity in

1 TransCanada going from both Dawn to CDA, as well as Parkway  
2 to the CDA.

3 MR. DeROSE: Okay. And so is what is contemplated by  
4 this paragraph or this bullet that you are going to cancel  
5 or not renew your Dawn and Parkway to CDA capacity and  
6 replace it with Kirkwall to Union CDA capacity?

7 MR. ISHERWOOD: And it's all in the context of a  
8 project that we've been working on for the last year or so,  
9 where we want to build a pipeline from our Dawn to Parkway  
10 system into the Bronte area, basically, to -- it's kind of  
11 a large growth area for us, in terms of new housing  
12 attachments and such, so if we do build a line -- it's  
13 still under review on our side, but if we do build the  
14 line, the impact to that would be to turn back the Dawn to  
15 CDA and the Parkway to CDA, but in the spirit of this  
16 agreement -- we were trying to keep each other whole, in  
17 terms of some of our actions -- Union's committed to  
18 actually contract on the path from Kirkwall to CDA to  
19 replace that same revenue.

20 MR. DeROSE: And if it -- when you've been  
21 contemplating your -- and I'm sorry, did you say it's a  
22 pipeline from Dawn to Bronte, or...

23 MR. ISHERWOOD: Sorry, we have a -- our system runs  
24 from Dawn to Parkway, our --

25 MR. DeROSE: Yes.

26 MR. ISHERWOOD: -- transmission line, and we would  
27 build off that line down to Bronte.

28 MR. DeROSE: Okay. If you weren't agreeing to move

1 your gas from Kirkwall to Union CDA, how would you have got  
2 your gas to the CDA but for this agreement? What would  
3 have been --

4 MR. ISHERWOOD: From Kirkwall, you mean, or from...

5 MR. DeROSE: Well, you've been planning the pipeline,  
6 we'll call it the Bronte pipeline.

7 MR. ISHERWOOD: Yes.

8 MR. DeROSE: And your plan was to, I take it, not  
9 renew some or all of your Parkway or Dawn to Union CDA with  
10 TransCanada?

11 MR. ISHERWOOD: Yes, but to be fair, the only time you  
12 would turn back that capacity, or the only time we would  
13 need to turn back that capacity, would be if we did build  
14 this new pipeline. So if we don't build the pipeline, we  
15 continue with the same two contracts.

16 MR. DeROSE: Okay. Let's assume you build the  
17 pipeline.

18 MR. ISHERWOOD: Okay.

19 MR. DeROSE: If it was not for this agreement, you  
20 would turn back some of your transportation capacity, Dawn-  
21 Parkway to Union CDA.

22 MR. ISHERWOOD: Without this agreement, and you we are  
23 just looking at this strictly from Union Gas perspective  
24 and not from the common good, if you want, of the -- across  
25 the four companies, we would have turned back those two  
26 contracts and built the pipeline.

27 MR. DeROSE: Okay. And in terms of the -- you used  
28 the phrase "at a similar or higher level of revenues". Is

1 what is contemplated there that you will have tolls from  
2 Kirkwall to Union CDA that are similar, or if the volumes  
3 -- I guess the other option is from revenues. To me it  
4 suggests that if your volumes drop you're agreeing to pay  
5 higher tolls to sort of keep TransCanada whole. Is that  
6 what's contemplated here?

7 MR. ISHERWOOD: I think what's contemplated here is  
8 really the fact -- well, there's different tolls for each  
9 of those three paths, so Dawn to CDA is a different toll  
10 than Parkway to CDA, is a different toll than Kirkwall to  
11 CDA.

12 So -- and as well, our market requirements are  
13 different in the CDA part of our franchise served by  
14 Parkway, is different than the demands on our CDA from the  
15 Kirkwall area.

16 So there's both demands and tolls are changing, so to  
17 make it simpler in this agreement -- and it's just to keep  
18 the revenue the same. And we did the math before going  
19 down that path, and we actually need a bit more capacity  
20 going into the Kirkwall CDA. So the revenue actually would  
21 be just a touch higher.

22 MR. DeROSE: Okay. So -- and is the Kirkwall CDA  
23 path, is the toll currently a little bit lower than Dawn or  
24 Parkway to CDA or are they similar?

25 MR. ISHERWOOD: Parkway to CDA and Kirkwall to CDA is  
26 pretty close. Parkway is 10.1 cents and Kirkwall is 10.8.  
27 But the Dawn to CDA is quite a bit higher, because more  
28 distance. It's 20 cents.

1 MR. DeROSE: Okay. And so is there a possibility  
2 that, sort of for the greater good, you're going to pay a  
3 bit of a premium with your Kirkwall-to-CDA toll?

4 MR. ISHERWOOD: So the two contracts we have on  
5 TransCanada today for serving the CDA from Parkway and from  
6 Dawn is about \$5 million, \$5.1 million.

7 We actually need more capacity going into the  
8 Kirkwall-CDA, so even though the toll is about the same as  
9 the Parkway-to-CDA, it's obviously less than the Dawn-to-  
10 CDA. But we need more capacity; we need probably in the  
11 140 to 150 range -- sorry, 140,000 gJs to 150,000 gJs. And  
12 that would be around a five to 5.5 million, I think is the  
13 calculation.

14 **QUESTIONS BY MR. DEROSE:**

15 MR. DeROSE: It would be pretty close to being a wash?

16 MR. ISHERWOOD: Pretty close to a wash. That was the  
17 whole intent, to keep TCPL whole and still allow for some  
18 flexibility.

19 MR. DeROSE: Okay. Thank you.

20 In the last bullet of that section, this is the  
21 agreement that the LDCs would commit to maintain a minimum  
22 of 13 percent of their system supply transportation  
23 portfolio in long-haul paths.

24 You are not seeking any type of Board approval in this  
25 hearing of that contractual commitment, are you?

26 MR. SMITH: I'm sorry, Vince, my apologies. Which  
27 contractual commitment?

28 MR. DeROSE: Sorry, the commitment to maintain a

1 minimum 13 percent of your system supply transportation?

2 MR. SMITH: No. No, we're not.

3 MR. DeROSE: Okay. In terms of -- I'll now move to  
4 the next section, "contract Duration and Renewal Notice."

5 The third bullet where you say:

6 "A shipper with a long-haul contract will have  
7 the option and full flexibility of converting to  
8 short-haul within the term of their contract,  
9 subject to existing capacity being available (and  
10 the 13 percent portfolio long-haul minimum  
11 noted)."

12 I take it that that -- what that contemplates is that  
13 the LDCs -- being the three LDCs here -- have already made  
14 that commitment, and what you're saying is that there are  
15 other shippers that are not part of this term sheet, and  
16 they would be offered the ability to move to short-haul  
17 under the same terms that you have agreed to, which is the  
18 13 percent minimum maintenance of long-haul?

19 MR. CABANA: No, it's -- what we said, the commitment  
20 for 13 percent is taken by the LDC, but the flexibility to  
21 transfer from long-haul to short-haul would be for all --  
22 for everyone that would have in their hand a contract in  
23 long-haul.

24 MR. DeROSE: So in that third bullet, the:

25 "... (and the 13 percent of portfolio long-haul  
26 minimum noted above)."

27 MR. CABANA: It's for LDCs.

28 MR. DeROSE: That's referring only to the three of

1 you?

2 MR. CABANA: Yeah.

3 MR. DeROSE: So, so long as the three LDCs here  
4 maintain 13 percent --

5 MR. CABANA: Yes.

6 MR. DeROSE: -- of your system supply portfolio, any  
7 shipper on the system can move to short-haul?

8 MS. GIRIDHAR: Correct. So I think I said this  
9 earlier. You know, we need to view the bridging  
10 contribution as a price for market access. What this  
11 agreement does is it provides open and non-discriminatory  
12 access to all customers on them system.

13 MR. DeROSE: And the other shippers on the system  
14 would not be paying any of the contribution, the bridging  
15 contribution?

16 MS. GIRIDHAR: The bridging contribution will be paid  
17 by all shippers on the system. In return, everybody gets  
18 open and non-discriminatory access to short-haul.

19 MR. DeROSE: But the 13 percent only applies to --

20 MS. GIRIDHAR: Correct.

21 MR. DeROSE: -- the LDCs?

22 MS. GIRIDHAR: Well, it's a reflection of the fact  
23 that the LDCs constitute the majority of the loads on the  
24 EOT, and therefore we have the ability to ensure, you know,  
25 stability and a transition in terms of how tolls evolve.

26 So the commitment is for us, because between the three  
27 of us, we are the majority of the volumes on the EOT.

28 MR. ISHERWOOD: And also the majority of the volumes

1 on the long-haul path as well.

2 MR. BRETT: But that includes western -- that includes  
3 bundled-T customers, eh? When you say transportation --

4 MR. ISHERWOOD: Just system supply. We don't control,  
5 necessarily, the bundled-T and the T-service customers and  
6 their choices, but this is really around what we do  
7 contract for on system supply.

8 DR. HIGGIN: I have -- sorry. What is the basis of  
9 the 13 percent? Could you tell us that, and how it was  
10 negotiated and what's the basis of the 13 percent?

11 MS. GIRIDHAR: The 13 percent, we should remind you,  
12 is a minimum number that we have committed to. So we are  
13 free to be above that number. Right.

14 The 13 percent was arrived at based on a review of  
15 each of our portfolios and the existing level of long-haul  
16 that we have in order to serve our system supply customers.

17 And it's also recognition of the fact that we do want  
18 to ensure that the overall rate impacts are contained, to  
19 the extent we can.

20 So it's a number that fell out of those two  
21 considerations.

22 DR. HIGGIN: Excuse me. Just as a follow-up, is that  
23 a number that was kind of an aggregate of the -- what you  
24 just said? The -- for each of the -- or were there  
25 differences between, for example, yourselves and Union?

26 MR. ISHERWOOD: I think the 13 percent would apply  
27 individually to each of the three LDCs. They may  
28 individually choose to have a number anywhere above that,

1 individually. So it's really an individual consideration.  
2 It's not a combined consideration; it's individual.

3 DR. HIGGIN: So then the actual amount that each LDC  
4 may decide in their gas supply plan to allocate long-haul  
5 to system gas could be quite different from 13 percent?

6 MS. GIRIDHAR: That's correct.

7 MR. ISHERWOOD: That's correct.

8 MR. DeROSE: Okay. I'm now going to move to "Tolling  
9 Methodology" on page 4.

10 In the first bullet, you referred to -- after the  
11 three sort of -- an adjustment. It's what I would call a  
12 three-year sanity check or a three-year adjustment  
13 opportunity. And you refer -- you use the phrase that:

14 "Billing determinants will be reviewed and  
15 adjusted accordingly."

16 First of all, billing determinants, as I understand  
17 it, the volumes for the past three years would be one  
18 billing determinant; is that right?

19 MS. GIRIDHAR: One?

20 MR. DeROSE: Is it the only determinant, is the  
21 volumes?

22 MS. GIRIDHAR: By "billing determinants," we usually  
23 mean the denominator in the calculation. So it would be  
24 the volumes.

25 MR. DeROSE: Does the phrase "billing determinants" in  
26 this paragraph mean anything other than the denominator,  
27 the volumes, is really my question.

28 MS. GIRIDHAR: No, it is volumes.

1 MR. ISHERWOOD: Throughput.

2 MR. CABANA: Throughout.

3 MR. DeROSE: And when you say "reviewed and adjusted  
4 accordingly," what is the process or methodology for  
5 reviewing it and adjusting it?

6 MR. BELL: I would make one point of clarification.

7 So it's volume and distance, and that's how the tolls  
8 are determined.

9 MR. DeROSE: Okay.

10 MR. BELL: And that generates the tolls, the billing  
11 determinants.

12 MR. DeROSE: And what is the process for -- what's the  
13 adjustment process? Is it a negotiation?

14 MR. BELL: No. No, it's not a negotiation, but in  
15 terms of how they will be specifically adjusted, that's one  
16 of the things that we still have to talk about in terms of  
17 the final, because there's a number of ways that you can do  
18 that.

19 MR. DeROSE: Okay.

20 MR. BELL: But the idea is, so that you don't end up  
21 with a large deferral account at the end of the six years,  
22 that you have an opportunity to rebase and collect those  
23 costs, if you require it.

24 MR. DeROSE: Is that something that you would expect  
25 in terms of how that adjustment process occurs, is  
26 something that would be addressed in the settlement  
27 agreement, or fleshed out?

28 MR. BELL: Yeah, I think that's fair. Yeah.

1 MR. DeROSE: Thank you.

2 In terms of the "Bridging Contribution for Supply  
3 Flexibility" section, first of all, I guess, for Union and  
4 Enbridge the bridging contribution that you are going to be  
5 paying, in terms of the way in which you recover that  
6 bridging contribution from your ratepayers in Ontario, that  
7 would be part of your -- am I right that that would be  
8 included in your gas costs?

9 MS. GIRIDHAR: Correct.

10 MR. ISHERWOOD: That's correct.

11 MR. DeROSE: Okay. And would it be -- and right now,  
12 through your gas costs, we would see, for instance, NEB  
13 tolls.

14 Do you anticipate that there would be a separate  
15 heading or an identification of the bridging contribution  
16 or a surcharge? Or would it just be folded into NEB tolls?

17 MR. ISHERWOOD: I would expect it to be folded into  
18 NEB tolls.

19 MR. DeROSE: Okay. And so from a -- in terms of what  
20 would be going -- would this occur through a QRAM, or would  
21 it be through a rate hearing? Are you even able to say  
22 that today?

23 MR. ISHERWOOD: Generally speaking, our gas costs are  
24 reviewed through QRAMs. I would assume this is through a  
25 QRAM.

26 MR. DeROSE: Okay. And so it would -- again, from an  
27 Ontario ratepayer perspective, when that becomes  
28 incorporated into your gas costs, unless someone asks you

1 specifically for a break-out, it wouldn't show the increase  
2 in tolls separate from the bridging contribution or the  
3 surcharge?

4 MR. ISHERWOOD: It would be similar to what we just  
5 went through in the spring when we went from the old tolls  
6 -- yes. It would be similar to what we did in the spring  
7 when we went from the old TCPL tolls to compliance tolls.  
8 It's just handled through QRAM as a change in tolls. It  
9 may be a description of what's happening, but it's all  
10 calculated within the spreadsheets.

11 MR. DeROSE: Okay.

12 MR. KITCHEN: Vince, I think -- it's Mark Kitchen. I  
13 think that one of the other things just to remember is that  
14 through the IRM we will be having annual stakeholder  
15 meetings, at which one of the things we'll be discussing is  
16 the gas supply plan, so that will be another opportunity  
17 for us to raise that.

18 MR. DeROSE: Thanks, Mark. And my concern there is  
19 just trying to understand how from an Ontario ratepayer  
20 perspective we identify the increase in short-haul tolls  
21 and the -- what the bridging contribution piece of it is,  
22 just trying to get that more as a reporting perspective.

23 Is it -- the next bullet, where you talk about the  
24 fixed surcharge being applied to all TransCanada rates on  
25 a percentage basis to recover, and then you go through A,  
26 B, C, I have to admit I read that and I didn't entirely  
27 understand how the A, B, C worked. Is that A, B, C there  
28 intended to demonstrate how the fixed surcharge is

1 established, or is the methodology for establishing the  
2 fixed surcharge something that will be included in your  
3 negotiated settlement?

4 MR. ISHERWOOD: I think the A, B, C is really intended  
5 just to show how it kind of builds up. So the shippers  
6 that use only the Prairies section would pay a surcharge  
7 based on the Prairies, and NOL would pay the combined  
8 Prairies, and NOL and EOT pays all three.

9 MR. DeROSE: Okay.

10 MS. GIRIDHAR: It's faithful to the segmentation  
11 concept, but it also recognizes that shippers within each  
12 segment will not necessarily be able to recover all the  
13 costs of that segment.

14 MR. DeROSE: Okay. But in terms of the methodology  
15 for actually calculating or establishing what the bridging  
16 contribution is, is something that is not addressed in this  
17 document, it's something that has to be finalized in the  
18 settlement agreement.

19 MR. BELL: I think that's fair. This is conceptually  
20 how it will work, and what we're trying to determine is  
21 what the -- what the actual surcharge will be. And as I  
22 mentioned earlier, it's driven by a number of things. It's  
23 driven by how much long-haul we have, how much plant we  
24 need to put into the ground for 2016, those types of  
25 things.

26 MR. DeROSE: Right. And --

27 MR. BELL: But this will guide these concepts. So for  
28 example, anybody going or using the Prairies line will make

1 a contribution, a bridging contribution. Anybody going to  
2 the Prairies line and Northern Ontario Line will make a  
3 contribution. Anybody going -- using the Eastern Ontario  
4 Line will make a contribution.

5 MR. DeROSE: Fair enough; it's guiding principles.  
6 But in terms of what the contribution is or how you  
7 determine the quantum of the contribution, can't be done  
8 today?

9 MR. BELL: That's correct.

10 MR. DeROSE: Thank you.

11 I then actually am going to jump right to the Parkway  
12 to Maple issues on page 6.

13 **QUESTIONS BY MR. CRANE:**

14 MR. CRANE: If I can just ask a quick follow-up  
15 question, Vince.

16 Mark Crane from IGUA. I took from what I just heard  
17 is that the quantum of the contribution is to be determined  
18 at a later date, and is it also true that the allocation  
19 between the different areas would also be determined at a  
20 later date? So the -- what share will be absorbed by the  
21 Prairies or the NOL or the EOT will be determined at a  
22 later date?

23 MS. GIRIDHAR: I believe it is a function of the  
24 volumes that we will -- volume and volume distances that we  
25 will have for each of those segments. So, yes, the actual  
26 numbers will be determined at a later date.

27 **QUESTIONS BY MR. QUINN:**

28 MR. QUINN: Dwayne Quinn from FRPO. Do you mean that

1 if you're in the eastern EOT you're going to pay the full  
2 length of Prairies, then the full length of Northern  
3 Ontario, then whatever distance is in the Eastern Triangle  
4 that you were actually covering that distance? So in other  
5 words, if somebody in the Prairies was -- only used half of  
6 their -- they got their deliveries halfway down the Prairie  
7 Line, they would only pay maybe half of the Prairie Line  
8 under recovery, but for an Eastern Triangle customer, for  
9 every unit that they use, they're going to be paying 100  
10 per cent -- full units of Prairie Line under recovery and  
11 Northern Line under-recovery?

12 MS. GIRIDHAR: I don't know if it's 100 per cent, but  
13 it's the remainder. So --

14 MR. QUINN: I don't think I phrased that well. What  
15 I'm trying to articulate is, all of your deliveries use all  
16 of the pipe in the Prairies and all of the pipe in Northern  
17 Ontario, therefore in an allocation methodology, which I  
18 thought I heard you describe, eastern customers will  
19 consistently pay for units that are attracting a full  
20 allocation of Prairie Line under-recovery.

21 So if you're a Prairie customers -- just put units to  
22 it -- and you use one unit of gas, you're going to pay half  
23 a unit of under-recovery, but for every unit delivered to  
24 Ontario you're going to be paying a full unit of under-  
25 recovery, by the nature of the fact that you used the  
26 entire Prairie Line to get your gas to the Eastern  
27 Triangle.

28 MS. GIRIDHAR: It will be volumetrically weighted.

1 MR. QUINN: Volume and distance, as I heard Don said.

2 MS. GIRIDHAR: Yeah. but it is true that -- so if I  
3 was taking long-haul into the Eastern Triangle, then, yes,  
4 I'm going to be paying each of those units. If I'm taking  
5 shortfall as -- short-haul as well, I will be bearing a  
6 portion of the Prairies and the Northern Ontario Line.  
7 But, you know, but obviously only until 2020.

8 So the bridging contribution does allow for the under-  
9 recovery in the Prairies and the Northern Ontario Line to  
10 be borne by every unit that is coming into the EOT.

11 MR. QUINN: So that's a way to separate it, if I may.  
12 On the long-haul you're going to pay one unit of Prairie  
13 Line under-recovery. On short-haul are you paying a full  
14 unit of Prairie Line under-recovery? Is that implicit in  
15 the deal?

16 MS. GIRIDHAR: Well, the short-haul -- for the period  
17 -- the bridging -- the notion of the bridging contribution  
18 is to pick up the short-falls across the system, right? So  
19 the methodology does allow for the short-haul as well to  
20 pick up the under-recovery.

21 The point to note is that long-haul -- any unit of gas  
22 that's coming into the Eastern Triangle will pick up a  
23 share of the under-recovery of the Prairies and the  
24 Northern Ontario Line.

25 If you happen to be long-haul, then you are explicitly  
26 picking up the portion of the Prairies and the portion of  
27 the Northern Ontario Line that constitute your share of the  
28 billing determinant. I think an example might help, but we

1 don't have one at this point.

2 MR. QUINN: Said differently then, you're paying the  
3 same under-recovery bridging contribution whether you're  
4 doing long-haul or short-haul.

5 MS. GIRIDHAR: To the extent of the under-recovery,  
6 yes. Yeah. Correct.

7 MR. QUINN: And this is wherein we would like at some  
8 point -- I'll wait til my questions, but I think I have a  
9 way of getting at the math behind this, so I'll wait til my  
10 questions. Thank you.

11 MR. DeROSE: Okay. In terms of the Parkway to Maple  
12 issues, two sets of questions on this section.

13 The first, just in terms of the mechanics of the  
14 fourth bullet that talks about the Enbridge open season,  
15 you currently have an open season. As I understand it,  
16 you're going to -- you continue with the open season. You  
17 have received the bids, but you agree not to take any  
18 action or award any capacity pursuant to that open season.

19 MS. GIRIDHAR: Correct.

20 MR. DeROSE: And then, if we assume that this  
21 settlement agreement is negotiated, finalized, the NEB  
22 approves it, at that stage I'm assuming that, Enbridge, you  
23 need to then decide whether you are either going to --  
24 would you -- you're either going assign, I guess, assign  
25 the open season or the results of the open season to  
26 TransCanada or, alternatively, TransCanada will carry on  
27 its own open season. Is that what is contemplated?

28 MS. GIRIDHAR: What is contemplated is that the NEB

1 approves the settlement deal. We've had an open season  
2 that's been compliant with STAR.

3 MR. DeROSE: Right.

4 MS. GIRIDHAR: Under which parties that bid into the  
5 open season receive capacities, right? So to the extent  
6 that Union -- and I'll just have examples here -- so Union  
7 and Gaz Metro bid into the open season. They would receive  
8 their capacities, they would assign it over to TransCanada.

9 Enbridge allocated some capacity to itself for its  
10 EDA, right, so we can't actually assign that over, because  
11 you don't have a contract with ourselves. We have -- we'll  
12 have to find a way of giving that capacity to TransCanada.

13 To the extent that there have been other parties that  
14 have bid into our open season, other than Union and Gaz  
15 Métro, we are not making a decision for them. The reality  
16 is that the downstream service provider is TransCanada.

17 They could either also assign their Parkway-to-Albion  
18 capacity to TransCanada for a seamless path, which is what  
19 I presume they would do, but alternatively, they could  
20 decide to hold that capacity themselves and turn the gas  
21 over to TransCanada at Albion.

22 Most shippers don't like doing that, because that  
23 means they've got to nominate one extra time and --

24 MR. DeROSE: Is the alternative -- maybe let me try  
25 and cut to the chase.

26 My question really was: Why do you have these two  
27 alternatives? And are the two alternatives -- one being  
28 that the capacity is used by TransCanada and assigned, and

1 the other is that TransCanada carries on its open season --  
2 is it because you weren't entirely sure that you were  
3 entitled to transfer everything over to TransCanada? Or is  
4 there another reason why TransCanada might want to carry on  
5 an open season as opposed to using the one you've just  
6 conducted?

7 MS. GIRIDHAR: Well, the integrity of an open season  
8 process is that I can't just receive bids and take that and  
9 award it to somebody who hasn't bid into the open season.  
10 So we're just covering off the possibilities in this  
11 language.

12 MR. DeROSE: Okay. But if everybody that bid in  
13 consented and agreed, you wouldn't have to carry on another  
14 open season?

15 MS. GIRIDHAR: No, well -- so to the extent that  
16 TransCanada is conducting an open season for 2016, we don't  
17 know how much capacity it may want resulting from that  
18 subsequent open season that they're going to be conducting.  
19 So we're just allowing for all of those possibilities.

20 There may be an outcome where Union and Gaz Métro assign  
21 their capacities over; in fact, all parties assign their  
22 capacities over.

23 To the extent that there is more capacity requirement,  
24 then we'll come back to this open season and TransCanada  
25 can receive all the remaining capacity.

26 MR. RUBENSTEIN: Sorry, Vince, if I can just clarify  
27 something that was said, I think you said that Enbridge  
28 will assign its capacity that it has reserved for itself,

1 its transmission capacity it has reserved for itself. I  
2 assume that was capacity for gas to its EDA, to TransCanada  
3 as well?

4 MS. GIRIDHAR: Well, so I can't actually -- I'm not a  
5 lawyer, but I don't believe I can use the word "assign"  
6 when a contract doesn't exist. And we cannot contract with  
7 ourselves, so I'll have to do it through another means.  
8 Probably hold the open season and have them take the  
9 capacity at that point.

10 MR. CASS: Yeah, Mark. That's what Malini was  
11 explaining.

12 There would be no intent to assign, but the intent  
13 would be to end up with the same result, that the capacity  
14 would be with TransCanada.

15 DR. HIGGIN: So just to Malini -- Roger Higin -- so  
16 that 170 gJ that you're doing for the eastern, would that  
17 be charged into rates as transportation?

18 MS. GIRIDHAR: Yes.

19 DR. HIGGIN: Or distribution?

20 MS. GIRIDHAR: Transportation.

21 DR. HIGGIN: Okay. Thank you.

22 MR. BRETT: My quick question is: After you get  
23 approval, let's assume you -- you've had your open season,  
24 right? It closed on the 6th of September?

25 MS. GIRIDHAR: Right.

26 MR. BRETT: As an aside, are you able to make  
27 available or have you made available documentation from  
28 that open season? I mean, the actual RFP, whatever you

1 used, and so on?

2 Can you make that available, as an undertaking?

3 MS. GIRIDHAR: All of the open season materials were  
4 filed in interrogatory responses, so they're on the record  
5 already.

6 MR. BRETT: All right. Thank you. I guess I missed  
7 that. There are a lot of open seasons.

8 The other question is: If you get NEB approval, as  
9 you expect, your next step then would be to sign precedent  
10 agreements and sign contracts with the shippers?

11 MS. GIRIDHAR: Correct.

12 MR. BRETT: With your shippers?

13 MS. GIRIDHAR: Correct.

14 MR. BRETT: Is that right?

15 MS. GIRIDHAR: Mm-hmm.

16 MR. BRETT: And then when you had completed your --  
17 signing your contracts with your shippers, you would then  
18 proceed to construct the line?

19 MS. GIRIDHAR: No, we would proceed to construct the  
20 line after we receive OEB approval.

21 MR. BRETT: But before you sign contracts with your  
22 shippers?

23 MS. GIRIDHAR: Correct. The contracts with the  
24 shippers will be pursuant to the award of capacity, which  
25 will occur after NEB approval.

26 MR. BRETT: Okay.

27 MS. GIRIDHAR: If there is no change to our facilities  
28 application resulting from the open season.

1 MR. BRETT: I'll pursue this in my own questions.  
2 This is an issue of some importance to me, but I don't want  
3 to interrupt Vince's flow.

4 My only last question is the -- when you speak of  
5 "TransCanada's open season" -- you made several references  
6 to "TransCanada's open season" -- is that TransCanada's  
7 open season on their Kings North pipeline, or is it their  
8 open season on the capacity that is assigned to them by  
9 other shippers on your pipeline, or is it both? Which is  
10 it?

11 MR. BELL: I think there's a couple -- neither, yeah.  
12 I think there's a couple of things.

13 One is, with respect to the use of capacity for Kings  
14 North, this agreement has a condition where we'll work to  
15 reinstate the commitments we had from Union and GMI for the  
16 open season of 2012. And we'll use that capacity to meet  
17 those requirements for 2015.

18 In addition to that, we have a commitment under this  
19 agreement to hold another open season for capacity for  
20 November 2016. So anybody that bids into that open season  
21 will have -- be awarded capacity if the -- if successful at  
22 bidding into them, we'll build additional capacity over and  
23 above what we'll be assigning or using for -- to meet the  
24 obligations to GMI and Union in 2015.

25 MR. BRETT: And is that what you mean by "open  
26 season"?

27 MS. GIRIDHAR: Yes, I mean TransCanada's subsequent  
28 open season to offer short-haul on its system to shippers.

1 MR. DeROSE: And what's been contemplated being built  
2 with the second part, the November 1, 2016?

3 MR. BELL: That depends -- I mean, that was one of the  
4 uncertainties I was talking about in terms of determining  
5 what our capital costs are going to be, what the volume  
6 requests are going to be. You know, we need to conduct the  
7 open season, and then do a design and figure out what we  
8 need for facilities.

9 MR. CRANE: And one quick follow-up. Does -- with  
10 respect to the last bullet on the Parkway-to-Maple issue,  
11 does the Union open season contemplate a further build, or  
12 is it subsumed within projects currently identified?

13 MR. ISHERWOOD: We held an open season in 2012 for the  
14 facilities currently before the Board, the Brantford-  
15 Kirkwall loop, as well as the new compressor at Parkway  
16 West, the Parkway decompressor.

17 If we do an open season -- and we will do an open  
18 season for 2016 -- there may be more facilities required as  
19 a result of that. That will be to be determined.

20 MR. DeROSE: No problem at all.

21 In terms of the build of Kings North, just in terms of  
22 the approvals that would be required, I just want to make  
23 sure that I understand it.

24 The settlement agreement which is going to be -- come  
25 out of this term sheet, that would be subject to NEB  
26 approval; correct?

27 MR. BELL: That's correct.

28 MR. DeROSE: And once you receive -- let's assume you

1 receive that approval. You would then need to file a  
2 section 58 application for a leave-to-construct with the  
3 NEB; correct?

4 MR. BELL: Actually, what we've done is we've  
5 reinitiated Kings North right now. And so we brought the  
6 team back together and we're doing these two things in  
7 parallel, so that the filing for approval of the settlement  
8 and developing our project would continue, and we'd develop  
9 our application and file it as that occurred.

10 MR. DeROSE: Okay. And so they aren't necessarily  
11 sequential?

12 MR. BELL: No. We're actually doing to work now.

13 MR. DeROSE: But the Kings North would be a section 58  
14 leave-to-construct? I guess you haven't decided it for  
15 sure, but --

16 MR. BELL: Well, no.

17 MR. DeROSE: -- you're going to need approval to  
18 construct?

19 MR. BELL: Yes, we will.

20 MR. DeROSE: And do you anticipate needing any further  
21 OEB approval?

22 MR. BELL: No, we don't.

23 MR. DeROSE: No. Okay. And for Union and Enbridge,  
24 if your applications that you currently have filed before  
25 the Board are approved, you would not need any further  
26 leave-to-construct or any further approvals to connect to  
27 Kings North or to use the downstream capacity; correct?

28 MS. GIRIDHAR: That is correct. We are seeking all of

1 those approvals through this application.

2 MR. ISHERWOOD: And we're seeking all the approvals we  
3 need, as well, in this application for the 2015 volumes.

4 MR. DeROSE: Okay. Thank you very much.

5 In terms of -- I'm just going jump to the "Access to  
6 Financial Information."

7 Second sentence, you say:

8 "All parties agree that this settlement is based  
9 on the overall principles contained within this  
10 term sheet, without having the final toll impacts  
11 known."

12 Am I right that the -- well, first of all, when would  
13 the final toll impacts actually be known? Do you have any  
14 idea?

15 MR. BELL: I mean, as I said before, we're doing runs  
16 now. We're in discussions now. We started developing the  
17 detailed, definitive agreement. We anticipate that we'll  
18 have -- I think there's -- I hate to say there are going to  
19 be definitive tolls, because, as I was saying earlier, we  
20 need to run an open season, and that's going to have an  
21 impact. The facilities is going to have an impact on what  
22 the tolls are going to be, so -- and we're going to be  
23 running an open season for 2016 soon.

24 So I think we'll have -- at the time we have the  
25 definitive agreement done, which we're targeting for the  
26 end of September, beginning of October, we'll have a good  
27 idea, probably absent the actual interest that we get in  
28 the open season, what the toll impact will be.

1 MR. DeROSE: Okay. And I take it that in terms of  
2 until you get to that point in time, you would not be in a  
3 position to run any type of illustrations of the toll  
4 impacts or the potential impacts? I mean, you just aren't  
5 in a position to do it until --

6 MR. BELL: No, I think we need more information before  
7 we can do that.

8 MR. DeROSE: Okay.

9 MR. QUINN: I keep deferring this question, but you're  
10 on this topic, Vince, and I think I'd like to run this by  
11 the utilities and TCPL. I think there may be a way.  
12 Frankly, if TCPL were to assume in its open season that all  
13 the capacity that was bid for in Enbridge's open season,  
14 the 930 tJs, if that were the number that would come to you  
15 in your open season, just using that as a base line, that's  
16 a baseline assumption to say that is what you'll get in  
17 your open season.

18 If you then looked at your under-recovery -- and I  
19 don't know what's on the record in your motion to review  
20 and vary the RH-3-2011, but you must have had some level of  
21 understanding of what you expected your under-recovery to  
22 be with the compliance tolls.

23 If that formed the basis for under-recovery on the  
24 Prairie Line and the Northern Line, you should be able to  
25 come up with an illustrative calculation that would then  
26 say, how will this bridging surcharge -- what would the  
27 result of that calculation mean, in terms of your bridging  
28 the surcharge?

1 MR. BELL: Yeah, there's a number of ways that we  
2 could kind of pull numbers out of the air and estimate what  
3 the toll impact will be.

4 And we've done some of that, you know. But, you know,  
5 we're still -- there's still a lot of work that we need to  
6 do to get the kind of precision that we want to include as  
7 part of a definitive agreement.

8 MR. QUINN: To be clear, Don, I guess I'm not asking  
9 for precision. I think a bunch of us are struggling with  
10 the quantum, the impact, what does it look like, the  
11 questions I was asking Malini before, in terms of how much  
12 of the Prairie Line goes with the long-haul toll and the  
13 short-haul toll. All of those things could be illustrated  
14 using a baseline assumption of an open season and 930 tJs  
15 and the under-recovery which you projected you would have  
16 when you asked to vary the NEB decision in the first place.

17 MS. GIRIDHAR: Let me -- sorry, just -- sorry, maybe I  
18 should let you finish.

19 MR. QUINN: I'm just saying, those are baseline  
20 assumptions. And it's all without prejudice. It's not to  
21 be, you know, something that --

22 MR. SMITH: We've heard that before.

23 MS. GIRIDHAR: So Dwayne, I think what we have  
24 indicated on the terms sheet is that all parties are  
25 working together in order to come up with those tolls,  
26 assess the assumptions.

27 We are working with the expectation that we will be  
28 able to contain the toll impact to less than 50 percent of

1 the short-haul tolls.

2 You know, by way of example, our toll to the EDA is 33  
3 cents today. If you're talking about a range of impacts,  
4 you're talking between 15 cents and 20 cents on the  
5 furthest point you can think of within Ontario, on the  
6 short-haul tolls.

7 The toll impacts for the long-haul, we're talking  
8 about maintaining that differential, so you're probably  
9 looking at that same 15- to 20-cent number being layered on  
10 top of the long-haul toll, coming out of the compliance  
11 tolls.

12 I guess what I'm trying to tell you is there is enough  
13 in this terms sheet that explains what those impacts are.  
14 We can tell you what our short-haul tolls are as a  
15 component of our total gas costs.

16 The reality is, as Don said, we could pull out a  
17 number of things from the air and do scenarios, but we're  
18 really working to arrive at definitive tolls and to  
19 complete the settlement agreement that we'd like to take to  
20 the NEB as soon as possible.

21 So I think we're happy to assist with whatever we can,  
22 but at this point this is all we know. We're going to be  
23 working to try and contain that toll impact to the extent  
24 we can.

25 And the determinant is not just the 930. It's what  
26 assumptions are we making overall, in terms of volume.  
27 TransCanada may be able to inform its numbers to a better  
28 extent than what it did when it filed its review and

1 variance. It's got more months of experience since then  
2 with its discretionary pricing flexibility.

3 So there are a number of things. We are very focused  
4 on trying to get to the best number we can and to paper the  
5 settlement agreement. And in the meantime, this terms  
6 sheet has embodied the principles we're working with.

7 MR. QUINN: I guess -- and I'll leave it at this --  
8 I'm not asking for numbers to be pulled out of the air. I  
9 thought we would have some baseline numbers just to provide  
10 an illustrative calculation so we could know how the  
11 mechanics worked, but I will leave it to the utilities and  
12 TCPL to figure out what the best course of action, but I'll  
13 be asking this panel -- in my view, there should be some  
14 comfort here in Ontario as to what the impact will be  
15 before approvals are given.

16 MR. CABANA: May I try something? I fully concur that  
17 it's difficult to give some precise figures, but I'm going  
18 to try, based on the principle to explain maybe related to  
19 the comment you had previously, when you were trying to say  
20 which part will be borne by the Prairie, by the NOL, and  
21 the EOT.

22 The principle is that if there's the status quo right  
23 now, right, like we explained, at the NEB, is that  
24 TransCanada is allowed to recuperate its cost of service  
25 based on a certain volume.

26 MR. QUINN: I understand.

27 MR. CABANA: Okay. So if we don't do anything,  
28 without that deal, what would happen is that they would

1 reassess based on everyone displacing, and they would say,  
2 okay, everyone bears the cost equally of the shortfall, so  
3 meaning that the Prairie would bear their share, the NOL,  
4 and the EOT on an equally basis.

5       What we're saying here is that that's a possibility.  
6 If that would have to happen, the weight on everyone would  
7 be equal. What we're suggesting is to say, remember that  
8 after 2020 we're asking to all the customers in the Prairie  
9 and in the NOL, we're saying that the EOT shippers won't be  
10 there to bear their share of the shortfall that will be  
11 created in their segment.

12       So we cannot ask until then to them to say, until then  
13 you're going to bear all the cost of all the short -- all  
14 on an equal basis. What we're saying basically is that  
15 we're going to look. You're going to pay your fair share  
16 of the shortfall on your own segment in the Prairie, same  
17 thing for the NOL, and the remaining shortfall is going to  
18 be borne by the EOT shippers, but we've made some  
19 scenarios, and in all scenarios, when we look at that, to  
20 get our freedom -- I will use that word -- to get the  
21 freedom from the burden of having to bear the shortfall  
22 past 2020 from the two segment in the NOL and the Prairie,  
23 we need to give something else on the other side. That is  
24 what is embedded in these principle.

25       And when we look -- after that, what we've said is  
26 that when -- instead of having that burden borne on six  
27 year, we're trying to bring it to a level where we know  
28 that after 2020 we won't be responsible to pay for any

1 short-haul, even if we know that there's going to be some  
2 in the Prairies.

3 So we spread it over 15 years to decrease the level of  
4 the burden on the -- on our collective costs in the EOT  
5 segment.

6 So in all cases, when you look at that compared to the  
7 scenario where that settlement would not be accepted, the  
8 costs at the end are lower than what we would get if we  
9 don't do nothing.

10 I don't know if it was helpful or not --

11 MR. QUINN: No, I think I follow, and thank you for  
12 the principles again. But what I did hear from you is,  
13 you've done some scenarios. I think it would be very  
14 informative for us as ratepayers to understand what those  
15 scenarios look like. But I'm just leaving it there, and we  
16 can discuss it further next week.

17 MR. DeROSE: My final area is on the litigation  
18 issues, and it's just a couple of quick snappers.

19 First of all, I just want to confirm that all of the  
20 agreements under the heading "litigation issues" are not  
21 conditional upon any pre-approval. As I understand,  
22 they've either already happened or they're about to happen.

23 MR. ISHERWOOD: That's correct.

24 MS. GIRIDHAR: That's correct.

25 MR. DeROSE: And what I would invite you to do, just  
26 because I think it would close the loop for the Board on  
27 these various issues, is at some point next week it would  
28 probably be appropriate to just file with the Board -- or

1 we can just put it in as an exhibit -- just the letters,  
2 withdrawing the complaint from the NEB, the section 71  
3 application, and the order dismissing the litigation, just  
4 so that that has finality on it, and that way that loop is  
5 closed.

6 MR. CASS: That's fine. We can do that.

7 MR. DeROSE: I'm not really asking for an undertaking  
8 as much as just: Can we close the loop on that?

9 MR. DeROSE: Those were all of my questions on the  
10 agreement. Thank you very much.

11 MR. POCH: I just had a couple of quick ones left.  
12 David Poch for GEC.

13 Under for the term of the settlement proposal on  
14 page 1, there you say, the first sentence says that:

15 "Term related to the toll segmentation agreement  
16 is the five-year term, 2015 to 2020."

17 And up above in the third bullet under "High-level  
18 Principles," you make the more general point that there  
19 will be the -- in effect, there will be segmented tolls  
20 carrying on after this agreement.

21 I'm just trying to reconcile those two statements.  
22 I've missed something in the nuance of the language, I  
23 think.

24 MR. CABANA: If I may, basically the segmentation  
25 agreement is really based on the -- what I explained you,  
26 the bridging contribution. Basically, what -- we need to  
27 assess the fact that the shippers won't be responsible --  
28 oh, no, I think it's on. Now it's good? I'm good?



1 all these mechanisms in here to hold TCPL whole, or whole  
2 with some contribution, you don't want them to say: Well,  
3 we're not going to build you your short-haul path because  
4 of that, you're compensated for that?

5 MR. CABANA: That's correct.

6 MR. POCH: Does this clause apply to the LDCs if they  
7 want to build a short-haul path, as is indeed the case in  
8 this application?

9 MS. GIRIDHAR: Well, we're not bypassing -- we have a  
10 commitment to remain on the TransCanada system once these  
11 facilities are constructed.

12 MR. POCH: I understand. Does this clause apply to  
13 you?

14 MR. ISHERWOOD: To the extent we're going from long-  
15 haul to short-haul, that would apply to us, yes.

16 Is that what you mean?

17 MR. POCH: Well, I'm thinking, you know, segment A is  
18 a situation where...

19 MR. CABANA: I believe I know where you are going, if  
20 I may help in that.

21 That's why it was important to precise, right up  
22 front, which project would be completed and accepted by all  
23 parties, you know, that they are within the overall  
24 interest. After that, after that settlement was signed, it  
25 says that if there's -- no, we would not come. And it's  
26 not only for TCPL; it's for each of us.

27 MR. POCH: That's what was my question, and that's the  
28 answer I'm looking for.

1 MS. GIRIDHAR: Yeah.

2 MR. CABANA: It's for each of us. Then all these  
3 negotiations were not only three LDCs with TransCanada. It  
4 was also a lot of negotiation among ourselves also, to make  
5 sure that it was fair for all of us.

6 MR. POCH: Okay. Thank you. Those are my questions.

7 MR. MILLAR: I know that there's a couple of people  
8 that wanted to finish before lunch.

9 COC just had one question; is that right?

10 And then, Mr. Gruenbauer, are you looking to go as  
11 well?

12 MR. GRUENBAUER: Yes. I only have two questions.

13 MR. MILLAR: Let's work our way through it. We'll  
14 start -- sorry.

15 **QUESTIONS BY MR. SHRYBMAN:**

16 MR. SHRYBMAN: Steven Shrybman for the Council of  
17 Canadians. I just have one remaining question.

18 Could you explain the rationale for the December 31,  
19 2020 date?

20 MS. GIRIDHAR: It's the date -- it's the point when  
21 the Northern Ontario Line gets completely depreciated, and  
22 therefore the -- it was appropriate that the bridging  
23 contributions be considered at that point in time.

24 MR. SHRYBMAN: And can you explain what the Northern  
25 Ontario Line is, just in a little more detail?

26 MR. ISHERWOOD: On that map, you can see Emerson in  
27 the top left-hand corner. It basically goes from that  
28 point all the way to the North Bay Junction.

1 MR. SHRYBMAN: And I understand there are three  
2 distinct pipes that comprise that line?

3 MR. ISHERWOOD: That's correct.

4 MR. SHRYBMAN: And can you just describe those  
5 briefly, and their age?

6 MR. ISHERWOOD: The original pipe was built in 19...

7 MS. GIRIDHAR: '50s.

8 MR. ISHERWOOD: '50, I guess, yeah. It's a 30-inch  
9 pipe that goes across.

10 The second pipe is a 36-inch pipe that was built in  
11 the '70s, I believe.

12 And the last pipe, the 42-inch, was built in the '90s.

13 MR. SHRYBMAN: And which of those pipes would be  
14 converted to the Canada East (sic) project, if it's to  
15 proceed?

16 MR. BELL: It's Energy East.

17 MR. SHRYBMAN: Energy East, yes.

18 MR. BELL: The Energy East project, it's a 42-inch,  
19 CNPS 42-inch line.

20 MR. SHRYBMAN: And is that the one that's going to be  
21 fully paid by 2020?

22 MR. BELL: No. That's the pipeline that has the most  
23 undepreciated value associated with the pipe, and therefore  
24 when it's removed will have the biggest impact on tolls.

25 MR. SHRYBMAN: And is that the 2020 date that the --

26 MR. BELL: No. The entire system is --

27 MR. ISHERWOOD: Entire system is depreciated by 2020.

28 MR. BELL: That's right. So each pipe has its own net

1 book value associated with each pipe.

2 MR. CABANA: And maybe to make a link also with the  
3 discussion we had previously, after 2020, the shortfall  
4 that we agreed that would have to be borne by the Prairies  
5 in the segment where it wouldn't be tied anymore, should be  
6 closer than what it is before 2020.

7 MR. SHRYBMAN: Okay. Thank you.

8 MR. CABANA: Okay.

9 MR. MILLAR: Mr. Gruenbauer, you had two questions?

10 MR. GRUENBAUER: Yes, I do. Thank you. I suspect  
11 they're both for you, Don.

12 "Tolling Methodology," the third bullet that the tolls  
13 of all the users, long-haul and short-haul of the EOT  
14 segment will be based on the EOT cost of service, how will  
15 the EOT cost of service be determined, and on what  
16 frequency? Are we talking an annual cost of service? Is  
17 this a filing you would be making with the NEB every year?  
18 How would that work?

19 MR. BELL: I think that it's fixed, the annual cost of  
20 service.

21 MR. GRUENBAUER: Sorry, I didn't catch that.

22 MR. BELL: It's fixed.

23 MR. GRUENBAUER: It's fixed?

24 MR. ISHERWOOD: For three years.

25 MS. GIRIDHAR: Well, fixed for six years, with the  
26 ability -- with an automatic review at the end of three.

27 **QUESTIONS BY MR. GRUENBAUER:**

28 MR. GRUENBAUER: Okay. Subject to this midpoint

1 review of the billing determinants, so the denominator may  
2 change but the numerator is not; is that fair?

3 MR. BRETT: A clarification there, Jim. Does that  
4 mean that there's no deferral account clearing at the end  
5 of years 1, 2 and 3? There's nothing cleared until the end  
6 of the six-year period if there's under- or over-  
7 recoveries.

8 MR. BELL: Well, the reason that we have the three-  
9 year check is to ensure that there would not be large  
10 deferral accounts by the sixth year.

11 So there may be a need to do something at the third  
12 year point. That's what we talked about earlier.

13 MR. GRUENBAUER: Okay. Thank you.

14 And my second question was: Energy East -- and I know  
15 it's -- is it part of -- there's moving parts to this  
16 determination of this surcharge with respect to the  
17 bridging mechanism. I'm getting a sense that there's lots  
18 of moving parts to that.

19 Could the rollout and impact of moving to Energy East  
20 within the 2015 to 2020 period significantly affect what  
21 that surcharge is?

22 MR. BELL: I don't know if I'd use the word  
23 "significantly," but that -- these negotiations in the term  
24 sheet doesn't take into account any impact on tolls or rate  
25 base or the surcharge associated with what may happen with  
26 Energy East.

27 MR. GRUENBAUER: That's clear as a bell.

28 MR. BELL: Good pun.

1 MR. GRUENBAUER: And I had one observation, and maybe  
2 it's a question that can be corrected. When Dwayne was  
3 talking earlier about sort of baseline calculations that  
4 the companies may be willing to share with ratepayers, I  
5 almost assumed that was part and parcel of the condition in  
6 "access to financial information", that first sentence. It  
7 says:

8 "TransCanada will provide all the financial  
9 information and related assumptions to the LDCs  
10 to allow them to review it to assess final  
11 results before final sign-off of this  
12 settlement."

13 To me that implies the senior executive at the  
14 utilities wouldn't be prepared to sign off on this unless  
15 they had some idea of base case and highs and lows. Am I  
16 wrong in that assumption?

17 MR. CABANA: You are not wrong that we needed before  
18 to have the comfort that it works well to look at different  
19 scenarios. But at this point, what we believe is that we  
20 cannot give the figures precisely. It's a matter of a  
21 couple of week, probably, on our side to assess where  
22 exactly it would be.

23 And we firmly believe that it's preferable to have all  
24 these assumption, main assumption, to agree on that and to  
25 have a shorter range before we expose what is the result of  
26 these figures to everyone.

27 MR. GRUENBAUER: Thank you.

28 MR. MILLAR: John, did you have a quick one or two?

1 MR. WOLNIK: Well, not a quick one. Probably ten to  
2 15 minutes max.

3 MR. MILLAR: Why don't we go ahead.

4 **QUESTIONS BY MR. WOLNIK:**

5 MR. WOLNIK: Okay. John Wolnik for APPrO.

6 Starting with the rate-of-return hearing mechanism,  
7 could you comment on how the sort of the bookends of rate  
8 of return were established at 10.1 and 8.7 percent?

9 MR. BELL: Well, I think the rate of return was  
10 established through this negotiation. So there was, you  
11 know, there was not anything. We had -- we have currently  
12 11-and-a-half percent.

13 MR. WOLNIK: Right.

14 MR. BELL: The rate base on the NGTL system is  
15 10.1 percent. So this was consistent with the rate base of  
16 the NGTL system. And it was really part of an overall  
17 negotiation to reach this agreement.

18 MR. CABANA: If I may just add to that, these clause  
19 -- and I've done quite a lot of these -- are always  
20 considered at the end of the process. So at the end, when  
21 you're able to assess all the different angle and all the  
22 different principle, we enter into a negotiation saying  
23 about the risk we see, and I think you're very familiar  
24 about how it works for rate of return, and that's exactly  
25 what we did, but within probably eight executives to make  
26 sure that at the end it makes sense.

27 MR. WOLNIK: Okay. And the \$20 million, do you have a  
28 rough approximation of what that represents in terms of

1 ROE?

2 MR. BELL: 9.3 post-tax, I think.

3 MR. WOLNIK: Okay. So the 10.1 then would really be  
4 9.3.

5 MR. BELL: 9.3.

6 MR. WOLNIK: Okay. Thanks. That's all.

7 And moving to the commitment section, just, there's  
8 discussion there about TransCanada's ability to use the  
9 Great Lakes back-haul. My recollection was that there was  
10 a five-year agreement at least between Union and  
11 TransCanada for that Dawn-to-Dawn service, and I presume  
12 there was a related agreement with Great Lakes.

13 Does TransCanada have an intention at this point as to  
14 what it's going to do post that five-year period?

15 MR. BELL: No, I would say, I say that, John, as you  
16 know, we operate our system as an integrated system. So  
17 that will be factored in, in terms of our 2016 build, the  
18 2015 build.

19 So we will operate the system in the least-cost way  
20 possible. So if it makes sense at that point because we  
21 have a capacity coming out of the 2016 build that would be  
22 available to serve that market, then we would look at that  
23 time at shifting the Great Lakes capacity. We may look at  
24 shifting it to forward-haul capacity. It would depend on  
25 what the costs were compared to the Great Lake cost.

26 MR. WOLNIK: Okay. And moving to tolling methodology,  
27 I know you're going to the sort of the cost-of-service  
28 approach here, and I understand the rate base is presumably

1 the existing rate base that you've been using for each of  
2 the segments, depreciated based on the rates that you've  
3 currently got approved; is that right?

4 MR. BELL: That's correct.

5 MR. WOLNIK: Right. So what's your intention, in  
6 terms of allocating existing debt costs and also  
7 incremental debt costs for the EOT?

8 MR. CABANA: If you want -- yeah, I can help you out  
9 if --

10 MR. BELL: Go ahead.

11 [Laughter]

12 MR. CABANA: I think from TCPL perspective, they're  
13 financed right now, you know, at the corporate level, okay?  
14 So they have one credit rating. So that's the way it's  
15 been done over the past, and that's probably what's going  
16 to happen in the future also.

17 So we have to agree on what would be the fair  
18 methodology after that to assess, you know, which part of  
19 these costs are for the EOT, the Prairie, and the segment.  
20 There has never been a discussion. I don't think -- I  
21 don't believe that the intention is to have separate  
22 financing for all these segments. That's not the intent of  
23 what you have right here.

24 So you can say that if the capital structure is  
25 40 percent equity and 60 percent debt, you can probably use  
26 these figures to easily spread the cost of the debt for all  
27 the segment.

28 MR. WOLNIK: Mr. Bell, does TransCanada agree with

1 that?

2 MR. BELL: Yes, we certainly agree, but there was no  
3 discussion.

4 [Laughter]

5 MS. GIRIDHAR: I suppose one might view this as the  
6 norm in the regulated industry --

7 MR. BELL: Yeah, we did talk about --

8 MS. GIRIDHAR: -- structures by entity, not by pipe.  
9 Segment within an entity.

10 MR. BELL: There was a discussion about the equity  
11 thickness on that 10.1, 40/60 equity thickness between --

12 MR. WOLNIK: So no change on that.

13 MR. BELL: Yeah, no change.

14 MR. WOLNIK: And on Great Lakes costs, in terms of  
15 cost of service, do you know how those will be allocated?

16 MR. ISHERWOOD: I'm not sure we actually discussed  
17 that either, really.

18 MR. WOLNIK: To be determined?

19 MR. BELL: We haven't discussed any of that.

20 MR. WOLNIK: Okay. And my understanding is the long-  
21 term adjustment count, I think -- correct me if I am wrong  
22 -- is about 250 million today?

23 MR. BELL: I think that's close.

24 MR. WOLNIK: Okay. And you're adding to it, I think,  
25 to the tune of roughly 95 or \$100 million a year up to  
26 2015.

27 MR. BELL: That's right. That's right.

28 MR. WOLNIK: Can you comment on how those costs will

1 be allocated among the three segments?

2 MR. BELL: The way the costs will be allocated is as  
3 per RH-3. So at the end of 2014 they'll be -- they'll go  
4 into the rate base and be recovered over --

5 MR. WOLNIK: So it will be proportionate to the rate  
6 base then? Is that --

7 MR. BELL: Yes. That's correct.

8 MR. WOLNIK: And will that be the same for the Energy  
9 East, to the extent that it's removed from the rate base?

10 MR. BELL: You know, I'm not prepared to talk about  
11 Energy East. Energy East is going to be subject to its own  
12 hearing and -- or further discussions. It's not part of  
13 this agreement.

14 MR. WOLNIK: Okay.

15 MR. CABANA: You don't want to us begin to say that --

16 MR. WOLNIK: We don't want to see a fight --

17 MR. CABANA: Yeah, about the Energy East assumption.

18 [Laughter]

19 MR. WOLNIK: And in terms of the bridging  
20 contribution, I'm not sure I've got this correct. If I  
21 look at sort of the first line, it talks about:

22 "The bridging contribution for supply flexibility  
23 is appropriate and will be payable for 16 -- for  
24 the 16-year term of the settlement by all  
25 shippers."

26 But I thought, Patrick, you had indicated earlier that  
27 bridging contribution for the Prairies and Northern Ontario  
28 section would be identified and paid over six years. Did I

1 get that wrong?

2 MR. BELL: No, that's right.

3 MR. WOLNIK: So I don't understand. This says 16  
4 years then, so...

5 MR. CABANA: 16 years. We must understand that we  
6 said we agree at the start to pay for a higher proportion  
7 of the short-haul overall. So if we don't have to have a  
8 big increase, and we want to maintain the impact on our  
9 rate as low as possible, we agree after numerous  
10 negotiation to have it spread over 15 years.

11 MR. WOLNIK: So if I've got it right, then it's the  
12 shortfall that exists between now and 2020.

13 MS. GIRIDHAR: Correct.

14 MR. WOLNIK: But that shortfall will be collected over  
15 16 years.

16 MR. CABANA: Yes.

17 MR. WOLNIK: Sort of the extent that that shortfall  
18 continues --

19 MR. CABANA: Exactly.

20 MR. WOLNIK: -- that -- okay. That's --

21 MR. CABANA: Make sure we maintain the toll as low as  
22 we can.

23 MR. WOLNIK: Okay. And in terms of the discretionary  
24 services, I understand that there's still flexibility as  
25 exist under the RH-3 decision, so will that bridging  
26 contribution be applied to the discretionary volumes? And  
27 this probably affects the revenue-sharing that TransCanada  
28 gets at the end of the day.

1 MR. BELL: All transportation service will pay a  
2 surcharge based on whether or not they use the Prairies,  
3 the Northern Ontario Line, or the Eastern Ontario Triangle.

4 MR. WOLNIK: So the amount that's sort of used to  
5 determine that net revenue, I guess, for sharing purposes,  
6 it'll have that --

7 MR. CABANA: Yes, yes --

8 MR. BELL: Yes, it will take into account some -- some  
9 form of...

10 MR. CABANA: I think I -- yeah.

11 [Reporter appeals]

12 MR. BELL: Sorry. We're so excited up here.

13 [Laughter]

14 MR. CABANA: We're so excited too, yeah.

15 MR. BELL: Lunch time.

16 [Laughter]

17 MR. CABANA: But basically, yes, it was consistent to  
18 say that TCPL would still have the flexibility, but as a  
19 tool to create a surcharge that all of us would have to  
20 bear after that.

21 MR. WOLNIK: Right.

22 MR. CABANA: So the counterpart is that the IT revenue  
23 that will be generated will be included in that -- the  
24 establishment of the revenue requirement.

25 MR. WOLNIK: The last paragraph of this section talks  
26 about sort of compliance tolls for the Empress-to-North Bay  
27 section between now and 2021, and -- but as I understand  
28 it, the EOT is going to be based on cost of service, so it

1 sounds like we've got kind of a hybrid system where we've  
2 got compliance tolls -- which in itself will continue to  
3 generate shortfalls, as I understand it -- but cost of  
4 service in the EOT.

5 So why not move to cost of service for all three  
6 segments?

7 MR. CABANA: You probably understand what would be the  
8 impact if we say that we all shift to Dawn. And if the  
9 Prairies would have to bear alone their own cost of  
10 service, their toll would be huge. I think we understand  
11 that.

12 So what we said -- what we said, the principle of that  
13 is -- I will use my words to say that.

14 The principle of that is to buy our freedom after  
15 2020, and say that we won't have to bear the costs of the  
16 Prairies and the NOL segment.

17 The overall rolled-in principle that was there since  
18 the beginning, after 2020 will be different. If we go  
19 right away with a full cost of service approach, what I can  
20 tell you right now is that -- and we're going to shift,  
21 we're going to move our supply. The resulting tolls for  
22 all of us, long-haul, short-haul, will be higher than what  
23 we will get with that settlement.

24 MR. BELL: I think another consideration is that where  
25 the growth is going to be in the system is going to be in  
26 the Eastern Ontario Triangle. That's where the growth is.  
27 There's not going to be growth in Prairies and Northern  
28 Ontario Line.

1           And you're aware, John, that the current cost  
2 compliance tolls don't cover the cost to the Eastern  
3 Ontario Triangle.

4           So to deal with the issue of how do you build  
5 infrastructure and how do you cover the cost of the Eastern  
6 Ontario Triangle when there's volume shifted from long-haul  
7 to short-haul, you have to do something in terms of how you  
8 -- the cost of service, right?

9           MS. GIRIDHAR: So, John, I think it's fair to say that  
10 we believe that the Eastern Triangle will ultimately be  
11 required to bear its cost of service, whether you have this  
12 deal now or later. I mean, it's inevitable.

13          MR. WOLNIK: Mm-hmm.

14          MS. GIRIDHAR: It's the price of continuing to grow  
15 our franchise, is the price of continuing to receive access  
16 and so on.

17          So that's a given. What we were dealing with was  
18 really a bridging contribution, to facilitate access as and  
19 when we want it, and make it available to everybody.

20          MR. WOLNIK: So given continuation of the compliance  
21 tolls for the upstream section, I guess I'm a bit confused  
22 in terms of things like the TSA.

23          I thought that was going away, but maybe it is going  
24 away and any shortfalls for the upstream portion may be  
25 just going into this bridging contribution; is that right?

26          MR. BELL: No. I think that the TSA goes away after  
27 2015, and I think there's ways to deal with shortages  
28 beyond 2020 or 2015. And that's something that we're

1 working through.

2 You can do it through adjustment accounts, bill to  
3 collect any shortage in revenue. After 2020, there is no  
4 bridging contribution on the Northern Ontario Line or the  
5 Prairies line.

6 MR. WOLNIK: Well, I was thinking more about sort of  
7 before 20 -- or 2020 and before. And presumably part of  
8 that TSA recognized throughput volumes for the Prairies and  
9 northern Ontario section.

10 MR. BELL: Yes. Right.

11 MR. WOLNIK: So there's going to be variances there,  
12 and I'm just trying to understand how --

13 MR. BELL: No, so I think the same response applies.  
14 After 2014, the TSA is treated like the RH-3, as in RH-3.  
15 And then we need to determine beyond that. I -- well,  
16 actually, there will be a bridging -- a deferral account  
17 also required to deal with shortfalls in revenue after 2020  
18 on the Prairies and Northern Ontario Line.

19 MR. WOLNIK: And those shortfalls will be borne by  
20 whom? Or do we know yet?

21 MR. ISHERWOOD: Not by the EOT.

22 MR. BELL: Not by the EOT. So, yeah, it's the users  
23 of the system.

24 MR. WOLNIK: And that would be true if there's excess  
25 revenues in the Prairies section of the --

26 MR. BELL: Yes, sure.

27 MR. WOLNIK: Get the benefit of that. Okay. Fine.

28 Again, just another question in terms of those

1 compliance tolls. Don, I understand earlier you talked  
2 about the return on the system was the 10.1 percent  
3 modified down to 9.3. And I thought you said that was for  
4 the entire system.

5 So if that's true, does that mean the compliance tolls  
6 would be adjusted to reflect the lower ROE?

7 MR. CABANA: I'm not sure that I understand the --  
8 your question.

9 MR. WOLNIK: Well, I thought to an earlier question on  
10 ROE, Don had indicated that the 10.1 percent ROE applied  
11 across the entire system?

12 MR. CABANA: Okay. But what it says is that that  
13 settlement deal will be implemented in 2015. It doesn't  
14 mean that until then, that the new rate of return would  
15 become, for TCPL, 9.3.

16 MR. WOLNIK: Right, so its --

17 MR. CABANA: So the compliance tolls that are now --  
18 right now will continue the way they are.

19 MR. WOLNIK: Right, but I'm talking more about the  
20 upstream segments.

21 So for the Prairies and the northern Ontario section,  
22 you're going to continue the compliance toll, right?

23 MR. CABANA: Yeah.

24 MR. WOLNIK: But I thought, Don, I understood you to  
25 say earlier that the ROE commencing December 15, or January  
26 15 --

27 MR. BELL: Right.

28 MR. WOLNIK: -- it's going to reduce to 10.1 percent,

1 as suggested?

2 MR. BELL: That's right.

3 MR. WOLNIK: So the compliance toll is based on a  
4 higher ROE, so I guess the question --

5 MR. CABANA: The deal is that the compliance tolls we  
6 have right now will remain.

7 MR. WOLNIK: So they'll continue independent --

8 MR. CABANA: No, it will be a never-ending story.

9 MR. WOLNIK: So it's just they continue in the current  
10 numerical amount? It's not as if you're going readjust the  
11 compliance tolls based on the ROE?

12 MR. CABANA: No.

13 MR. WOLNIK: Okay. Thank. That's helpful.

14 MR. QUINN: Can I ask a clarifying question on that,  
15 John?

16 MR. WOLNIK: Sure.

17 MR. QUINN: Dwayne Quinn here. You're saying that the  
18 compliance toll will stay in place, but there still would  
19 be the application of a surcharge?

20 MR. CABANA: Yeah, exactly.

21 MR. QUINN: I just want to make sure we --

22 MR. CABANA: The starting point won't be adjusted to  
23 reflect 9.3.

24 MR. QUINN: I just want to make sure we're clear.

25 MR. BRETT: Excuse me. I just want on the add a brief  
26 question.

27 The actual -- maybe you've answered this, and if you  
28 have, so much the better. But the 10.1 return that you --

1 as adjusted, that you have in this document, is that based  
2 on the compliance tolls, as they exist today?

3 MR. BELL: No.

4 MR. CABANA: No, it's not related to the compliance  
5 tolls.

6 MR. BRETT: So in fact, you're return is going to be  
7 higher than 10.1; is that right?

8 MR. BELL: No.

9 MR. BRETT: Then I don't understand what you're  
10 saying.

11 MR. CABANA: When we'll set the revenue requirement,  
12 effectively what's going to happen is the rate of return,  
13 the starting point for TCPL is going to be 9.3.  
14 Effectively.

15 It's 10.1 percent, less a contribution.

16 MR. BELL: 10.1 percent with a contribution. Sorry.

17 MR. CABANA: Okay. Okay. Sorry.

18 So it's 10.1, less a contribution of 20 million, but a  
19 question was asked to say: What does it mean effectively?

20 Effectively, when we look at the calculation,  
21 mathematically, it's 9.3, but -- okay?

22 MR. BRETT: I guess -- okay. But my question was  
23 different. My question was: Let's assume that everything  
24 you said is correct, and I may just not -- but that the  
25 existing compliance tolls on TransCanada as a whole  
26 generate cash?

27 MR. CABANA: Yeah.

28 MR. BRETT: That results in a rate of return, in fact,

1 of higher than 9.3.

2 Are you saying that the compliance tolls, then, are  
3 adjusted to --

4 MR. CABANA: That's correct --

5 MR. BRETT: -- reach a 9.3 percent return? Or where  
6 does that excess cash go? It goes into the account that is  
7 then shared?

8 MR. BELL: Forget the 9.3.

9 It says 10.1 percent. That's what the tolls will be  
10 calculated on, is a 10.1 --

11 MR. BRETT: On the compliance tolls?

12 MR. BELL: No. It's got to do with -- it's calculated  
13 based on the revenue requirement --

14 MR. BRETT: All right?

15 MR. BELL: -- from 2015 onwards. And that's what the  
16 tolls will be calculated on.

17 And then, in addition to setting the tolls at the  
18 10.1 percent based on the revenue requirement, the --  
19 TransCanada will make a contribution, shareholder  
20 contribution of \$20 million.

21 MR. BRETT: I understand that. But you just said the  
22 compliance tolls remain in effect.

23 MR. CABANA: Yeah, but I think --

24 MR. BELL: Sorry, sorry. Let me back up. Okay.  
25 Forget the compliance tolls. As of January 1, 2015, we're  
26 going to rebase the tolls based on what our assessed  
27 revenue requirements are and a return of 10.1 percent.

28 MR. BRETT: So you're saying you're going to have a

1 new set of tolls which are based on this agreement that  
2 will replace the compliance tolls --

3 MR. BELL: That's correct. That's correct. After  
4 2015 --

5 MR. BRETT: All right. That's the confusion that I --

6 MR. BELL: After 2015.

7 MR. BRETT: -- wanted cleared up.

8 MR. BELL: Yeah. After January the 1st, 2015.

9 MR. BELL: That's right.

10 MR. BRETT: Okay. I'm with you now.

11 MR. WOLNIK: And my last question sort of is in the  
12 discretionary-pricing section, in terms of this new service  
13 that you're looking to introduce to Dawn, from Empress to  
14 Dawn.

15 It talks about this being for storage injection, but  
16 would that be offered on a non-discriminatory basis to  
17 anyone wishing to contract for it?

18 MR. BELL: It's really a storage service similar to  
19 the current storage service that we have, the STS service,  
20 that it was intended to kind of replace.

21 MR. WOLNIK: So will having storage be a condition of  
22 that service then?

23 MR. BELL: Anybody who has -- wishes to take gas from  
24 Empress and inject it into storage will be able to use the  
25 service.

26 MR. WOLNIK: Okay. Thank you.

27 MR. SMITH: Why don't we take the lunch break? Who  
28 other than Tom is left?

1 MR. MILLAR: We have Mark, who has to be done by 2:00,  
2 so maybe -- Mark, you've got about ten minutes, I think?

3 MR. CRANE: Maybe even less.

4 MR. MILLAR: Okay. So we can still take lunch and  
5 have him out of here by 2:00. And then Dwayne has 20 to 30  
6 minutes, I believe. Mark, say five to 10. John, did you  
7 have anything? Mr. Viraney had a few questions, but  
8 probably not more than five minutes or so. How long will  
9 you be, Tom?

10 MR. BRETT: About 20.

11 MR. MILLAR: Oh, okay. And then Roger, did you have  
12 questions for Enbridge not relating to -- about the updated  
13 evidence?

14 DR. HIGGIN: No, we can decide how to deal with those,  
15 but I have other questions on the terms sheet.

16 MR. MILLAR: Okay. And how long --

17 DR. HIGGIN: I've tried to -- so I need 15 minutes  
18 more, because I'm doing for both Wightman and myself, okay?

19 MR. MILLAR: That's fine. So it looks like we'll have  
20 plenty of time to wrap up at a reasonable hour today.

21 Why don't we come back in just under an hour to start  
22 at 20 to 2:00 so Mark can get out of here by 2:00. So we  
23 will resume at 20 to 2:00.

24 MR. SMITH: We're happy to come back at 1:30.

25 MR. MILLAR: Court reporter, is 1:30 okay for you?  
26 Okay. Let's do 1:30. Thank you.

27 --- Luncheon recess taken at 12:43 p.m.

28 --- On resuming at 1:35 p.m.

1 MR. MILLAR: Welcome back, everyone. Why don't we  
2 reconvene with Mr. Rubenstein? Are you prepared to go?

3 MR. RUBENSTEIN: Yeah.

4 MR. CAMERON: Michael, can I address a couple of  
5 preliminary issues?

6 MR. MILLAR: Give us one moment for the court  
7 reporter.

8 Okay. Five minutes or -- okay. We'll adjourn very  
9 briefly...

10 Was there something from TCPL?

11 MR. CAMERON: Yeah. Given Dave's enthusiasm to pursue  
12 that issue with the TransCanada witness, we've decided to  
13 call as the representative on the joint panel the most  
14 senior and I'll say most versatile of the witnesses who are  
15 going to attend. And he will certainly be able to speak to  
16 the issue that Dave mentioned, and probably most of the  
17 issues that others have mentioned.

18 So hopefully that will address his concern. And I  
19 don't see him back here, but I'll give him a call and find  
20 out if that --

21 MR. MILLAR: So is it now the intention, then, to call  
22 the joint panel first? Is that confirmed?

23 MR. SMITH: No. Logistically we're just not in a  
24 position to do that, so we'll leave it exactly where the  
25 joint panel was. And I believe in the schedule that was  
26 somewhere around September 30 or October 1st.

27 MR. MILLAR: Okay. So just to be clear, we will not  
28 be having the joint panel first; we'll have panel 1 first?

1 MR. CAMERON: That's right.

2 MR. MILLAR: Okay. Thank you.

3 MR. CAMERON: And one other thing.

4 We think there was a little bit of confusion -- and  
5 again, unfortunately he's not here to be clarified, but  
6 hopefully he'll pick it up in the transcript -- a bit of  
7 confusion in some of the questions and answers that GEC was  
8 asking. And Don Bell, I think, can clarify that.

9 And it had to do with the questions about the -- let  
10 me find the --

11 MR. BELL: "Contract Duration and Renewal Notice."

12 MR. CAMERON: The last bullet on page 3.

13 MR. BELL: Yeah, last bullet, page 3.

14 MR. BELL: So in the discussion, I think there may  
15 have been some confusion about the last bullet point, 4, on  
16 page 3, which says:

17 "Loss of revenues on long-haul paths will not be  
18 used to assess the viability of a new build to  
19 serve the market via short-haul."

20 And that is a condition that applies to TransCanada.  
21 And there is some question as to whether or not that would  
22 also apply to the LDCs.

23 And I think there might have been an understand that  
24 it did, and in fact, it does not. It's a condition that  
25 applies only to TransCanada.

26 Kind of the mutuality of that point is covered through  
27 the condition with LDCs that they will not bypass  
28 TransCanada over the term of the agreement.

1 So that's how the agreement was intended to work.

2 MR. CAMERON: And that's how it will be manifested in  
3 the final document when it's completed?

4 MR. BELL: Yes.

5 MR. MILLAR: Thank you.

6 Mr. Rubenstein?

7 **QUESTIONS BY MR. RUBENSTEIN:**

8 MR. RUBENSTEIN: Thank you very much. I just have two  
9 areas I want to discuss. The first involves the actual  
10 process of approval and what that means of the settlement  
11 agreement.

12 So correct me if I am wrong, and this is -- well, you  
13 probably will need to correct me. My understanding would  
14 be this term sheet is turned into a settlement agreement.  
15 That settlement agreement is filed with the National Energy  
16 Board, and I assume the settlement agreement or some  
17 ancillary document seeks a number of approvals that would  
18 be needed to effect the settlement agreement.

19 And the Board -- and if it's approved by the NEB, the  
20 NEB issues a decision which approves the settlement  
21 agreement.

22 And my question is: If there is a breach of the  
23 settlement agreement by one of the parties, would the  
24 recourse be to the NEB, as it's been a breach of its order?  
25 Or through the courts, or some other method?

26 MR. SMITH: Well, obviously what you are talking about  
27 is pure conjecture, because, first of all, nobody's  
28 contemplating a breach. And even if there were a breach, I

1 don't know what breach it might be.

2 So I think it is entirely speculative to talk about  
3 something that, at this point, is absolutely not real.

4 MR. RUBENSTEIN: All right. So --

5 MR. CAMERON: The answer is something like: either or  
6 both. So -- which is to say the same thing that Crawford  
7 said. You would really need to know the breach, and so  
8 forth.

9 MR. RUBENSTEIN: Certain terms in the term sheet,  
10 which will be turned into a settlement agreement, involve  
11 things which would require provincial regulatory approvals.

12 So, specifically, the 13 percent minimum on long-haul.

13 Now, at some point, Union and GMI at the Régie and EGD  
14 here, will go before their regulatory -- the provincial  
15 regulatory authorities to seek the cost consequences  
16 approval of this change.

17 And I just want to confirm that if the Board -- if the  
18 OEB, if -- in Union's case does not approve the 13 percent  
19 amount or the cost consequences of that 13 percent amount,  
20 that then would not be a breach of the agreement?

21 MR. SMITH: Well, Fred should chime in after me, but  
22 just as an underlying premise to your question, the Board  
23 is not, as part of this settlement agreement -- and by  
24 "Board" I mean this Board, the Ontario Energy Board, is not  
25 being asked in this proceeding to comment on the 13 percent  
26 minimum long-haul, which, you will be aware, is less than  
27 the gas supply portfolios of the LDCs currently.

28 The cost consequences, as we discussed earlier today,

1 associated with a gas supply plan by an Ontario regulated  
2 LDC are obviously subject to a review, a prudence review,  
3 by the Board.

4 But that is not a specific commentary on whether or  
5 not the 13 percent is or is not the right number.

6 What the Board does at any period of time is review  
7 the cost of gas, and whether that's appropriate.

8 MR. CASS: Yeah, Mark, my comment was going to be  
9 this.

10 My understanding of this situation that you're  
11 positing is one in which the outcome of the settlement goes  
12 to the NEB and the NEB approves a toll.

13 The NEB having approved that toll, it then becomes  
14 part of costs that Enbridge Gas Distribution, for example  
15 bring brings to the OEB. It would certainly be our  
16 expectation on behalf of Enbridge that that toll would be  
17 something that the OEB would be prepared to reflect in  
18 Enbridge's costs, because it is an NEB-approved toll.

19 Now, you're positing a situation where there perhaps  
20 would be inconsistent decisions among these regulators that  
21 might stop something like that from happening.

22 I'm certainly very hopeful that that will never  
23 happen, but if it does happen, sitting here today, I hope  
24 it's a remote circumstance. I can't tell you what the  
25 remedy will be or what will happen if the NEB reaches a  
26 particular decision, based on the settlement agreement, and  
27 then a provincial regulator determines something that's  
28 inconsistent with that.

1 MR. RUBENSTEIN: Yeah, I mean, the issue that I just  
2 want to make sure is that if this Board at some other  
3 future date does not approve the cost consequences of the  
4 13 percent minimum, this doesn't -- it does not unravel a  
5 settlement agreement that's been approved by the NEB and  
6 the consequences that flow from it.

7 MR. SMITH: That's right.

8 MR. RUBENSTEIN: Okay. Thank you.

9 The second issue I just want to confirm is with  
10 respect to the impact, if any, of this term sheet on the  
11 current Segment A transportation costs. And this would be  
12 the Rate 332.

13 So just to break this down into pieces, originally,  
14 when -- what was originally filed and what was embodied in  
15 the MOU, as I understand it, was that the transportation  
16 capacity at that point from Segment A would essentially be  
17 paid for by TransCanada, and that if there was a delay in  
18 the downstream facilities, TransCanada would still have had  
19 to pay for their -- that allocated capacity; is that  
20 correct? That was at that point.

21 MR. BELL: Certainly the -- certainly the first part  
22 of your question was correct. It's TransCanada's intent to  
23 contract for all of the TBO capacity, similar to what was  
24 indicated in the MOU. So for a 42-inch pipe it would be --  
25 would pay the TBO costs on the 60 percent -- for 60 percent  
26 of the capacity.

27 MR. RUBENSTEIN: Sorry, just for clarity, I just want  
28 to -- at that point, was that -- the evidence in this

1 application was that, what I had said?

2 MR. BELL: Right.

3 MR. RUBENSTEIN: So then, from the point after the MOU  
4 to, let's say before this was filed with the Board, that  
5 had -- that changed, and that the shippers would be  
6 responsible for their portion of the capacity which was  
7 allocated to them, and my question then would be, at that  
8 point, if no actual gas flows, because there would again be  
9 -- either the NEB hadn't approved the various applications  
10 that were before it at that time or there was a delay of  
11 some amount, my understanding would be then distribution  
12 ratepayers would have been responsible for the entire pipe.

13 MS. GIRIDHAR: So that is correct. We're only --  
14 pursuant to this terms sheet, we're only awarding capacity  
15 after the NEB rules on market access. We are seeking  
16 approval of NPS42-inch Segment A from this board, and we  
17 requested approval by December.

18 We will be proceeding on the basis of the NPS42 after  
19 that point. We have evidence on the record that shows that  
20 the project is feasible, sized as an NPS42, and that is  
21 what we will be requesting.

22 Now, to the extent that market-access decisions are  
23 made in a timely fashion, as we expect, then obviously  
24 that's just a hypothetical scenario, because Union and Gaz  
25 Métro are requesting service for November 1, 2015, which is  
26 the exact same date when the facility comes into service  
27 for distribution purposes as well.

28 MR. RUBENSTEIN: But if the downstream facility -- and

1 this is before the terms sheet -- the downstream facilities  
2 were delayed outside of the control of Enbridge, so there  
3 would be no transportation gas that actually flows through  
4 that pipe, distribution ratepayers would have been  
5 responsible for the entire revenue requirement.

6 MS. GIRIDHAR: So let me pose two scenarios there. So  
7 in the one case where the downstream facilities were  
8 approved by the NEB but delayed for construction reasons or  
9 whatever, Enbridge's precedent agreement with TransCanada  
10 would have clauses that would provide for appropriate risk-  
11 sharing and so on.

12 In the event, obviously, that the downstream  
13 facilities don't get built because the NEB hasn't ruled on  
14 market access, the expectation is that distribution  
15 customers would pick it up, pick that cost up, until market  
16 access was ruled on, and the evidence in this case shows  
17 that the NPS42 is feasible as a distribution pipe.

18 MR. RUBENSTEIN: Okay. Thank you. Those are my  
19 questions.

20 MR. MILLAR: Thank you, Mr. Rubenstein.

21 Who would like to go next? Mark?

22 **QUESTIONS BY MR. CRANE:**

23 MR. CRANE: Mark Crane, on behalf of IGUA.

24 I've got a couple of questions with respect to access  
25 to financial information, which is on page 7 of the terms  
26 sheet. And just generally speaking, I'm just trying to  
27 reconcile my understanding of, I guess -- the access to  
28 financial information contemplates there being an increase

1 in the EOT tolls of up to or less than 50 percent. And if  
2 you break that down in the first paragraph it talks about  
3 the expectation that, of that increase of 50 percent in  
4 tolls, 30 to 35 percent would be attributable to recovery  
5 of EOT cost of service and the remainder attributable to  
6 the bridging contribution.

7 And if I go back to the bridging-contribution portion  
8 of the document on page 4, and item number C, under the  
9 first bullet it talks about, under item C:

10 "Tolls for service in the EOT will be adjusted to  
11 ensure recovery of the forecast EOT cost of  
12 service plus their share of revenues, shortfall  
13 generated before January 1, 2021."

14 And it goes on from there.

15 I guess my question is, is the 30 to 35 percent the  
16 bridging contribution? Like, if I -- am I under -- I don't  
17 see a difference between -- under the access to financial  
18 information it talks about 30 to 35 percent being  
19 attributable to the recovery of EOT cost of service and the  
20 remainder being the bridging contribution. Does that --

21 MR. ISHERWOOD: Just to have some clarity, I guess,  
22 the 30 to 35 percent of the 50 --

23 MR. CRANE: Yes?

24 MR. ISHERWOOD: -- is to ensure that the Eastern  
25 Ontario Triangle is recovering its true cost of service,  
26 including any expansion facilities. And then the bridging  
27 contribution, which is to recover system-wide revenue  
28 shortfalls, would be on top of that. It would be the

1 remaining 15 to 20 percent, is our target.

2 MR. CRANE: Okay. And so maybe I'm having difficulty  
3 with item C under the bridging contribution then, because  
4 is item C not the same as -- is the first three lines of  
5 item C not the same as the 30 to 35 percent that you just  
6 described?

7 MS. GIRIDHAR: No. The item C is referring to the 15  
8 to 20 percent.

9 MR. ISHERWOOD: The headline is "bridging  
10 contribution" on the top of that. So it's really referring  
11 to the --

12 MR. CRANE: Right. So maybe I'm just not clear then,  
13 on what the difference is between recovery under the access  
14 to financial information, recovery of EOT cost of service,  
15 with recovery of forecast EOT cost of service, which is  
16 referenced in item C, as part of item C, under the bridging  
17 contribution.

18 MS. GIRIDHAR: I think the -- I'm sorry, if I could  
19 just try. The reason why you have the first part of that  
20 sentence that says "tolls for service in the EOT will be  
21 adjusted to ensure recovery of the forecast EOT cost of  
22 service", that first part of the sentence is not really  
23 referring to the bridging contribution. It's referring to  
24 the segmentation of tolls.

25 The reason why it's there is because clearly, under  
26 parts A and B, the Prairies and the NOL are not recovering  
27 their forecast cost of service because the bridging  
28 contribution is making a contribution to that cost.





1 next little while.

2 In order to get to the definitive tolls, we will all  
3 be getting a better understanding of the cost of service,  
4 the cost associated with accommodating additional short-  
5 haul, the extent to which TransCanada is able to generate  
6 revenues, either by ensuring more FT contracts are in place  
7 or through the discretionary revenues.

8 All of those assumptions will be revisited, tested,  
9 challenged, examined over the next little while. And those  
10 are the steps we'll be taking to make sure we come up with  
11 reasonable numbers.

12 MR. CRANE: Thank you.

13 **QUESTIONS BY MR. QUINN:**

14 MR. QUINN: Okay. Thank you, Michael.

15 I'm going to try to work from this sheet. I e-mailed  
16 this sheet of questions last night through to Edith and  
17 Karen. They are basically in order of the document, and so  
18 I'll try to guide, at least, the transcript to where we're  
19 talking about.

20 The first area came up under the issue of this  
21 Burlington-Oakville project. And I don't know -- I see you  
22 have a map there and I don't know if the folks on the  
23 computer are able to project anything for us so that we  
24 have better clarity on Burlington-to-Oakville.

25 MR. MILLAR: No.

26 MR. QUINN: No. Okay. All right.

27 Well, maybe, then, verbally, I guess, Mark, if you  
28 would, could you just help us again to understand -- I

1 understand you want to take the load off of the Dawn-  
2 Trafalgar system down what you called, earlier today,  
3 Bronte. That's the same as the Burlington-Oakville  
4 project?

5 I guess I'll start there.

6 MR. ISHERWOOD: Which map would be easier to look at?

7 MS. GIRIDHAR: This one [indicating].

8 MR. QUINN: Oh. The one behind the pillar.

9 [Witness panel confers with counsel]

10 MR. QUINN: Yeah, I think we can probably see, Mark,  
11 if you want to just describe. That would be helpful.

12 MR. ISHERWOOD: Yeah, I'll try this. First time in my  
13 life I want to be four foot tall.

14 [Laughter]

15 MR. ISHERWOOD: So there's really two parts of Union's  
16 CDA.

17 There's a part that's fed from Parkway, and it's  
18 basically if you conceptually think of Burlington,  
19 Oakville, Bronte. Those volumes are fed from us at Parkway  
20 into TCPL's system, and go down the domestic line.

21 MR. QUINN: So that orange line that is just west  
22 of --

23 MR. ISHERWOOD: Yeah, the orange line between the lake  
24 and the Dawn-to-Parkway system.

25 So it goes down there, and I think there's two take-  
26 offs, one at Bronte, one at Burlington, and that feeds that  
27 part of our CDA.

28 Another feed off TransCanada -- there's another feed

1 from Kirkwall that feeds CDA volumes, but it's CDA in the  
2 Hamilton area, and also Nanticoke. So Nanticoke is down by  
3 Point Pelee, which -- sorry, Long Point.

4 MR. QUINN: Okay?

5 MR. ISHERWOOD: And although it's one CDA, it's really  
6 fed two different ways, I guess.

7 So today, as I mentioned, we're feeding the CDA of  
8 Burlington and Bronte through two contracts. One is from  
9 Dawn to the CDA, and one is Parkway to the CDA.

10 We also buy a market-based service as well, but in  
11 terms of TransCanada revenue -- which we're trying to keep  
12 whole -- it's really those two contracts. And as mentioned  
13 this morning, it's about \$5 million for those two  
14 contracts.

15 And for whatever reason -- I don't know the history  
16 here, but at Kirkwall, we've been doing an operational  
17 exchange essentially, where we'd give gas to TransCanada at  
18 Kirkwall and, on a daily basis, schedule it through  
19 operator to operator, basically, and that gets delivered  
20 primarily to Nanticoke; there's some that goes to Hamilton  
21 as well.

22 So what we've recommended to keep TransCanada revenue-  
23 neutral, which is in the spirit of the agreement, is really  
24 to -- if we do build the new pipeline -- and it's still an  
25 if; we haven't gone down the path of applying for the  
26 facilities yet -- but if we did, we would replace the CDA  
27 contracts out of Parkway with CDA contracts out of  
28 Kirkwall, which would provide about the same revenue. And

1 the calculation was actually a little bit more.

2 MR. QUINN: Okay. I think you went through some  
3 numbers this morning, but I remembered 140- to 150,000.  
4 This document speaks to 200,000.

5 Is that just the difference in rates and making the  
6 revenue equivalent?

7 MR. ISHERWOOD: Sorry, what 200,000?

8 MR. QUINN: Is the 200,000 -- it's on page 3, bullet  
9 number 2, it says TransCanada agrees beyond the Kirkwall-  
10 to-Parkway -- beyond the total flow from Kirkwall --

11 MR. ISHERWOOD: That's actually a different -- that's  
12 a different concept altogether, so --

13 MR. QUINN: Well, help me understand which -- that's  
14 where I'm getting, maybe, my confused.

15 MR. ISHERWOOD: So this part that I just mentioned,  
16 that's a separate issue, and what you're referring to here  
17 is a commitment, really, for TransCanada.

18 You'll see the domestic line basically goes from  
19 Parkway, goes around Hamilton Bay, basically, and then on  
20 to Niagara. That line is really serving distribution load,  
21 primarily, along the way, on the Enbridge CDA, St.  
22 Catharines and Niagara Falls, et cetera, as well as our CDA  
23 in Bronte and Oakville.

24 There's a proposal TransCanada has to reverse that  
25 line and actually take volume from Niagara to Parkway, and  
26 that volume would be up to 200,000 a day.

27 So that's a different concept embedded in here.

28 MR. QUINN: Okay. We'll get into -- handle it one at

1 a time, then, if I may.

2 The first one, shifting gas from Dawn or Parkway to  
3 Kirkwall to the CDA, is that Union CDA or Enbridge CDA?

4 MR. ISHERWOOD: That whole issue of switching from  
5 Dawn -- Parkway to Kirkwall is all Union Gas CDA.

6 MR. QUINN: All Union CDA? Okay. So the practical  
7 effect of that change is it reduces the amount of flow  
8 Dawn-to-Kirkwall and increases the amount of flow Kirkwall-  
9 to-Parkway?

10 MR. ISHERWOOD: No, I think the same gas is flowing  
11 today, Dawn-to-Kirkwall. It's just it's being handled  
12 between the two companies as an operational exchange.

13 So it's not really changing the 140,000 a day going  
14 out of Kirkwall to feed Nanticoke and to feed Hamilton.  
15 That's been happening for years and would continue to  
16 happen. It will mean there will be less gas leaving  
17 Parkway to go to CDA.

18 But we're just trying to keep -- again, the premise of  
19 the whole structure of this arrangement is to try and keep  
20 TCPL whole in revenue.

21 MR. QUINN: But I thought you were moving gas that  
22 would have been gone Dawn to CDA or Parkway to CDA, moving  
23 it to Kirkwall to CDA?

24 MR. ISHERWOOD: No. No, the gas that's going out at  
25 Parkway, if the project got built on our system, it would  
26 flow down the new pipe into that growing area.

27 MR. QUINN: And that's what you're talking about here.  
28 I was trying to separate the two, Mark, and I think I got

1 us both confused. So the first one we talked about, the  
2 change -- maybe somebody can pull it out here. I didn't  
3 put a reference in.

4 You've got a change that you agreed to keep  
5 TransCanada whole. Which page is that on? Do you have  
6 that page?

7 MR. ISHERWOOD: I'm just trying to find it. Slide 2,  
8 or page 2, sorry.

9 MS. GIRIDHAR: Page 2.

10 MR. QUINN: Okay. So this is bullet 2, then, under  
11 "Commitments"?

12 MR. ISHERWOOD: That's correct.

13 MR. QUINN: Okay. So you're taking a firm service  
14 from Dawn and Parkway to Union CDA, and you're replacing it  
15 with Kirkwall to CDA.

16 So how much is the current service from Dawn to Union  
17 CDA that you're going to replace?

18 MR. ISHERWOOD: Today we have 60,000 gJs a day going  
19 from Dawn to CDA.

20 MR. QUINN: Okay.

21 MR. ISHERWOOD: And 16,000 from Parkway to CDA.

22 MR. QUINN: Okay. Thank you. And so the 60,000 now  
23 will not flow down to Kirkwall, it will flow Kirkwall to  
24 Parkway.

25 MR. ISHERWOOD: No. That --

26 MR. QUINN: Sorry, Kirkwall to CDA?

27 MR. ISHERWOOD: No, that gas would essentially flow  
28 down the new pipe.

1 MR. QUINN: The Burlington-Oakville pipe.

2 MR. ISHERWOOD: Right.

3 MR. QUINN: So these two are linked, but -- that's  
4 what I --

5 MR. ISHERWOOD: No, they are linked, so up in the  
6 first bullet point it talks about, as well as Union's  
7 proposed Burlington-Oakville pipeline.

8 MR. QUINN: Right.

9 MR. ISHERWOOD: So that partial sentence is linked to  
10 the next bullet point for sure.

11 MR. SMITH: Sorry, just so it's clear, when you're  
12 talking about linked, but not linked to, over on page 3,  
13 second bullet point.

14 MR. ISHERWOOD: No.

15 MR. QUINN: The reversal --

16 MR. ISHERWOOD: That's a different project.

17 MR. QUINN: So the second we'll call the reversal by  
18 TransCanada then, that is going to bring gas north to  
19 Parkway on its line?

20 MS. GIRIDHAR: To the Enbridge franchise. The  
21 reversal of the domestic line brings gas from Niagara into  
22 the Enbridge franchise at Parkway.

23 MR. QUINN: Okay. So it will not impact the Dawn-  
24 Parkway flow at all.

25 MS. GIRIDHAR: That's correct.

26 MR. QUINN: So it will be flowing on its system.

27 Okay. Well, that is helpful. I appreciate your  
28 patience in walking that through with me, because I had the

1 two mixed up in my mind, but I think I have clarity now.

2 Thank you.

3 The second --

4 DR. HIGGIN: Can I just add a follow-up --

5 MR. QUINN: Yes. Go ahead, Roger.

6 DR. HIGGIN: -- for clarification? Just on the  
7 paragraph in the 200 gJ per day, am I correct that that is  
8 one portion of EGD's 800 gJ per day for Segment A that will  
9 flow on that Segment A?

10 MS. GIRIDHAR: Actually, it's -- in effect, that is  
11 true, but physically, those volumes coming off the domestic  
12 line will come in at lower pressures. So they will  
13 actually eventually find their way into our distribution  
14 system, off our existing 36-inch line. What that does mean  
15 is we'll have to displace an equivalent 200 --

16 DR. HIGGIN: So that frees up another 200 for -- 200.  
17 And you're taking 400 from Union you've contracted for.

18 MS. GIRIDHAR: Right.

19 DR. HIGGIN: The question is, where is the other 200?

20 MS. GIRIDHAR: The other 200 is for growth. So over  
21 the next ten years our peak day in the GTA project will  
22 grow each year. The expectation is that we'll be  
23 contracting for additional amounts for peak day.

24 DR. HIGGIN: So in 2015 the incremental amount will  
25 be --

26 MS. GIRIDHAR: 600.

27 DR. HIGGIN: -- the 200 plus the 400.

28 MS. GIRIDHAR: Correct.

1 DR. HIGGIN: Correct. Thank you.

2 MS. GIRIDHAR: We're creating the capacity for 800.  
3 We only need to make upstream arrangements for 600.

4 DR. HIGGIN: That's good.

5 MR. QUINN: Okay. Just moving on to the second  
6 question, which was the -- it referred to the system supply  
7 commitment, which is under -- still under the section of  
8 "commitments", last bullet point:

9 "All LDCs will continue to maintain a minimum  
10 13 percent system supply."

11 The question was asked yesterday, what is the  
12 current percentage of system supply for the utilities that  
13 is being carried on long-haul.

14 MS. GIRIDHAR: We -- I understand we do have a  
15 response to that question already on the record. I'm told  
16 it's BOMA J110. And I understand that the proportion of  
17 system supply that's coming on the TransCanada Mainline  
18 long-haul is approximately 40 percent.

19 MR. QUINN: Okay. Thank you. Union's numbers?

20 MR. ISHERWOOD: It would be approximately about the  
21 same, actually. I was going to say 39 percent, but call it  
22 40.

23 MR. QUINN: Now, Mark, is that south and north, or is  
24 that just north?

25 MR. ISHERWOOD: No, total -- I would say total system  
26 supply today on TransCanada is approximately 180,000 gJs  
27 per day, which is -- which is about 39, 40 percent.

28 MR. QUINN: Of Union's total north and south --

1 MR. ISHERWOOD: Total system supply, although most of  
2 it is north, but a percent of the total is about  
3 40 percent.

4 MR. QUINN: But in this case here you're -- okay.  
5 Maybe I'm jumping ahead.

6 Okay. Well, then I'll ask the question differently.  
7 Mark, this morning you were -- and in response to somebody  
8 else's question, and I don't want to make this sound like  
9 I'm challenging this, but you talked about not controlling  
10 your bundled direct purchase customers' delivery point?

11 MR. ISHERWOOD: Right.

12 MR. QUINN: But your Parkway obligation in effect does  
13 do exactly that, does it not?

14 MR. ISHERWOOD: We do, but over the term of this  
15 agreement, as you know, we are trying to commit to get that  
16 moved to Dawn.

17 MR. QUINN: Well, that's in another forum, and I don't  
18 want to bog us down in the detail there, but that's Union's  
19 proposal. It's not necessarily what either has agreed to  
20 or certainly the Board has approved.

21 MR. ISHERWOOD: Right.

22 MR. QUINN: So in effect, you do have today a  
23 significant amount of control over where your bundled-T  
24 customers deliver.

25 MR. ISHERWOOD: And I say -- yes, it has control,  
26 sure.

27 MR. QUINN: Okay. So in that event, in the spirit of  
28 this agreement, you are saying 13 percent. You currently

1 have 37. But you didn't break it down between south and  
2 north. Do you have a percentage that is system gas for the  
3 south?

4 MR. ISHERWOOD: I don't, actually.

5 MR. QUINN: I know you're not taking undertakings  
6 today, but possibly that can be available to the panel next  
7 week so that we can just ask that question and understand  
8 implications?

9 MR. ISHERWOOD: I think, just going back to the  
10 principle of this agreement, I think what we need to do --  
11 this agreement is really intended to talk to the capacity  
12 that we're committing to TransCanada for the system supply.  
13 And our obligation or our commitment is 13 percent of that.

14 And we purposely looked at it from the point of view  
15 of system supply only so that there is room around the  
16 direct-purchase volumes.

17 MR. QUINN: I think I understand all of that. And I'd  
18 like to understand what the south commitment is right now  
19 to system supply that is delivered in the long-haul. So  
20 I'll defer that question til next week, because I know you  
21 don't have it here now.

22 MR. ISHERWOOD: Right.

23 MR. QUINN: Okay. The next section, question 3, was  
24 under the bridging contribution. And I got some clarity  
25 from other people's questions this morning, so thank you  
26 for that. I think I understand the process of  
27 calculations. I asked again that we be provided  
28 illustrative calculations. The utilities can consider

1 that.

2 But one part that challenged me in understanding this  
3 calculation, it's going into effect for a six-year period,  
4 to be recovered over a 16-year period -- stop me if I'm  
5 wrong on any of this -- but in the middle of that six-year  
6 period TransCanada is planning to, although it's not  
7 approved, move a good percentage of its newest assets to  
8 oil service.

9 I know I don't want to fight amongst the panellists,  
10 but does this agreement here contemplate that there will be  
11 no change to the rate base that forms part of the revenue  
12 requirement, even if those assets go into oil service in  
13 2016?

14 MR. BELL: No.

15 MR. QUINN: No what?

16 MR. BELL: No, it doesn't contemplate that there will  
17 be no change.

18 MR. QUINN: So what does it contemplate then, Don?  
19 Maybe you can help me with that.

20 MR. BELL: Energy East is going to be dealt outside of  
21 this agreement in another proceeding, in an NEB proceeding,  
22 and on the basis of what the NEB approves, then we'll take  
23 another look at this agreement.

24 MR. QUINN: Well, it doesn't say that explicitly  
25 anywhere in here that I'm reading. Can you point me to  
26 something that says that?

27 MR. BELL: Well, I think we do have a statement which  
28 says that Energy East is not part of this. I think it's on

1 page 7, Energy East project.

2 MR. QUINN: Sorry, I --

3 MR. BELL:

4 "The parties agree that the Energy East project  
5 and the proposed capacity to be transferred to  
6 the oil project will be dealt with through an NEB  
7 process and/or further discussions in the  
8 future."

9 MR. QUINN: And that says --

10 MR. SMITH: Sorry, Dwayne. Just, you know, obviously  
11 the details of the drafting will have to be worked out.  
12 But I think what I heard the witnesses say when this  
13 question was asked earlier today is, if it comes to  
14 litigating the Energy East project or ultimately a  
15 resolution, the impact of that resolution will be rolled  
16 into the agreement. It's not contemplated -- I know Mr.  
17 Bell used the word "we'll take a look at it", but --  
18 vernacular. But the concept isn't the agreement would  
19 itself then be re-opened for a consideration, it would be  
20 the impact would be rolled in, whatever that may be.

21 MR. BELL: In fact, the NEB in RH-3 said that the  
22 impacts of Energy East would be -- there would be re-  
23 opening of their approval. And the same would apply coming  
24 out of the Energy East to this agreement.

25 MR. QUINN: And that's what I'm looking for, is that  
26 certainty that, to the extent that whatever decision is  
27 made on Energy East, the impacts would be applied to this  
28 agreement, so that if it changes the revenue requirement,

1 which is obviously our concern, that would be taken into  
2 account at that point, not at the end of the six years?

3 MS. GIRIDHAR: Yes. That's correct.

4 MR. QUINN: Is that correct?

5 MS. GIRIDHAR: Yes.

6 MR. BELL: Yes.

7 MR. QUINN: Okay. Okay. That's very helpful. Thank  
8 you.

9 Moving further on, then, in the document on to page --  
10 oh, sorry. We actually went to page 7. Don helped us with  
11 the reference.

12 But on the bottom of page 5, under "Other Items," we  
13 have the LMCI, and just for the benefit of anybody reading  
14 this, Don, can you just give us the 30-second on LMCI? I  
15 think I understand it, but it would be really helpful to  
16 provide that.

17 MR. BELL: The LMCI is a proceeding that the National  
18 Energy Board implemented across Canada for NEB-regulated  
19 pipes, to deal with -- in terms of how to deal with  
20 pipeline abandonment costs. And there's a separate  
21 proceeding and -- to deal with that.

22 And so like Energy East, LMCI is something that's  
23 going to be heard at the National Energy Board.

24 TransCanada has a proposal, other pipelines have  
25 different proposals, and on the basis of -- what this  
26 agreement is saying is that the LMCI costs or the decisions  
27 that will be reached by the NEB are not -- are outside of  
28 this agreement.

1 MR. QUINN: Okay. And the reason -- and Patrick is in  
2 dialogue, and so -- I just want to make sure he heard.

3 MS. GIRIDHAR: Sorry, just a minute.

4 [Witness panel confers]

5 MR. QUINN: Maybe you were anticipating my question,  
6 Patrick, but the phrase you used this morning is kind of  
7 "buying our freedom as of 2020." That -- I'm trying to  
8 understand that vis-à-vis this LMCI and the fact it's  
9 outside of this agreement.

10 So I asked the question: Would it be segmented also?  
11 Clearly, that's a decision that's going to be made  
12 differently in a different forum by the NEB, per Don's  
13 response. But is it the utility's position that they'll  
14 accept whatever the NEB suggests, including some ongoing  
15 responsibility to TransCanada for LMCI payments?

16 MR. CABANA: I think we will add that that discussion  
17 is out of the picture at this moment. If you want my  
18 feeling, it's that if the NEB accepts the concept of  
19 segmentation in the future, I think they will do their best  
20 to remain as coherent as possible, but I cannot tell you at  
21 this moment what will be the outcome at the end.

22 We just said that that subject will have to be treated  
23 differently, on a separate path.

24 MR. QUINN: Okay. Well, I guess the point and the  
25 concern I have is while we may -- we're trying to  
26 understand the premium we pay for our freedom, and that's  
27 why I keep asking about the cost. But freedom, maybe we  
28 get it on parole somehow, because may have to be another

1 opportunity for TransCanada to say: There's costs still  
2 coming at us. Would you agree with that analogy?

3 MR. ISHERWOOD: But there will be a separate hearing  
4 on that. And to Patrick's point, we would hope the NEB  
5 would follow the segmentation principles, but ultimately we  
6 have to follow the NEB's decision.

7 MR. QUINN: Okay. I understand, and we can't make  
8 that decision here, so thank you. I wanted to understand  
9 where the parties stood on that, and I'm hearing it will be  
10 debated or discussed later.

11 So turning now specifically to page 6 and the Parkway-  
12 to-Maple issues, and this just came as a result of thinking  
13 this through.

14 Union, as I understand it, started some work on an  
15 environmental assessment from Albion to Maple, to get  
16 underway with its opportunity to build a pipe. Now,  
17 obviously that's changed. The open season's been  
18 cancelled. Are you seeking -- maybe I'll say it that way.  
19 Are there material costs that have been incurred for the  
20 work to this point in the environmental assessment, Mark?

21 MR. ISHERWOOD: Not material, no.

22 MR. QUINN: All right. Well, then maybe the scarce  
23 resource for us in this process -- and if money isn't  
24 important, maybe time -- is there any opportunity of any  
25 dialogue of sharing information you already have with  
26 TransCanada?

27 MR. ISHERWOOD: Absolutely.

28 MR. QUINN: Okay. That's all I need to hear. Thank

1 you.

2 Okay. Moving on to the connection at Bram -- and I  
3 gave our Enbridge folks a little bit of a heads-up on this  
4 yesterday, and they also tried to give me some help on  
5 their perspective.

6 But the original plan was to connect to Parkway.  
7 Obviously there also was a connection at Bram under the  
8 MOU. Now we have a different environment with the terms of  
9 this agreement, but I'm hearing still that the connection  
10 point is Parkway.

11 And I don't want to put words in your month, Malini,  
12 but I understand that -- what I understood from yesterday  
13 is \$26 million is the cost of the Parkway to Bram service;  
14 is that the right figure?

15 I have a interrogatory response from TransCanada,  
16 actually, that define that they would lose out \$26 million  
17 if Enbridge had connected at Parkway as opposed to at Bram.

18 MS. GIRIDHAR: \$26 million being the revenues  
19 associated with the Parkway to Bram West toll --

20 MR. QUINN: Yes.

21 MS. GIRIDHAR: --- on TransCanada?

22 MR. QUINN: Yes.

23 MS. GIRIDHAR: Well, subject to check, if that's what  
24 the number is, then yes.

25 MR. QUINN: Okay. Maybe I'm jumping ahead because I  
26 was trying to be efficient with our time here, but as  
27 opposed to my conjecture in what I've put in this question,  
28 can you tell me why it is in the interests of ratepayers to

1 go back to Parkway, as opposed to the plan B, as it was, to  
2 connect at Bram?

3 MS. GIRIDHAR: Sure. So going back to Parkway does  
4 create capacity. I mean, the starting point is that the  
5 Parkway-to-Maple path is constrained today. Going back to  
6 Parkway instead of Bram West does create additional  
7 capacity. But by the same token, TransCanada's projected  
8 expansion is not merely to meet Union and Gaz Métro's 2015  
9 requirements, but they will be following up with a  
10 subsequent open season for 2016.

11 So in that context, we do believe that building back  
12 to Parkway is the right decision. Certainly from the  
13 perspective of Enbridge's ratepayers, you have to contrast  
14 the fact that the benefits over the 10-year period that  
15 were shown were in excess of \$200 million over 10 years.

16 When you contrast that with maybe 50 to 60 million to  
17 build back six kilometres, and maybe five or six million in  
18 terms of cost of service, it made sense from both  
19 perspectives. It made sense from the perspective of  
20 Enbridge's customers; it also makes sense from the  
21 perspective of creating capacity to meet the additional  
22 requirements that will come up as a result of the 2016 new  
23 capacity open season.

24 MR. QUINN: Well, I think we're potentially being  
25 somewhat speculative. I think from the numbers that were  
26 provided before, TransCanada is going to have the  
27 opportunity to have 1,200 tJs, I guess, of capacity. And  
28 you received interest in 930 tJs.

1 MS. GIRIDHAR: Right.

2 MR. QUINN: So right now there is, still, as far as,  
3 you know, the results you got last week, an excess of  
4 capacity on the system as it is currently planned.

5 Why wouldn't you -- why would you go ahead and -- how  
6 many times in this proceeding have people used the analogy:  
7 We can't put one pipe beside a pipe that was just put in  
8 recently, and isn't that in fact what Enbridge will be  
9 doing here, in looping the parkway to Bram section with a  
10 new piece of pipe?

11 MS. GIRIDHAR: I think there's two things we need to  
12 keep in minded. So the first is that when you're looking  
13 at expansions beyond the 2015 expansion, there will be  
14 additional downstream infrastructure that will be required  
15 on the TransCanada Mainline.

16 So I think we need to look at the capacity that's  
17 created from Parkway to Bram West in the context of what  
18 might or might not be required downstream.

19 So that does allow for additional rationalization of  
20 transmission infrastructure for the 2016 build.

21 In terms of you don't want to have pipelines, you  
22 know, additional pipelines next to each other, it is true,  
23 however, though, that the use of a single 42-inch to feed  
24 the existing TransCanada system as well as the new path  
25 will take some capacity away from the existing system.

26 So we are of the view that building back to Parkway is  
27 the right decision in the context of the term sheet, and it  
28 was really what was contemplated in our application, in any

1 event.

2 MR. QUINN: Well, I understand it's contemplated in  
3 your application, but another way of looking at it is  
4 you're going to build this because you think you're going  
5 to be able to use all of it or TransCanada is going to be  
6 able to use all of it in the future.

7 But we're still paying for a piece of pipe that won't  
8 be collecting the \$26 million, notionally, in this eastern  
9 zone or Eastern Ontario Triangle rate. We're going to be  
10 paying for that new piece of pipe under the cost of  
11 service, but it won't be utilized for the purpose it was  
12 put in place for. So are we not creating inefficient  
13 assets because you are creating a redundant pipeline?

14 MS. GIRIDHAR: I think the point is we are not  
15 creating a redundant pipeline. We are creating six  
16 kilometres of pipeline that will add capacity that we  
17 believe will be required by the market because there's a  
18 subsequent build required on the TransCanada system after  
19 the 2015 build.

20 MR. QUINN: I guess we're not hearing each other on  
21 this. Frankly, you're building it on the speculation that  
22 more is needed. The fact of the matter is you had an open  
23 season last week, and for 15 years people were accepting  
24 this, and you got bid 930. It's not likely that next  
25 month, when TransCanada goes out, if it's that early, that  
26 they're going to get bids for considerably more than that.

27 MS. GIRIDHAR: I agree that we're not hearing each  
28 other, because I think what I'm suggesting is that the 930,

1 assuming that that number shows up in TransCanada's own  
2 open season as well, what they're building in 2015, in  
3 terms of the King's North Project, is to meet 350 or so of  
4 that number.

5 They need a subsequent build the following year to  
6 meet the remaining demand, assuming it's 930. They need to  
7 build to go from 930, the difference between 930 and  
8 whatever is constructed in 2015.

9 In that context, any additional capacity on the  
10 Parkway-to-Maple system could be created either by creating  
11 the six kilometres of pipeline upfront, because it allows  
12 additional volumes to flow on the existing Parkway-to-Maple  
13 system, or it could have impacts, in terms of the looping  
14 that's required to meet the subsequent needs.

15 The point we're making is that we don't believe that  
16 those six kilometres are redundant capacity. They will be  
17 required, even though it makes no net impact on the TBO  
18 that TransCanada will have on Segment A.

19 Because it is a linear path, eventually capacity,  
20 whether it's more pipe or compression or whatever, will be  
21 impacted by the fact that we have created capacity with  
22 these six kilometres of pipe.

23 MR. QUINN: This has the potential to get into a  
24 debate, so I'm just trying to find a factual way of  
25 understanding this. Maybe I'll ask it this way. When  
26 TransCanada builds from Albion to Vaughan, it's going build  
27 one size of pipe, which is going to be sized for 2016 and  
28 beyond; is that not correct?

1 MS. GIRIDHAR: No, it will be sized for 2015. The  
2 number of kilometres they put in, the size of pipe wouldn't  
3 change, but the number of kilometres that they're putting  
4 in will allow them to meet their 2015 requirements.

5 MR. QUINN: So is it contemplated that the latter part  
6 of the pipeline will run parallel to the existing Parkway-  
7 to-Maple corridor for some stretch, resulting in that  
8 stretch being shortened somehow by your connection to  
9 Parkway, as opposed to Bram?

10 MS. GIRIDHAR: My understanding is that the King's  
11 North is contemplated as 11-kilometre loop; is that right,  
12 Don?

13 MR. BELL: That's correct.

14 MR. QUINN: Is some of that parallel, Don, the  
15 existing Parkway-to-Maple pipe?

16 MR. BELL: Well, I mean, although it's not directly  
17 parallel, the whole loop is parallel to the pipe that  
18 happens to be, you know, ten kilometres away. We go across  
19 and then come back up, right? It's not -- so it's not  
20 right beside the same pipe that's there. It's not in the  
21 ditch. It's a different right-of-way.

22 MS. GIRIDHAR: Does it make sense maybe to show where  
23 on the map?

24 MR. BELL: I don't know where it is on the map, but...

25 MR. ISHERWOOD: It's drawn, actually.

26 MR. BELL: Is it?

27 MR. ISHERWOOD: We'll draw it for you.

28 [Laughter]

1 MR. BELL: Thank you.

2 MR. ISHERWOOD: It's Albion up to Vaughan.

3 MR. QUINN: What is the distance between Albion and  
4 Vaughan?

5 MR. BELL: The distance that Malini mentioned is  
6 correct. It's about 11 kilometres, that section.

7 MR. QUINN: Okay. If you go from Albion to the  
8 current pipeline corridor, what's the distance between  
9 Albion and the pipeline corridor? Is it significantly less  
10 than 11?

11 MS. GIRIDHAR: It's 11.

12 MR. BELL: It's 11.

13 MR. QUINN: Okay. So you're not going to build ten  
14 kilometres of pipe and stop it short. You have to build  
15 all the way to the pipeline, so the existing capacity  
16 doesn't shorten your build in any material way.

17 [Witness panel confers]

18 MR. BELL: Okay. I think I -- well, I hope I  
19 understand the concern. Basically, with this build you  
20 don't receive the full 1.2 Bcf a day of capacity. You're  
21 not getting that.

22 MR. QUINN: I understand.

23 MR. BELL: So what happens is, on the pipeline, we  
24 have a control point downstream of Maple, which is Oshawa.  
25 And that's the control point on the system. And in order  
26 to get additional flow through Maple or on that line we  
27 need to have -- lower the suction pressure at Maple, and  
28 the only way that we can lower the suction pressure at

1 Maple is by further looping the pipeline so that you can  
2 get more capacity.

3       Essentially what happens is that pipeline from Parkway  
4 up to Vaughan day one becomes fully utilized, because the  
5 flow -- we push more flow through the Segment A and up to  
6 Vaughan, and what that does is it allows us to drop the  
7 suction pressure at Maple. And that gives us with a --  
8 with a 36 -- NPS36-inch pipe, that gives us about 450,000  
9 gigajoules of incremental capacity.

10       So then the next thing we can do is further loop the  
11 pipeline, put in more loop, and what that does is it  
12 further reduces the suction pressure at Maple and allows us  
13 to move more gas between Maple and Parkway.

14       Another option is to put compression at Maple. So  
15 there's a number of build scenarios. And this is a line --  
16 this particular situation is a line on a map, and the exact  
17 routing we have. We're a little sensitive about saying  
18 where it is, because we're starting our landowner  
19 consultation project -- process, and we don't like people  
20 seeing -- hearing in the news that a pipeline is coming  
21 through their backyard.

22       MR. QUINN: I understand.

23       MR. BELL: We'd rather go out there and start talking  
24 to them first. But that's essentially the situation.

25       So there's a misconception that, you know, we put in  
26 Segment A, we build this piece of pipe, and right away we  
27 got, you know, 2.2 Bcf, or TransCanada has 1.2 Bcf a day of  
28 capacity.



1 have to understand that the original design of the pipeline  
2 for distribution purposes only was a 36-inch. The upsizing  
3 to 42 actually allows a significant reduction in the cost  
4 for distribution customers as a result of the sharing.

5 So at the end of the day the sharing of that single  
6 piece of pipe and upsizing it to meet transmission  
7 requirements allows for a lower cost for everybody.

8 We don't believe it's appropriate to look at a four-  
9 to five-kilometre segment of pipe and have a completely  
10 different treatment for that relative to the rest. We have  
11 to look at this holistically.

12 MR. QUINN: Well, that's your view. Maybe we would  
13 have something different. So we'll explore that next week.  
14 But I'm not sure how we do that comfortably. I'll have to  
15 put some thought into it, because we don't want to be  
16 bouncing in and out of in camera.

17 But the reality is, as I understand it now, that  
18 decision to go from Bram as a starting point back to  
19 Parkway is a transmission -- enhancing the capability of  
20 the transmission system, and why the distribution customers  
21 should pay 40 percent of that cost doesn't sit well with  
22 me.

23 MS. GIRIDHAR: There will be benefits to our  
24 distribution customers as well. There's additional  
25 flexibility. There's additional line pack that's created.  
26 You know, we have intra-day variations in demand. Our  
27 distribution customers will benefit from the additional six  
28 kilometres as well, from an operational perspective.

1 MR. QUINN: I'm not sure that the merits are  
2 sufficient.

3 But, Roger, you had a follow-up?

4 **QUESTIONS BY DR. HIGGIN:**

5 DR. HIGGIN: Yeah, I just had one follow-up question,  
6 and that is: Under the MOU, which was a joint build of the  
7 pipeline Segment A with TCPL -- and you know what the  
8 capacities were under that -- why has this changed? Why  
9 wouldn't you go back to the MOU design?

10 MS. GIRIDHAR: The MOU has been terminated, Roger.  
11 The current application before the Board is as a pipeline  
12 from Parkway to Albion.

13 We just spent some time explaining the benefits from  
14 building back to Parkway. From the perspective of Enbridge  
15 ratepayers we know that the build back to Parkway reduces  
16 costs for Enbridge customers on a net basis.

17 We think this is the right approach. It's the basis  
18 of our application, and we are prepared to defend that.

19 MR. QUINN: Okay. We'll leave it at that unless --  
20 sorry, Roger, is that -- you're okay?

21 Okay. Last question. And I was trying to get my head  
22 wrapped around it, and I thought I just best, in this  
23 confidential forum, ask the question.

24 There's a bunch of covenants that the parties have  
25 made to one another not to bypass one another. And I  
26 understand that Enbridge and Union, with DTE, are sponsors  
27 of the NEXUS project, which would move Marcellus gas up  
28 through Ohio, Michigan, and into Dawn.

1 Does this agreement have any impact on the NEXUS  
2 project?

3 MS. GIRIDHAR: None.

4 MR. QUINN: None? So it is not considered a bypass of  
5 TransCanada's Niagara-to-Kirkwall system?

6 MR. ISHERWOOD: No.

7 MR. QUINN: Okay. Just trying to figure that out.

8 Can you just give us the status of NEXUS? That's more  
9 just for interest than this proceeding.

10 MR. ISHERWOOD: Probably not.

11 MR. QUINN: Okay. All right. Well, that's been less  
12 than helpful, then. I am sorry to take up the extra time,  
13 but I think I've got a better idea of what you're doing  
14 here. We may have some areas of disagreement, but I do  
15 appreciate the efforts of the parties to try to make this  
16 work for everybody. So thank you for that.

17 MR. MILLAR: Thank you, Mr. Quinn.

18 Mr. Viraney had a couple of questions he was hoping to  
19 squeeze in, so I'll turn it over to him.

20 **QUESTIONS BY MR. VIRANEY:**

21 MR. VIRANEY: Khalil Viraney, Board Staff. I have  
22 just a couple of questions for TCPL.

23 I believe some time back TCPL had received leave-to-  
24 construct approval for a Parkway-to-Maple expansion, and I  
25 believe they decided not to proceed with the project.

26 Now, is the Kings North project a replacement for  
27 Parkway-to-Maple, or is that something different?

28 MR. BELL: No, that's correct. The Kings North is the

1 facilities that we were -- or the facilities that would be  
2 used -- that would have been used to serve the GMI and  
3 Union service.

4 But one thing I'm a little confused about. We never  
5 applied for a leave-to-construct. There have been a number  
6 of expansions between Parkway and Maple. We brought about  
7 450,000 gigaJoules a day of pipeline capacity on at Niagara  
8 in 2012.

9 Out of that 450,000 gigaJoules a day of capacity,  
10 there were facilities that were constructed -- a loop in  
11 the Parkway-to-Maple corridor -- that moved an additional  
12 around 250,000 gigaJoules a day of capacity on the Parkway-  
13 to-Maple line.

14 We also had, as part of that open season that served  
15 that requirement, we had another tranche of capacity that  
16 would come on-stream this November, and we were proceeding  
17 with that build. So that is an additional compression at  
18 the Maple compressor station, and that will bring the  
19 capacity between Parkway and Maple up to about 350,000 gJ a  
20 day. And so that's going to happen in November 2013.

21 We had another open season that we had, and we had --  
22 Union and GMI bid into it. And we had various design  
23 alternatives to meet that requirement.

24 The one we landed on was what we're calling now Kings  
25 North. We have not applied for that. We have not applied  
26 for a leave-to-construct. What happened between the time  
27 we applied for a leave-to-construct, came along the NEB  
28 decision. And under that current structure, it made it

1 economically unviable for us to do that.

2 So now that we have this -- the settlement in place,  
3 one of the conditions of the settlement is that we  
4 immediately put that project back into place.

5 And we have done that; we brought our project team  
6 back together and we're starting to finalize the  
7 engineering, route selection, landowner consultation, and  
8 all the rest of it. And we will be filing an application  
9 with the National Energy Board, a facilities application to  
10 construct those facilities.

11 MR. VIRANEY: So in terms of the expected in-service  
12 date, would that align with the Enbridge and Union  
13 projects?

14 MR. BELL: Yes. We're targeting a November 1, 2015  
15 in-service date. And as I said, we've mobilized and we're  
16 working towards that.

17 MR. VIRANEY: Thank you.

18 MR. MILLAR: Thank you, Mr. Viraney.

19 Mr. Wightman, did you have a couple of questions you  
20 wanted to squeeze in?

21 MR. WIGHTMAN: Yes. I'll -- I have done some  
22 squeezing. Two questions.

23 Will any variance -- this is about the tolling  
24 methodology, where you're going to look after the first  
25 three years and I think compare the tolls forecasted to the  
26 tolls received.

27 Will any such variance have any impact on the  
28 ratepayers of Union or Enbridge?

1 MR. ISHERWOOD: The actual variance will go into a  
2 deferral account and will be disposed of at the right time.  
3 So it will either affect the tolls up or down, depending on  
4 which way the deferral account is.

5 MR. WIGHTMAN: Okay. Thank you. One more question.

6 Assuming everything goes as planned, as you plan, what  
7 would be the first time -- suppose you had fully subscribed  
8 your Segment A, and I guess it's going to be if it goes as  
9 planned. When is the first time that could have  
10 significant decontracting on that piece of pipe?

11 MS. GIRIDHAR: We -- we would be requiring a 15-year  
12 contract for service.

13 MR. WIGHTMAN: Thank you.

14 MR. MILLAR: Thanks, James.

15 Dr. Higgin, you still had some questions?

16 **QUESTIONS BY DR. HIGGIN:**

17 DR. HIGGIN: Just one or two left.

18 I've talked to counsel for EGD and we've agreed that  
19 some of my questions will be put to the panels next week  
20 because they may require some difficult, more difficult  
21 numeric calculations and so on.

22 So I've just come down to a couple left, clean-up  
23 ones.

24 So this is to the panel, and it's about the  
25 discretionary service, summer Dawn storage service. That's  
26 a nice name. I like it.

27 [Laughter]

28 DR. HIGGIN: Anyway, the question is: Have you

1 estimated what savings will be generated using STSS  
2 relative to current tolls, which I believe is STS, for  
3 transportation to Dawn and storage? That's to both Union  
4 and EGD. Have you made estimates that there will be  
5 savings, and what sort of order of magnitude might those  
6 savings be?

7 MR. ISHERWOOD: I think STS is quite a different  
8 service than what's being proposed to get to Dawn. STS is  
9 really designed to keep our load factor on the TransCanada  
10 system as close to 100 percent as possible.

11 DR. HIGGIN: So what do you use in summer now for --

12 MR. ISHERWOOD: We use STS.

13 DR. HIGGIN: That's what I thought, yes.

14 MR. ISHERWOOD: But I do believe the Dawn special  
15 service may be more appropriate for somebody like a Tenaska  
16 or a BP, that have storage at Dawn as well and don't have  
17 STS. I think it's more for them to use it than it would be  
18 for the utility to use it.

19 That's not to say that we wouldn't use any of it, but  
20 I think it would be more likely they would use it.

21 DR. HIGGIN: What about EGD?

22 MS. GIRIDHAR: Well, I think my response would be the  
23 same as Mark's. I mean, we may use it, or we probably will  
24 use it for certain amounts, but it's really for the market  
25 to fill storage.

26 DR. HIGGIN: I'm trying to understand, then, why it's  
27 so critical to the LDCs for this service to be put in  
28 place. That's why I'm trying to understand.

1 MS. GIRIDHAR: It's critical because we need to ensure  
2 that storage is full at Dawn prior to the winter season.  
3 This adds -- this ensures that we have reliability in terms  
4 of our withdrawals in the wintertime. There's reliability  
5 in terms of the liquidity at Dawn.

6 So it's important for the LDC markets that storage  
7 fill up at Dawn, and this service allows that to happen.

8 MR. ISHERWOOD: I would just add it's in the interests  
9 of Ontario and Quebec to have full storage at Dawn going  
10 into the winter.

11 That's really the intent. That's why Dawn has been  
12 developed the way it has. So to have Dawn partially empty  
13 is not a good thing.

14 DR. HIGGIN: All right. I have an answer. Thank you.

15 MS. GIRIDHAR: Roger, maybe it might help if I explain  
16 that the way we use STS in the -- the STS, the B hold in  
17 the summertime, is really it's a -- it's a notional  
18 injection from Parkway, so the gas arrives long-haul to  
19 Parkway and then it flows backwards on Union's system to  
20 get to Dawn. This is really an Empress-to-Dawn service  
21 that could travel on any path on the TransCanada system.

22 DR. HIGGIN: Okay. Thanks.

23 **QUESTIONS BY MR. QUINN:**

24 MR. QUINN: Roger, would you mind if I follow that one  
25 up?

26 Isn't it true, though, that you're filling your  
27 storage -- sorry, Dwayne Quinn, FRPO.

28 The service you use to fill storage in the summer,

1 it's your firm transport, is it not? Firm transport  
2 injection?

3 MR. ISHERWOOD: It's STS primarily from the north. So  
4 if we have a firm -- if we have FT going to sit at WDA, as  
5 an example --

6 MR. QUINN: Right.

7 MR. ISHERWOOD: -- WDA loads in the summertime would  
8 be less than the FTD volume, so we would have STS injection  
9 from the WDA to Dawn.

10 MR. QUINN: Okay. Maybe it's just vernacular, but  
11 it's basically coming from your firm transport contract to  
12 the WDA, that excess amount of gas --

13 MR. ISHERWOOD: That's right, then on to Dawn through  
14 STS.

15 MR. QUINN: Okay. Okay. Well, I just, I was just  
16 trying to get an understanding, because -- different issue.  
17 I think I'll leave it at that and let Roger carry on.  
18 Thank you.

19 DR. HIGGIN: Okay. Roger Higgin again.

20 I just have one follow-up question on the Segment A  
21 and on the NCOS that wasn't answered, and this is, the  
22 question of other shippers, leaving aside GMI and Union,  
23 who are, I guess, going to assign all their capacity to  
24 TCPL on Segment A, what about the other shippers? If they  
25 decide not to do that for whatever reason, then what impact  
26 will that have on the rate that they would be charged for  
27 that service on Segment A?

28 MS. GIRIDHAR: So Segment -- Rate 332 will be an open-

1 access, non-discriminatory rate for all shippers. There  
2 will be a single rate that will be developed. The  
3 denominator will include the volumes for the shippers, who  
4 in this example choose not to assign their capacity to  
5 TransCanada. The expectation is TransCanada will take the  
6 remainder of the capacity, and so therefore they would pay  
7 the exact same rate as TransCanada.

8 DR. HIGGIN: That's somewhat unusual, because there  
9 are extra costs related to nominations and so on. If  
10 you're just shipping on that, wouldn't that be a normal  
11 rate design to include those costs in the nominations and  
12 so on?

13 MR. ISHERWOOD: I think the analogy would be the  
14 transportation is rather on Union Gas, so whether it's  
15 TransCanada shipping on Union Gas or whether it's another  
16 shipper on Union Gas, both pay the same toll. You have to  
17 have the same toll for the same path.

18 DR. HIGGIN: Okay. Thanks. That's my questions.  
19 Thank you.

20 MR. MILLAR: Thanks, Roger.

21 Is there anyone other than Tom? Okay. Tom, bring us  
22 home.

23 MR. SMITH: Sorry, Tom. How long do you think you'll  
24 be?

25 MR. BRETT: Oh, a half an hour.

26 MR. SMITH: Do we want to just take five minutes?

27 MR. MILLAR: Let's take ten -- let's go til 3:00, come  
28 back at 3:00.

1 MR. SMITH: Yes, okay.

2 MR. MILLAR: Thank you.

3 --- Recess taken at 2:49 p.m.

4 --- On resuming at 3:05 p.m.

5 MR. MILLAR: Okay. Why don't we get going?

6 Tom, you're the last thing keeping us from the  
7 weekend, so let's hear it.

8 [Laughter]

9 **QUESTIONS BY MR. BRETT:**

10 MR. BRETT: That's right. I'll do my best, but as a  
11 friend of mine said, my questions won't take long.

12 I first want to start with TransCanada, just to get  
13 myself clear. You have a build at Kings North, Don, you  
14 were saying. You have one build that will give service by  
15 the fall of 2015, and that is going to be for what  
16 capacity?

17 MR. BELL: I think it's about 450,000 gigaJoules, with  
18 a 30 -- NPS 42 and NPS 36.

19 MR. BRETT: Sorry, are there two pipelines, or  
20 which --

21 MR. BELL: There's two sizes of pipeline. The  
22 pipeline that Enbridge is building, Segment A, is a 42-  
23 inch, NPS 42, and the pipeline that TransCanada would build  
24 would be a 36.

25 MR. BRETT: So yours is a 36?

26 MR. BELL: Yeah. And the reason for that is --

27 MR. BRETT: And you said you had a second build, as I  
28 understood you, that would come into service in the fall of

1 2016?

2 MR. BELL: Assuming that when we have an open season  
3 for that capacity, we get sufficient interest to build for  
4 it.

5 MR. BRETT: And then - okay. And when do you have  
6 that open season? When does that take place?

7 MR. BELL: We're working on that now.

8 MR. BRETT: And what capacity would that be for?

9 MR. BELL: Whatever capacity we get bid. We're not  
10 limiting it. Obviously there's always a limit to  
11 something. If we get four Bcf a day of increase --

12 MR. BRETT: Yeah.

13 MR. BELL: -- of service, then we're going to have to  
14 probably schedule it over a couple of more years or another  
15 year, but...

16 MR. BRETT: And the other thing is if you have a --  
17 how much would the 36-inch line with the appropriate --  
18 whatever pressures you can put on it, what would it  
19 accommodate? Would you be building a second line or just  
20 putting more gas through the 36-inch line?

21 MR. BELL: No. Looping the 36, the piece between --

22 MR. BRETT: This is between --

23 MR. BELL: The piece between Albion and Vaughan.

24 MR. BRETT: Right.

25 MR. BELL: So the way the build would work is there  
26 would be a Segment A, a 42-inch, 36 between Albion and  
27 Vaughan. The next build would be between Vaughan and  
28 Maple. Next build would be a compression. And then there

1 would be another loop you may be able to do around  
2 Brampton.

3 MR. BRETT: I see.

4 MR. BELL: So there are a number of build-up  
5 scenarios, depending on what we get for interest.

6 MR. BRETT: And as I understand -- you mentioned this  
7 number, but I didn't have all the context. What's the  
8 current capacity of your Parkway-to-Maple line?

9 MR. BELL: I think it's about one -- I'm not really  
10 sure. I think -- I was going to say around one -- I was  
11 just trying to think, because we're just in the process of  
12 expanding it, but I think it's around two Bcf.

13 MR. BRETT: Two Bcf?

14 MR. BELL: Yeah, after the expansion.

15 MR. BRETT: And you're not at the moment expanding the  
16 Parkway-to-Bram West piece of it or the Bram West-to-Maple  
17 piece of it? Other than what you just said, you're not  
18 doing any further expansion there this year or next year?

19 MR. BELL: Our plan -- right now we've reinstated  
20 Kings North.

21 MR. BRETT: Right.

22 MR. BELL: Which is the NPS 36 from Albion up to  
23 Vaughan or in that area.

24 MR. BRETT: Right. Okay. And then the next question,  
25 just shifting gears a bit, I just wanted to make sure I  
26 understood this morning.

27 My understanding was that when you have an executed  
28 agreement, a final agreement that you're going file with

1 the NEB, that that document at that point would become a  
2 public document. Is everyone agreed with that?

3 MR. SMITH: Yes.

4 MR. BRETT: Okay. This is another question just arose  
5 in the hearing with some other folks. The Eastern Ontario  
6 Triangle, are any of those -- is any of that infrastructure  
7 at a stage where it needs to be retired in the next few  
8 years?

9 MR. BELL: I don't believe so, no.

10 MR. BRETT: Okay. I understand from looking at -- on  
11 page 6, the second bullet under the Parkway-to-Maple  
12 issues, you say that TransCanada is giving the shippers,  
13 FTNR contract shippers, the right to extend their non-  
14 renewable firm contracts for one year, right? Until  
15 November 1st, 2016?

16 My question is: Does that apply to the STFT shippers,  
17 the short-term firm transit shippers, as well?

18 MR. BELL: The way that we've contemplated in the  
19 agreement, no.

20 MR. BRETT: Okay. So just so -- the FTNR, these are  
21 the folks that started off with a long-term agreement, and  
22 then when the initial term -- and this is a question --  
23 when the initial term expired, they got sort of serial one-  
24 year renewals? That's the --

25 MR. BELL: Yes. Yeah.

26 MR. BRETT: All right.

27 MR. ISHERWOOD: No, not really.

28 MS. GIRIDHAR: Not the FTNR.

1 MR. BELL: No, not FT -- but it was -- FTNR was --  
2 okay. Yeah, I probably...

3 There were one-year renewable contracts that customers  
4 had on the pipe. How that transportation capacity was  
5 being used was with short-term firm transportation service.  
6 And as a result of -- as a result of interests we have to  
7 transfer a piece of pipe, take a piece of pipe out of  
8 service, we've contracted that capacity on a non-renewable  
9 basis. It's currently contracted on a firm transportation  
10 annual, non-renewable basis, until November 1, 2015.

11 And what this agreement does is we've said that we're  
12 going to extend those contracts to November 1, 2016.

13 MR. BRETT: Okay. And those are the contracts that --

14 MR. BELL: Those are the firm transportation  
15 contracts, right.

16 MR. BRETT: For a term of one year? Yeah.

17 MR. BELL: Well, they were actually -- it was capacity  
18 that was not contracted.

19 And then as a result of a couple of things -- the  
20 desire to enter into long-term contracts because of the  
21 pricing discretion that we've received from the National  
22 Energy Board, and the fact that we have a commitment for a  
23 party to transfer a 42-inch piece of pipe, including the  
24 North Bay shortcut to Energy East, if it gets approval for  
25 2017 -- we sold that capacity as non-renewable capacity.

26 And parties have stood up and they've contracted for  
27 it, and it's renewable -- it's non-renewable today after  
28 November 1, 2015.



1 basically, so it's serving the market area through that  
2 whole corridor.

3 MR. BRETT: But your own line, the line you would  
4 build, is -- it would be --

5 MR. ISHERWOOD: Oh, sorry. Yes. Yes.

6 MR. BRETT: -- it would take those customers and put  
7 them on your line, as opposed to being on TransCanada's  
8 line.

9 MR. ISHERWOOD: We already have -- we have today -- we  
10 have one feed that goes from our Dawn-to-Parkway system  
11 down to our line that's in the same vicinity as  
12 TransCanada's line. And so we're just building a second  
13 line further east to kind of make the system a bit more  
14 robust.

15 MR. BRETT: And is the Hamilton line -- is the  
16 Hamilton line and the domestic line just two names for the  
17 same line?

18 MR. ISHERWOOD: Yes, it is.

19 MR. BRETT: Okay. And I think in the IR response you  
20 said that there were four feeds into the Central Delivery  
21 Area. There were two from the Hamilton line, as I recall,  
22 to Bronte and the Oakville area, and there were two from  
23 the Niagara line -- sorry, there was one from the Niagara  
24 line --

25 MR. ISHERWOOD: There's two off the Hamilton line, for  
26 -- 100 percent off the Hamilton line --

27 MR. BRETT: Right.

28 MR. ISHERWOOD: -- then there's Nanticoke, which is

1 100 percent off the Kirkwall-to-Niagara line --

2 MR. BRETT: Right.

3 MR. ISHERWOOD: -- and the Hamilton Gate Three, which  
4 can go from either one.

5 MR. BRETT: All right. So I think you discussed this,  
6 but I just wanted to get it straight in my mind. The way  
7 you're replacing that revenue of the, I think it's  
8 5 million, something in that, the way you're replacing that  
9 is to do -- is to do what exactly, to -- how is TransCanada  
10 getting that revenue back?

11 MR. ISHERWOOD: We'd be contracting on TransCanada to  
12 go from Kirkwall to the CDA, but it's primarily the feed,  
13 the Nanticoke area, and the Hamilton Gate Three area.

14 MR. BRETT: Okay. You would be contracting on  
15 TransCanada.

16 MR. ISHERWOOD: Yes.

17 MR. BRETT: Okay. All right. Okay.

18 Just if I may turn to Enbridge for a moment, Malini,  
19 you -- we talked a bit this morning about the fact that you  
20 were going to hold back on allocating capacity on your --  
21 that's been -- that you have bid -- has been bid for in  
22 your open season until such time as -- well, there's three  
23 different options, but to simplify it for these purposes,  
24 until such time as the Board approves the settlement  
25 agreement.

26 MS. GIRIDHAR: Correct.

27 MR. BRETT: And at that point you mentioned you would  
28 then go on and you would sign precedent agreements and then





1 MR. BRETT: And you would want the -- and your  
2 expectation would be that the ratepayers would pay for  
3 that, just as they would pay for any other distribution  
4 facility.

5 MS. GIRIDHAR: Correct.

6 MR. BRETT: All right. Okay. Now, the next question  
7 is on page 3. And this is -- there's a reference here to  
8 -- somewhere to Great Lakes. Well, I don't know, it's --  
9 there's a reference to Great Lakes back-haul.

10 MR. ISHERWOOD: The fourth bullet line down.

11 MR. BRETT: On page 3?

12 MR. ISHERWOOD: Yeah. Down four.

13 MR. BRETT: Oh, I see. Okay. Yes. Sorry.

14 Don, could you just -- perhaps you or Mark, could you  
15 explain just what that is, essentially? What is that  
16 service, and what happens contractually, and what happens  
17 physically with that service?

18 MR. BELL: That service is required and contracted by  
19 TransCanada in order to meet its contractual obligations  
20 for deliveries from Dawn, away from Dawn. And what we did  
21 a number of years ago is we entered into an agreement with  
22 Great Lakes whereby, rather than moving the gas to market  
23 on a forward-haul basis, we do it on a back-haul basis. So  
24 that's the service.

25 MR. BRETT: So effectively you physically move the gas  
26 back up Great Lakes to Emerson and around the top and --

27 MR. BELL: I wouldn't use the word "physically".  
28 Sometimes we do, sometimes it's done through exchange.

1 MR. BRETT: Or displacement. Okay. And the toll that  
2 you --what is the toll for that service then? You're  
3 paying a Great Lakes toll, I guess?

4 MR. BELL: Yes. There's a number of different  
5 contracts with different tolls, because they were  
6 negotiated at different points in time, and the range is  
7 between 8 and 12 cents.

8 MR. BRETT: I see. And that's a TransCanada toll paid  
9 to the shipper, and then TransCanada turns around and pays  
10 part of that to Great Lakes. Is that the idea? Or is that  
11 the Great Lakes toll?

12 MR. BELL: No, that's the TBO cost to TransCanada, is  
13 between 8 and 12 cents.

14 MR. BRETT: Okay. And then what is the toll to the  
15 ship -- to the ultimate, let's say it's to the Enbridge --  
16 EDA -- Enbridge Central DA, CDA. What would the toll then  
17 be? Is it just toll as if it were forward-haul on the main  
18 line?

19 MR. BELL: Yes, that's correct.

20 MR. BRETT: Okay. Just give me a moment here.

21 MR. CABANA: Excuse me. May I just add something?  
22 Because I think you've asked a question to Malini about the  
23 importance of having that built transmission capacity for  
24 2015. I just want to reiterate that Gaz Métro need and the  
25 Quebec need that for 2015, since on our side first we  
26 received the indication by the Régie that we need to  
27 transfer our supply, and we already contracted for part of  
28 these paths. So we need that capacity in between for that

1 debt to serve our market.

2 MR. BRETT: And how are you moving that amount of gas  
3 now? You're moving that over the main line on short-term  
4 STFT interruptible?

5 MR. CABANA: Right now it's a different contract that  
6 some of them will stop at the -- at some precise date, but  
7 we count on that path to be available for November 1st,  
8 2015.

9 MR. BRETT: Now, are you entitled to the one-year  
10 extension on the -- to 2016 that TransCanada is offering?  
11 Or do you have a different sort of service that doesn't  
12 qualify for that?

13 MR. CABANA: No. On our side when we were speaking  
14 about Kings North project that will happen also in 2015,  
15 there's some capacity for us on that section.

16 We also contracted some capacity before the GTA  
17 project with Union.

18 So we need the path in the middle.

19 MR. BRETT: No, I understand that, but that wasn't my  
20 question.

21 My question was at the moment --

22 MR. CABANA: Yeah.

23 MR. BRETT: My question was simply: Do you have the  
24 right to continue using whatever capacity you have now to  
25 move that gas to your franchise, and to extend those  
26 current arrangements until November 1st of 2016? Or are  
27 you in the position where you can't renew that on  
28 TransCanada?

1 MR. CABANA: I don't have all the figures right now  
2 with me, even my team could say that, but basically we need  
3 that capacity to be -- to appear. The way we calculate  
4 that, we need the contract in some position, and we don't  
5 have all the capacity to renew if that project is not  
6 available at that time.

7 I'm not saying that if we go on the secondary market  
8 or try to find other solutions, that it's impossible at  
9 this point, but that's not what we anticipate in the way  
10 our supply plan is built.

11 MR. ISHERWOOD: I would just add to that that the  
12 whole benefit of this settlement agreement is to provide  
13 open access back to Niagara and to Dawn. That's the whole  
14 benefit to the market, to all customers.

15 MR. BRETT: No, I understand that. I understand that.  
16 My question was just quite a narrow one.

17 I just was curious as to how broadly this renewal,  
18 this extension -- and I think Don answered my question  
19 earlier, that if a person were moving gas -- and I'm not  
20 criticizing people for moving gas under FT, STFT; that's  
21 another matter, but if you were moving it that way, you  
22 don't have the right to push that back a year, is what Don  
23 said.

24 Okay. Let me move on.

25 **QUESTIONS BY MR. QUINN:**

26 MR. QUINN: Tom, may I just follow up?

27 Patrick, it's Dwayne Quinn from FRPO. Patrick, you  
28 used the phrase a few times that the Régie has "ordered Gaz

1 Métro"?

2 MR. CABANA: Yes.

3 MR. QUINN: I happen to be looking at your evidence  
4 and what the Régie said, and maybe it loses a little  
5 something in the translation -- excuse the euphemism -- but  
6 I'm hearing that you applied to your Régie to ask them to  
7 do this?

8 MR. CABANA: Yeah.

9 MR. QUINN: And they approved your plan, as opposed to  
10 ordering you to do it.

11 MR. CABANA: Yeah. We had numerous debates, and what  
12 we understand is that when the Régie says to us that: Yes,  
13 you can do and you can follow that direction, if we want to  
14 do something different, we need to go to them and say:  
15 Should we do otherwise?

16 So at this point, what we can understand from the  
17 decision is that we should make all the effort to make sure  
18 to transfer our supply at Dawn. That's the decision; it's  
19 not up in the air.

20 MR. QUINN: So all efforts, but to the extent that we  
21 catch ourselves back --

22 MR. CABANA: To the extent it's possible, because like  
23 we said, there's still that 13 percent where we will have  
24 to explain to the Régie that we can do so much.

25 MR. QUINN: Well, when we put ourselves back two weeks  
26 ago, it wasn't possible, because there was not a pipeline  
27 built and TransCanada had said they were not going to  
28 deliver. So you're not -- I just want to make sure it's

1 clear for this record you're to put in all efforts possible  
2 to follow through on the plan that you submitted to the  
3 Régie and they approved; is that an accurate way of saying  
4 it?

5 MR. CABANA: We said that we would supply, and what  
6 they say basically is that it's a fundamental strategy to  
7 make sure that we can transfer all of our supply at Dawn.  
8 They acknowledge that.

9 MR. QUINN: Okay.

10 MR. CABANA: So basically for sure they won't say:  
11 You need to invest by yourself two billion or three billion  
12 to make that happen at any cost.

13 So we're doing the best we can to do that. What we  
14 did -- because even if we were -- that's why we have  
15 followed all these paths at the same time, litigating and  
16 making sure that we would get -- and we would get that  
17 supply, so...

18 MR. QUINN: Okay. I just wanted to get clarity on  
19 that. Thank you.

20 MR. BRETT: Maybe just one last point on that. How,  
21 contractually, are you bringing that supply in now?

22 MR. CABANA: Right now?

23 MR. BRETT: Right now.

24 MR. CABANA: We have different paths. We have  
25 different paths. We have secondary markets, also. We have  
26 a lot of tools that we're using.

27 MR. BRETT: Do you have supply on TransCanada?

28 MR. CABANA: Yeah.

1 MR. BRETT: Right. The -- yes, I had a question. My  
2 understanding is, Malini, that -- my understanding is that  
3 when you build to Parkway, that you have the ability to  
4 connect your pipeline at Parkway West, Parkway West, to  
5 either the discharge side or the suction side; is that  
6 correct?

7 MS. GIRIDHAR: I think those questions might be best  
8 posed to Craig, finance. I'm not --

9 MR. BRETT: You mean a panel that deals with --

10 MS. GIRIDHAR: I'm not technically able to answer  
11 those sorts of things.

12 MR. BRETT: All right. Well, we'll wait until next  
13 week, then.

14 The -- just give me a moment here. Just...

15 I think that this may have been touched on, but if we  
16 go to page 4, you have -- under "Tolling Methodology," the  
17 fifth bullet, you talk about variances accruing in a  
18 deferral account. Now, as I understand this paragraph,  
19 you're saying you're going to set out your capital  
20 additions -- or TransCanada is, I guess, is going to set  
21 out its capital additions for the EOT, and then you're  
22 going to run a deferral account around that.

23 And will you be clearing those on an annual basis?

24 MR. BELL: Right now, this deals with the 2015 to  
25 2020.

26 MR. BRETT: Right.

27 MR. BELL: So they will be -- accrue over that period  
28 of time, and then be collected after that.

1 MR. BRETT: At the end, eh?

2 MR. BELL: Yeah.

3 MR. BRETT: And then... okay. Those are my questions.

4 Thanks very much.

5 MR. MILLAR: Thank you, Mr. Brett. Anybody else?

6 Okay. We are adjourned until 8:30 Monday morning.

7 --- Whereupon the conference adjourned at 3:33 p.m.

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