

BOMA INTERROGATORY #4

INTERROGATORY

Ref: Exhibit B, Tab 1, Schedule 1, p2 of 5

Preamble:

"The 2008 DSM Guidelines requested that a Terms of Reference for Stakeholder Engagement ("Terms of Reference"; EB-2011-0295 Exhibit B, Tab 2, Schedule 9, Appendix A) be developed by the natural gas utilities in cooperation with stakeholders for the multi-year plan period. The Terms of Reference for Stakeholder Engagement mandated the TEC to develop a Technical Reference Manual ("TRM") for natural gas DSM activities. In 2013, the utilities, through the TEC, engaged a third-party consultant to begin development of the TRM."

The terms of reference states that the TRM is to cover natural gas DSM activities. However, it appears that the manual focuses exclusively on replacing a given piece of equipment for a more efficient device. BOMA Toronto members increasing find that a more holistic "performance based" approach to energy conservation is more successful than a purely equipment based approach to reduce the energy intensity on a per square meter basis. Please indicate what efforts both Enbridge and Union are pursuing to adapt to these market based changes.

RESPONSE

As outlined in this application, the Technical Evaluation Committee ("TEC") was mandated to commission the development of a joint Technical Reference Manual ("TRM") containing input assumptions for prescriptive and quasi-prescriptive energy efficiency technologies.

Energy savings realized through a "performance based" approach are addressed by other Demand Side Management ("DSM") offerings. Examples include Enbridge's Run it Right and Comprehensive Energy Management offerings and Union's corresponding RunSmart and Strategic Energy Management offerings.

Witnesses: D. Bullock
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