

**ANNUAL BILL COMPARISON - RESIDENTIAL CUSTOMERS**  
**INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

(A) EB-2016-0326 @ 37.69 MJ/m<sup>3</sup> vs (B) EB-2016-0260 @ 37.69 MJ/m<sup>3</sup>

Item No.		Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	
<b>Heating &amp; Water Htg.</b>										
<b>Heating, Water Htg. &amp; Other Uses</b>										
		<u>(A)</u>	<u>(B)</u>	<u>CHANGE</u>		<u>(A)</u>	<u>(B)</u>	<u>CHANGE</u>		
				(A) - (B)	%			(A) - (B)	%	
1.1	VOLUME	m <sup>3</sup>	3,064	3,064	0	0.0%	4,691	4,691	0	0.0%
1.2	CUSTOMER CHG.	\$	240.00	240.00	0.00	0.0%	240.00	240.00	0.00	0.0%
1.3	DISTRIBUTION CHG.	\$	335.39	223.22	112.17	50.3%	508.04	336.50	171.54	51.0%
1.4	LOAD BALANCING	§ \$	212.93	223.42	(10.49)	-4.7%	326.00	342.03	(16.03)	-4.7%
1.5	SALES COMMDTY	\$	350.71	342.55	8.16	2.4%	536.94	524.43	12.51	2.4%
1.6	TOTAL SALES	\$	1,139.03	1,029.19	109.84	10.7%	1,610.98	1,442.96	168.02	11.6%
1.7	TOTAL T-SERVICE	\$	788.32	686.64	101.68	14.8%	1,074.04	918.53	155.51	16.9%
1.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.3717	0.3359	0.0358	10.7%	0.3434	0.3076	0.0358	11.6%
1.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.2573	0.2241	0.0332	14.8%	0.2290	0.1958	0.0332	16.9%
1.10	SALES UNIT RATE	\$/GJ	9.863	8.912	0.9511	10.7%	9.112	8.161	0.9503	11.6%
1.11	T-SERVICE UNIT RATE	\$/GJ	6.826	5.946	0.8805	14.8%	6.075	5.195	0.8796	16.9%
<b>Heating Only</b>										
<b>Heating &amp; Water Htg.</b>										
		<u>(A)</u>	<u>(B)</u>	<u>CHANGE</u>		<u>(A)</u>	<u>(B)</u>	<u>CHANGE</u>		
				(A) - (B)	%			(A) - (B)	%	
2.1	VOLUME	m <sup>3</sup>	1,955	1,955	0	0.0%	2,005	2,005	0	0.0%
2.2	CUSTOMER CHG.	\$	240.00	240.00	0.00	0.0%	240.00	240.00	0.00	0.0%
2.3	DISTRIBUTION CHG.	\$	214.75	143.17	71.58	50.0%	222.49	149.01	73.48	49.3%
2.4	LOAD BALANCING	§ \$	135.86	142.54	(6.68)	-4.7%	139.32	146.19	(6.87)	-4.7%
2.5	SALES COMMDTY	\$	223.77	218.55	5.22	2.4%	229.51	224.15	5.36	2.4%
2.6	TOTAL SALES	\$	814.38	744.26	70.12	9.4%	831.32	759.35	71.97	9.5%
2.7	TOTAL T-SERVICE	\$	590.61	525.71	64.90	12.3%	601.81	535.20	66.61	12.4%
2.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.4166	0.3807	0.0359	9.4%	0.4146	0.3787	0.0359	9.5%
2.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.3021	0.2689	0.0332	12.3%	0.3002	0.2669	0.0332	12.4%
2.10	SALES UNIT RATE	\$/GJ	11.052	10.101	0.9516	9.4%	11.001	10.049	0.9524	9.5%
2.11	T-SERVICE UNIT RATE	\$/GJ	8.015	7.135	0.8808	12.3%	7.964	7.082	0.8815	12.4%

§ The Load Balancing Charge shown here includes proposed transportation charges

**ANNUAL BILL COMPARISON - RESIDENTIAL CUSTOMERS**  
**INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

(A) EB-2016-0326 @ 37.69 MJ/m<sup>3</sup> vs (B) EB-2016-0260 @ 37.69 MJ/m<sup>3</sup>

Item No.		Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	
		Heating, Pool Htg. & Other Uses				General & Water Htg.				
		(A)	(B)	CHANGE		(A)	(B)	CHANGE		
				(A) - (B)	%			(A) - (B)	%	
3.1	VOLUME	m <sup>3</sup>	5,048	5,048	0	0.0%	1,081	1,081	0	0.0%
3.2	CUSTOMER CHG.	\$	240.00	240.00	0.00	0.0%	240.00	240.00	0.00	0.0%
3.3	DISTRIBUTION CHG.	\$	546.49	361.91	184.58	51.0%	123.87	84.09	39.78	47.3%
3.4	LOAD BALANCING	§ \$	350.80	368.07	(17.27)	-4.7%	75.12	78.81	(3.69)	-4.7%
3.5	SALES COMMDTY	\$	577.80	564.35	13.45	2.4%	123.73	120.84	2.89	2.4%
3.6	TOTAL SALES	\$	1,715.09	1,534.33	180.76	11.8%	562.72	523.74	38.98	7.4%
3.7	TOTAL T-SERVICE	\$	1,137.29	969.98	167.31	17.2%	438.99	402.90	36.09	9.0%
3.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.3398	0.3039	0.0358	11.8%	0.5206	0.4845	0.0361	7.4%
3.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.2253	0.1922	0.0331	17.2%	0.4061	0.3727	0.0334	9.0%
3.10	SALES UNIT RATE	\$/GJ	9.014	8.064	0.9501	11.8%	13.812	12.855	0.9568	7.4%
3.11	T-SERVICE UNIT RATE	\$/GJ	5.978	5.098	0.8794	17.2%	10.775	9.889	0.8859	9.0%

		Heating & Water Htg.				Heating & Water Htg.				
		(A)	(B)	CHANGE		(A)	(B)	CHANGE		
				(A) - (B)	%			(A) - (B)	%	
3.1	VOLUME	m <sup>3</sup>	2,480	2,480	0	0.0%	2,400	2,400	0	0.0%
3.2	CUSTOMER CHG.	\$	240.00	240.00	0.00	0.0%	240.00	240.00	0.00	0.0%
3.3	DISTRIBUTION CHG.	\$	273.09	182.27	90.82	49.8%	264.33	176.43	87.90	49.8%
3.4	LOAD BALANCING	§ \$	172.34	180.83	(8.49)	-4.7%	166.76	175.00	(8.24)	-4.7%
3.5	SALES COMMDTY	\$	283.87	277.25	6.62	2.4%	274.71	268.30	6.41	2.4%
3.6	TOTAL SALES	\$	969.30	880.35	88.95	10.1%	945.80	859.73	86.07	10.0%
3.7	TOTAL T-SERVICE	\$	685.43	603.10	82.33	13.7%	671.09	591.43	79.66	13.5%
3.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.3908	0.3550	0.0359	10.1%	0.3941	0.3582	0.0359	10.0%
3.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.2764	0.2432	0.0332	13.7%	0.2796	0.2464	0.0332	13.5%
3.10	SALES UNIT RATE	\$/GJ	10.370	9.418	0.9517	10.1%	10.456	9.504	0.9516	10.0%
3.11	T-SERVICE UNIT RATE	\$/GJ	7.333	6.452	0.8809	13.7%	7.419	6.538	0.8807	13.5%

§ The Load Balancing Charge shown here includes proposed transportation charges

**ANNUAL BILL COMPARISON - COMMERCIAL & INDUSTRIAL CUSTOMERS**  
**INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

(A) EB-2016-0326 @ 37.69 MJ/m<sup>3</sup> vs (B) EB-2016-0260 @ 37.69 MJ/m<sup>3</sup>

Item No.		Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	
<b>Commercial Heating &amp; Other Uses</b>										
<b>Com. Htg., Air Cond'ng &amp; Other Uses</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
1.1	VOLUME	m <sup>3</sup>	22,606	22,606	0	0.0%	29,278	29,278	0	0.0%
1.2	CUSTOMER CHG.	\$	840.00	840.00	0.00	0.0%	840.00	840.00	0.00	0.0%
1.3	DISTRIBUTION CHG.	\$	2,167.28	1,370.70	796.58	58.1%	2,789.87	1,758.65	1,031.22	58.6%
1.4	LOAD BALANCING	§ \$	1,542.32	1,623.02	(80.70)	-5.0%	1,997.52	2,102.04	(104.52)	-5.0%
1.5	SALES COMMDTY	\$	2,592.53	2,533.00	59.53	2.4%	3,357.69	3,280.60	77.09	2.3%
1.6	TOTAL SALES	\$	7,142.13	6,366.72	775.41	12.2%	8,985.08	7,981.29	1,003.79	12.6%
1.7	TOTAL T-SERVICE	\$	4,549.60	3,833.72	715.88	18.7%	5,627.39	4,700.69	926.70	19.7%
1.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.3159	0.2816	0.0343	12.2%	0.3069	0.2726	0.0343	12.6%
1.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.2013	0.1696	0.0317	18.7%	0.1922	0.1606	0.0317	19.7%
1.10	SALES UNIT RATE	\$/GJ	8.383	7.472	0.9101	12.2%	8.142	7.233	0.9097	12.6%
1.11	T-SERVICE UNIT RATE	\$/GJ	5.340	4.500	0.8402	18.7%	5.100	4.260	0.8398	19.7%
<b>Medium Commercial Customer</b>										
<b>Large Commercial Customer</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
2.1	VOLUME	m <sup>3</sup>	169,563	169,563	0	0.0%	339,125	339,125	0	0.0%
2.2	CUSTOMER CHG.	\$	840.00	840.00	0.00	0.0%	840.00	840.00	0.00	0.0%
2.3	DISTRIBUTION CHG.	\$	13,274.15	7,381.53	5,892.62	79.8%	25,264.90	13,515.09	11,749.81	86.9%
2.4	LOAD BALANCING	§ \$	11,568.60	12,173.89	(605.29)	-5.0%	23,137.15	24,347.72	(1,210.57)	-5.0%
2.5	SALES COMMDTY	\$	19,445.98	18,999.54	446.44	2.3%	38,891.84	37,998.97	892.87	2.3%
2.6	TOTAL SALES	\$	45,128.73	39,394.96	5,733.77	14.6%	88,133.89	76,701.78	11,432.11	14.9%
2.7	TOTAL T-SERVICE	\$	25,682.75	20,395.42	5,287.33	25.9%	49,242.05	38,702.81	10,539.24	27.2%
2.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.2661	0.2323	0.0338	14.6%	0.2599	0.2262	0.0337	14.9%
2.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.1515	0.1203	0.0312	25.9%	0.1452	0.1141	0.0311	27.2%
2.10	SALES UNIT RATE	\$/GJ	7.061	6.164	0.8972	14.6%	6.895	6.001	0.8944	14.9%
2.11	T-SERVICE UNIT RATE	\$/GJ	4.019	3.191	0.8273	25.9%	3.853	3.028	0.8246	27.2%

§ The Load Balancing Charge shown here includes proposed transportation charges

**ANNUAL BILL COMPARISON - COMMERCIAL & INDUSTRIAL CUSTOMERS**  
**INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

**(A) EB-2016-0326 @ 37.69 MJ/m<sup>3</sup> vs (B) EB-2016-0260 @ 37.69 MJ/m<sup>3</sup>**

Item No.		Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	
<b>Industrial General Use</b>										
<b>Industrial Heating &amp; Other Uses</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
3.1	VOLUME	m <sup>3</sup>	43,285	43,285	0	0.0%	63,903	63,903	0	0.0%
3.2	CUSTOMER CHG.	\$	840.00	840.00	0.00	0.0%	840.00	840.00	0.00	0.0%
3.3	DISTRIBUTION CHG.	\$	3,949.75	2,430.02	1,519.73	62.5%	5,493.45	3,259.15	2,234.30	68.6%
3.4	LOAD BALANCING	§ \$	2,953.17	3,107.67	(154.50)	-5.0%	4,359.86	4,587.96	(228.10)	-5.0%
3.5	SALES COMMDTY	\$	4,964.06	4,850.10	113.96	2.3%	7,328.59	7,160.34	168.25	2.3%
3.6	TOTAL SALES	\$	12,706.98	11,227.79	1,479.19	13.2%	18,021.90	15,847.45	2,174.45	13.7%
3.7	TOTAL T-SERVICE	\$	7,742.92	6,377.69	1,365.23	21.4%	10,693.31	8,687.11	2,006.20	23.1%
3.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.2936	0.2594	0.0342	13.2%	0.2820	0.2480	0.0340	13.7%
3.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.1789	0.1473	0.0315	21.4%	0.1673	0.1359	0.0314	23.1%
3.10	SALES UNIT RATE	\$/GJ	7.789	6.882	0.9067	13.2%	7.483	6.580	0.9028	13.7%
3.11	T-SERVICE UNIT RATE	\$/GJ	4.746	3.909	0.8368	21.4%	4.440	3.607	0.8330	23.1%
<b>Medium Industrial Customer</b>										
<b>Large Industrial Customer</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
4.1	VOLUME	m <sup>3</sup>	169,563	169,563	0	0.0%	339,124	339,124	0	0.0%
4.2	CUSTOMER CHG.	\$	840.00	840.00	0.00	0.0%	840.00	840.00	0.00	0.0%
4.3	DISTRIBUTION CHG.	\$	13,456.66	7,559.04	5,897.62	78.0%	25,400.68	13,647.17	11,753.51	86.1%
4.4	LOAD BALANCING	§ \$	11,568.60	12,173.90	(605.30)	-5.0%	23,137.07	24,347.64	(1,210.57)	-5.0%
4.5	SALES COMMDTY	\$	19,446.00	18,999.54	446.46	2.3%	38,891.75	37,998.85	892.90	2.3%
4.6	TOTAL SALES	\$	45,311.26	39,572.48	5,738.78	14.5%	88,269.50	76,833.66	11,435.84	14.9%
4.7	TOTAL T-SERVICE	\$	25,865.26	20,572.94	5,292.32	25.7%	49,377.75	38,834.81	10,542.94	27.1%
4.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.2672	0.2334	0.0338	14.5%	0.2603	0.2266	0.0337	14.9%
4.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.1525	0.1213	0.0312	25.7%	0.1456	0.1145	0.0311	27.1%
4.10	SALES UNIT RATE	\$/GJ	7.090	6.192	0.8980	14.5%	6.906	6.011	0.8947	14.9%
4.11	T-SERVICE UNIT RATE	\$/GJ	4.047	3.219	0.8281	25.7%	3.863	3.038	0.8249	27.1%

§ The Load Balancing Charge shown here includes proposed transportation charges

**ANNUAL BILL COMPARISON - LARGE VOLUME CUSTOMERS**  
**INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

**(A) EB-2016-0326 @ 37.69 MJ/m<sup>3</sup> vs (B) EB-2016-0260 @ 37.69 MJ/m<sup>3</sup>**

Item No.		Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8																						
<b>Rate 100 - Small Commercial Firm</b>																															
<table border="0" style="width: 100%;"> <tr> <td style="width: 20%;"></td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: center;"><b>(A)</b></td> <td style="width: 10%; text-align: center;"><b>(B)</b></td> <td colspan="2" style="width: 20%; text-align: center;"><b>CHANGE</b></td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: center;"><b>(A)</b></td> <td style="width: 10%; text-align: center;"><b>(B)</b></td> <td colspan="2" style="width: 20%; text-align: center;"><b>CHANGE</b></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td style="text-align: center;">(A) - (B)</td> <td style="text-align: center;">%</td> <td></td> <td></td> <td></td> <td style="text-align: center;">(A) - (B)</td> <td style="text-align: center;">%</td> </tr> </table>												<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>			<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>						(A) - (B)	%				(A) - (B)	%
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>			<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>																						
				(A) - (B)	%				(A) - (B)	%																					
1.1	VOLUME	m <sup>3</sup>	339,188	339,188	0	0.0%	598,567	598,567	0	0.0%																					
1.2	CUSTOMER CHG.	\$	1,464	1,464	0	0.0%	1,464	1,464	0	0.0%																					
1.3	DISTRIBUTION CHG.	\$	24,891	13,454	11,437	85.0%	85,909	65,726	20,183	30.7%																					
1.4	LOAD BALANCING	\$	23,141	24,352	(1,211)	-5.0%	40,838	42,975	(2,137)	-5.0%																					
1.5	SALES COMMDTY	\$	38,899	38,006	893	2.3%	68,645	67,069	1,576	2.3%																					
1.6	TOTAL SALES	\$	88,396	77,277	11,119	14.4%	196,856	177,234	19,622	11.1%																					
1.7	TOTAL T-SERVICE	\$	49,497	39,271	10,226	26.0%	128,211	110,164	18,046	16.4%																					
1.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.2606	0.2278	0.0328	14.4%	0.3289	0.2961	0.0328	11.1%																					
1.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.1459	0.1158	0.0301	26.0%	0.2142	0.1840	0.0301	16.4%																					
1.10	SALES UNIT RATE	\$/GJ	6.9146	6.0448	0.8698	14.4%	8.7259	7.8561	0.8698	11.1%																					
1.11	T-SERVICE UNIT RATE	\$/GJ	3.8718	3.0719	0.7999	26.0%	5.6831	4.8832	0.7999	16.4%																					
<b>Rate 100 - Large Industrial Firm</b>																															
<table border="0" style="width: 100%;"> <tr> <td style="width: 20%;"></td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: center;"><b>(A)</b></td> <td style="width: 10%; text-align: center;"><b>(B)</b></td> <td colspan="2" style="width: 20%; text-align: center;"><b>CHANGE</b></td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: center;"><b>(A)</b></td> <td style="width: 10%; text-align: center;"><b>(B)</b></td> <td colspan="2" style="width: 20%; text-align: center;"><b>CHANGE</b></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td style="text-align: center;">(A) - (B)</td> <td style="text-align: center;">%</td> <td></td> <td></td> <td></td> <td style="text-align: center;">(A) - (B)</td> <td style="text-align: center;">%</td> </tr> </table>												<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>			<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>						(A) - (B)	%				(A) - (B)	%
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>			<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>																						
				(A) - (B)	%				(A) - (B)	%																					
2.1	VOLUME	m <sup>3</sup>	1,500,000	1,500,000	0	0.0%																									
2.2	CUSTOMER CHG.	\$	1,464	1,464	0	0.0%																									
2.3	DISTRIBUTION CHG.	\$	182,498	131,920	50,578	38.3%																									
2.4	LOAD BALANCING	\$	102,339	107,694	(5,355)	-5.0%																									
2.5	SALES COMMDTY	\$	172,025	168,075	3,950	2.3%																									
2.6	TOTAL SALES	\$	458,325	409,153	49,173	12.0%																									
2.7	TOTAL T-SERVICE	\$	286,301	241,078	45,223	18.8%																									
2.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.3056	0.2728	0.0328	12.0%																									
2.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.1909	0.1607	0.0301	18.8%																									
2.10	SALES UNIT RATE	\$/GJ	8.1069	7.2372	0.8698	12.0%																									
2.11	T-SERVICE UNIT RATE	\$/GJ	5.0641	4.2642	0.7999	18.8%																									

**ANNUAL BILL COMPARISON - LARGE VOLUME CUSTOMERS**  
**INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

**(A) EB-2016-0326 @ 37.69 MJ/m<sup>3</sup> vs (B) EB-2016-0260 @ 37.69 MJ/m<sup>3</sup>**

Item No.		Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	
<b>Rate 145 - Small Commercial Interr.</b>										
<b>Rate 145 - Average Commercial Interr.</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
3.1	VOLUME	m <sup>3</sup>	339,188	339,188	0	0.0%	598,568	598,568	0	0.0%
3.2	CUSTOMER CHG.	\$	1,480	1,480	0	0.0%	1,480	1,480	0	0.0%
3.3	DISTRIBUTION CHG.	\$	21,754	10,245	11,509	112.3%	35,328	15,018	20,310	135.2%
3.4	LOAD BALANCING	\$	18,476	19,500	(1,024)	-5.3%	32,604	34,411	(1,807)	-5.3%
3.5	SALES COMMDTY	\$	38,722	37,790	931	2.5%	68,333	66,689	1,644	2.5%
3.6	TOTAL SALES	\$	80,431	69,015	11,416	16.5%	137,745	117,598	20,147	17.1%
3.7	TOTAL T-SERVICE	\$	41,710	31,225	10,485	33.6%	69,413	50,910	18,503	36.3%
3.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.2371	0.2035	0.0337	16.5%	0.2301	0.1965	0.0337	17.1%
3.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.1230	0.0921	0.0309	33.6%	0.1160	0.0851	0.0309	36.3%
3.10	SALES UNIT RATE	\$/GJ	6.2916	5.3985	0.8930	16.5%	6.1057	5.2127	0.8930	17.1%
3.11	T-SERVICE UNIT RATE	\$/GJ	3.2626	2.4425	0.8202	33.6%	3.0768	2.2566	0.8202	36.3%
<b>Rate 145 - Small Industrial Interr.</b>										
<b>Rate 145 - Average Industrial Interr.</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
4.1	VOLUME	m <sup>3</sup>	339,188	339,188	0	0.0%	598,567	598,567	0	0.0%
4.2	CUSTOMER CHG.	\$	1,480	1,480	0	0.0%	1,480	1,480	0	0.0%
4.3	DISTRIBUTION CHG.	\$	22,027	10,518	11,509	109.4%	35,570	15,260	20,310	133.1%
4.4	LOAD BALANCING	\$	18,476	19,499	(1,024)	-5.3%	32,604	34,411	(1,807)	-5.3%
4.5	SALES COMMDTY	\$	38,722	37,790	931	2.5%	68,332	66,689	1,644	2.5%
4.6	TOTAL SALES	\$	80,704	69,288	11,417	16.5%	137,986	117,840	20,147	17.1%
4.7	TOTAL T-SERVICE	\$	41,982	31,497	10,485	33.3%	69,654	51,151	18,503	36.2%
4.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.2379	0.2043	0.0337	16.5%	0.2305	0.1969	0.0337	17.1%
4.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.1238	0.0929	0.0309	33.3%	0.1164	0.0855	0.0309	36.2%
4.10	SALES UNIT RATE	\$/GJ	6.3129	5.4199	0.8930	16.5%	6.1164	5.2234	0.8930	17.1%
4.11	T-SERVICE UNIT RATE	\$/GJ	3.2840	2.4638	0.8202	33.3%	3.0875	2.2673	0.8202	36.2%

**ANNUAL BILL COMPARISON - LARGE VOLUME CUSTOMERS**  
**INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

**(A) EB-2016-0326 @ 37.69 MJ/m<sup>3</sup> vs (B) EB-2016-0260 @ 37.69 MJ/m<sup>3</sup>**

Item No.		Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	
<b>Rate 110 - Small Ind. Firm - 50% LF</b>										
<b>Rate 110 - Average Ind. Firm - 50% LF</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
5.1	VOLUME	m <sup>3</sup>	598,568	598,568	0	0.0%	9,976,121	9,976,121	0	0.0%
5.2	CUSTOMER CHG.	\$	7,048	7,048	0	0.0%	7,048	7,048	0	0.0%
5.3	DISTRIBUTION CHG.	\$	33,664	13,384	20,280	151.5%	557,298	219,293	338,006	154.1%
5.4	LOAD BALANCING	\$	33,786	35,552	(1,766)	-5.0%	563,092	592,531	(29,438)	-5.0%
5.5	SALES COMMDTY	\$	68,310	66,667	1,642	2.5%	1,138,495	1,111,120	27,374	2.5%
5.6	TOTAL SALES	\$	142,808	122,652	20,157	16.4%	2,265,934	1,929,992	335,942	17.4%
5.7	TOTAL T-SERVICE	\$	74,498	55,984	18,514	33.1%	1,127,439	818,872	308,567	37.7%
5.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.2386	0.2049	0.0337	16.4%	0.2271	0.1935	0.0337	17.4%
5.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.1245	0.0935	0.0309	33.1%	0.1130	0.0821	0.0309	37.7%
5.10	SALES UNIT RATE	\$/GJ	6.3301	5.4367	0.8935	16.4%	6.0264	5.1330	0.8935	17.4%
5.11	T-SERVICE UNIT RATE	\$/GJ	3.3022	2.4816	0.8207	33.1%	2.9985	2.1779	0.8207	37.7%
<b>Rate 110 - Average Ind. Firm - 75% LF</b>										
<b>Rate 115 - Large Ind. Firm - 80% LF</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
6.1	VOLUME	m <sup>3</sup>	9,976,120	9,976,120	0	0.0%	69,832,850	69,832,850	0	0.0%
6.2	CUSTOMER CHG.	\$	7,048	7,048	0	0.0%	7,471	7,471	0	0.0%
6.3	DISTRIBUTION CHG.	\$	510,340	172,335	338,006	196.1%	3,254,819	896,381	2,358,438	263.1%
6.4	LOAD BALANCING	\$	563,092	592,531	(29,438)	-5.0%	3,800,024	4,011,833	(211,809)	-5.3%
6.5	SALES COMMDTY	\$	1,138,495	1,111,120	27,374	2.5%	7,969,465	7,777,843	191,621	2.5%
6.6	TOTAL SALES	\$	2,218,976	1,883,034	335,942	17.8%	15,031,779	12,693,529	2,338,251	18.4%
6.7	TOTAL T-SERVICE	\$	1,080,481	771,914	308,567	40.0%	7,062,315	4,915,686	2,146,629	43.7%
6.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.2224	0.1888	0.0337	17.8%	0.2153	0.1818	0.0335	18.4%
6.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.1083	0.0774	0.0309	40.0%	0.1011	0.0704	0.0307	43.7%
6.10	SALES UNIT RATE	\$/GJ	5.9015	5.0081	0.8935	17.8%	5.7112	4.8228	0.8884	18.4%
6.11	T-SERVICE UNIT RATE	\$/GJ	2.8736	2.0530	0.8207	40.0%	2.6833	1.8677	0.8156	43.7%

**ANNUAL BILL COMPARISON - LARGE VOLUME CUSTOMERS**  
**INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

**(A) EB-2016-0326 @ 37.69 MJ/m<sup>3</sup> vs (B) EB-2016-0260 @ 37.69 MJ/m<sup>3</sup>**

Item No.		Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	
<b>Rate 135 - Seasonal Firm</b>										
<b>Rate 170 - Average Ind. Interr. - 50% LF</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
7.1	VOLUME	m <sup>3</sup>	598,567	598,567	0	0.0%	9,976,121	9,976,121	0	0.0%
7.2	CUSTOMER CHG.	\$	1,381	1,381	0	0.0%	3,352	3,352	0	0.0%
7.3	DISTRIBUTION CHG.	\$	30,560	10,368	20,192	194.8%	412,199	75,579	336,619	445.4%
7.4	LOAD BALANCING	\$	26,845	28,690	(1,845)	-6.4%	442,054	473,467	(31,413)	-6.6%
7.5	SALES COMMDTY	\$	68,467	66,731	1,735	2.6%	1,138,495	1,111,120	27,374	2.5%
7.6	TOTAL SALES	\$	127,252	107,170	20,082	18.7%	1,996,099	1,663,519	332,581	20.0%
7.7	TOTAL T-SERVICE	\$	58,786	40,439	18,347	45.4%	857,604	552,398	305,206	55.3%
7.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.2126	0.1790	0.0336	18.7%	0.2001	0.1668	0.0333	20.0%
7.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.0982	0.0676	0.0307	45.4%	0.0860	0.0554	0.0306	55.3%
7.10	SALES UNIT RATE	\$/GJ	5.6406	4.7505	0.8902	18.7%	5.3088	4.4243	0.8845	20.0%
7.11	T-SERVICE UNIT RATE	\$/GJ	2.6058	1.7925	0.8132	45.4%	2.2809	1.4691	0.8117	55.3%
<b>Rate 170 - Average Ind. Interr. - 75% LF</b>										
<b>Rate 170 - Large Ind. Interr. - 75% LF</b>										
		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		<b>(A)</b>	<b>(B)</b>	<b>CHANGE</b>		
				(A) - (B)	%			(A) - (B)	%	
8.1	VOLUME	m <sup>3</sup>	9,976,120	9,976,120	0	0.0%	69,832,850	69,832,850	0	0.0%
8.2	CUSTOMER CHG.	\$	3,352	3,352	0	0.0%	3,352	3,352	0	0.0%
8.3	DISTRIBUTION CHG.	\$	405,014	68,394	336,619	492.2%	2,719,528	363,192	2,356,336	648.8%
8.4	LOAD BALANCING	\$	442,054	473,467	(31,413)	-6.6%	3,094,378	3,314,271	(219,893)	-6.6%
8.5	SALES COMMDTY	\$	1,138,495	1,111,120	27,374	2.5%	7,969,465	7,777,843	191,621	2.5%
8.6	TOTAL SALES	\$	1,988,914	1,656,334	332,580	20.1%	13,786,722	11,458,658	2,328,064	20.3%
8.7	TOTAL T-SERVICE	\$	850,419	545,213	305,206	56.0%	5,817,257	3,680,815	2,136,442	58.0%
8.8	SALES UNIT RATE	\$/m <sup>3</sup>	0.1994	0.1660	0.0333	20.1%	0.1974	0.1641	0.0333	20.3%
8.9	T-SERVICE UNIT RATE	\$/m <sup>3</sup>	0.0852	0.0547	0.0306	56.0%	0.0833	0.0527	0.0306	58.0%
8.10	SALES UNIT RATE	\$/GJ	5.2897	4.4051	0.8845	20.1%	5.2381	4.3536	0.8845	20.3%
8.11	T-SERVICE UNIT RATE	\$/GJ	2.2618	1.4500	0.8117	56.0%	2.2102	1.3985	0.8117	58.0%