

**ANNUAL BILL COMPARISON - RESIDENTIAL CUSTOMERS
 INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

(A) EB-2018-0090 @ 38.42 MJ/m³ vs (B) EB-2017-0347 @ 38.42 MJ/m³

| Item No. | | Col. 1 | Col. 2 | Col. 3 | Col. 4 | Col. 5 | Col. 6 | Col. 7 | Col. 8 | |
|---|---------------------|-------------------|------------|---------------|----------|------------|------------|---------------|----------|--------|
| Heating & Water Htg. | | | | | | | | | | |
| Heating, Water Htg. & Other Uses | | | | | | | | | | |
| | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 1.1 | VOLUME | m ³ | 3,064 | 3,064 | 0 | 0.0% | 4,691 | 4,691 | 0 | 0.0% |
| 1.2 | CUSTOMER CHG. | \$ | 240.00 | 240.00 | 0.00 | 0.0% | 240.00 | 240.00 | 0.00 | 0.0% |
| 1.3 | DISTRIBUTION CHG. | \$ | 364.58 | 364.98 | (0.40) | -0.1% | 551.98 | 552.61 | (0.63) | -0.1% |
| 1.4 | LOAD BALANCING | § \$ | 191.53 | 218.43 | (26.90) | -12.3% | 293.20 | 334.40 | (41.20) | -12.3% |
| 1.5 | SALES COMMDTY | \$ | 289.41 | 309.30 | (19.89) | -6.4% | 443.06 | 473.53 | (30.47) | -6.4% |
| 1.6 | TOTAL SALES | \$ | 1,085.52 | 1,132.71 | (47.19) | -4.2% | 1,528.24 | 1,600.54 | (72.30) | -4.5% |
| 1.7 | TOTAL T-SERVICE | \$ | 796.11 | 823.41 | (27.30) | -3.3% | 1,085.18 | 1,127.01 | (41.83) | -3.7% |
| 1.8 | SALES UNIT RATE | \$/m ³ | 0.3543 | 0.3697 | (0.0154) | -4.2% | 0.3258 | 0.3412 | (0.0154) | -4.5% |
| 1.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.2598 | 0.2687 | (0.0089) | -3.3% | 0.2313 | 0.2403 | (0.0089) | -3.7% |
| 1.10 | SALES UNIT RATE | \$/GJ | 9.2213 | 9.6222 | (0.4009) | -4.2% | 8.4795 | 8.8806 | (0.4012) | -4.5% |
| 1.11 | T-SERVICE UNIT RATE | \$/GJ | 6.7628 | 6.9947 | (0.2319) | -3.3% | 6.0212 | 6.2533 | (0.2321) | -3.7% |
| Heating Only | | | | | | | | | | |
| Heating & Water Htg. | | | | | | | | | | |
| | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 2.1 | VOLUME | m ³ | 1,955 | 1,955 | 0 | 0.0% | 2,005 | 2,005 | 0 | 0.0% |
| 2.2 | CUSTOMER CHG. | \$ | 240.00 | 240.00 | 0.00 | 0.0% | 240.00 | 240.00 | 0.00 | 0.0% |
| 2.3 | DISTRIBUTION CHG. | \$ | 233.51 | 233.76 | (0.25) | -0.1% | 242.02 | 242.27 | (0.25) | -0.1% |
| 2.4 | LOAD BALANCING | § \$ | 122.21 | 139.37 | (17.16) | -12.3% | 125.33 | 142.92 | (17.59) | -12.3% |
| 2.5 | SALES COMMDTY | \$ | 184.63 | 197.34 | (12.71) | -6.4% | 189.38 | 202.39 | (13.01) | -6.4% |
| 2.6 | TOTAL SALES | \$ | 780.35 | 810.47 | (30.12) | -3.7% | 796.73 | 827.58 | (30.85) | -3.7% |
| 2.7 | TOTAL T-SERVICE | \$ | 595.72 | 613.13 | (17.41) | -2.8% | 607.35 | 625.19 | (17.84) | -2.9% |
| 2.8 | SALES UNIT RATE | \$/m ³ | 0.3992 | 0.4146 | (0.0154) | -3.7% | 0.3974 | 0.4128 | (0.0154) | -3.7% |
| 2.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.3047 | 0.3136 | (0.0089) | -2.8% | 0.3029 | 0.3118 | (0.0089) | -2.9% |
| 2.10 | SALES UNIT RATE | \$/GJ | 10.3892 | 10.7903 | (0.4010) | -3.7% | 10.3429 | 10.7434 | (0.4005) | -3.7% |
| 2.11 | T-SERVICE UNIT RATE | \$/GJ | 7.9312 | 8.1629 | (0.2318) | -2.8% | 7.8844 | 8.1160 | (0.2316) | -2.9% |

§ The Load Balancing Charge shown here includes proposed transportation charges

ANNUAL BILL COMPARISON - RESIDENTIAL CUSTOMERS
INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS

(A) EB-2018-0090 @ 38.42 MJ/m³ vs (B) EB-2017-0347 @ 38.42 MJ/m³

| Item No. | | Col. 1 | Col. 2 | Col. 3 | Col. 4 | Col. 5 | Col. 6 | Col. 7 | Col. 8 | |
|--|---------------------|-------------------|------------|---------------|----------|------------|------------|---------------|----------|--------|
| Heating, Pool Htg. & Other Uses | | | | | | | | | | |
| General & Water Htg. | | | | | | | | | | |
| | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 3.1 | VOLUME | m ³ | 5,048 | 5,048 | 0 | 0.0% | 1,081 | 1,081 | 0 | 0.0% |
| 3.2 | CUSTOMER CHG. | \$ | 240.00 | 240.00 | 0.00 | 0.0% | 240.00 | 240.00 | 0.00 | 0.0% |
| 3.3 | DISTRIBUTION CHG. | \$ | 593.73 | 594.41 | (0.68) | -0.1% | 134.95 | 135.07 | (0.12) | -0.1% |
| 3.4 | LOAD BALANCING | \$ \$ | 315.54 | 359.86 | (44.32) | -12.3% | 67.57 | 77.05 | (9.48) | -12.3% |
| 3.5 | SALES COMMDTY | \$ | 476.78 | 509.57 | (32.79) | -6.4% | 102.10 | 109.12 | (7.02) | -6.4% |
| 3.6 | TOTAL SALES | \$ | 1,626.05 | 1,703.84 | (77.79) | -4.6% | 544.62 | 561.24 | (16.62) | -3.0% |
| 3.7 | TOTAL T-SERVICE | \$ | 1,149.27 | 1,194.27 | (45.00) | -3.8% | 442.52 | 452.12 | (9.60) | -2.1% |
| 3.8 | SALES UNIT RATE | \$/m ³ | 0.3221 | 0.3375 | (0.0154) | -4.6% | 0.5038 | 0.5192 | (0.0154) | -3.0% |
| 3.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.2277 | 0.2366 | (0.0089) | -3.8% | 0.4094 | 0.4182 | (0.0089) | -2.1% |
| 3.10 | SALES UNIT RATE | \$/GJ | 8.3841 | 8.7852 | (0.4011) | -4.6% | 13.1133 | 13.5135 | (0.4002) | -3.0% |
| 3.11 | T-SERVICE UNIT RATE | \$/GJ | 5.9258 | 6.1578 | (0.2320) | -3.8% | 10.6550 | 10.8861 | (0.2311) | -2.1% |
| Heating & Water Htg. | | | | | | | | | | |
| Heating & Water Htg. | | | | | | | | | | |
| | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 3.1 | VOLUME | m ³ | 2,480 | 2,480 | 0 | 0.0% | 2,400 | 2,400 | 0 | 0.0% |
| 3.2 | CUSTOMER CHG. | \$ | 240.00 | 240.00 | 0.00 | 0.0% | 240.00 | 240.00 | 0.00 | 0.0% |
| 3.3 | DISTRIBUTION CHG. | \$ | 296.98 | 297.28 | (0.30) | -0.1% | 287.44 | 287.76 | (0.32) | -0.1% |
| 3.4 | LOAD BALANCING | \$ \$ | 155.03 | 176.78 | (21.75) | -12.3% | 150.03 | 171.08 | (21.05) | -12.3% |
| 3.5 | SALES COMMDTY | \$ | 234.26 | 250.33 | (16.07) | -6.4% | 226.70 | 242.27 | (15.57) | -6.4% |
| 3.6 | TOTAL SALES | \$ | 926.27 | 964.39 | (38.12) | -4.0% | 904.17 | 941.11 | (36.94) | -3.9% |
| 3.7 | TOTAL T-SERVICE | \$ | 692.01 | 714.06 | (22.05) | -3.1% | 677.47 | 698.84 | (21.37) | -3.1% |
| 3.8 | SALES UNIT RATE | \$/m ³ | 0.3735 | 0.3889 | (0.0154) | -4.0% | 0.3767 | 0.3921 | (0.0154) | -3.9% |
| 3.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.2790 | 0.2879 | (0.0089) | -3.1% | 0.2823 | 0.2912 | (0.0089) | -3.1% |
| 3.10 | SALES UNIT RATE | \$/GJ | 9.7214 | 10.1215 | (0.4001) | -4.0% | 9.8058 | 10.2064 | (0.4006) | -3.9% |
| 3.11 | T-SERVICE UNIT RATE | \$/GJ | 7.2628 | 7.4943 | (0.2314) | -3.1% | 7.3472 | 7.5790 | (0.2318) | -3.1% |

§ The Load Balancing Charge shown here includes proposed transportation charges

**ANNUAL BILL COMPARISON - COMMERCIAL & INDUSTRIAL CUSTOMERS
 INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

(A) EB-2018-0090 @ 38.42 MJ/m³ vs (B) EB-2017-0347 @ 38.42 MJ/m³

| Item No. | | Col. 1 | Col. 2 | Col. 3 | Col. 4 | Col. 5 | Col. 6 | Col. 7 | Col. 8 | |
|--|---------------------|-------------------|------------|---------------|------------|------------|------------|---------------|------------|--------|
| Commercial Heating & Other Uses | | | | | | | | | | |
| Com. Htg., Air Cond'ng & Other Uses | | | | | | | | | | |
| | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 1.1 | VOLUME | m ³ | 22,606 | 22,606 | 0 | 0.0% | 29,278 | 29,278 | 0 | 0.0% |
| 1.2 | CUSTOMER CHG. | \$ | 840.00 | 840.00 | 0.00 | 0.0% | 840.00 | 840.00 | 0.00 | 0.0% |
| 1.3 | DISTRIBUTION CHG. | \$ | 2,290.93 | 2,295.95 | (5.02) | -0.2% | 2,948.57 | 2,954.98 | (6.41) | -0.2% |
| 1.4 | LOAD BALANCING | § \$ | 1,388.15 | 1,583.14 | (194.99) | -12.3% | 1,797.86 | 2,050.40 | (252.54) | -12.3% |
| 1.5 | SALES COMMDTY | \$ | 2,140.00 | 2,286.75 | (146.75) | -6.4% | 2,771.58 | 2,961.66 | (190.08) | -6.4% |
| 1.6 | TOTAL SALES | \$ | 6,659.08 | 7,005.84 | (346.76) | -4.9% | 8,358.01 | 8,807.04 | (449.03) | -5.1% |
| 1.7 | TOTAL T-SERVICE | \$ | 4,519.08 | 4,719.09 | (200.01) | -4.2% | 5,586.43 | 5,845.38 | (258.95) | -4.4% |
| 1.8 | SALES UNIT RATE | \$/m ³ | 0.2946 | 0.3099 | (0.0153) | -4.9% | 0.2855 | 0.3008 | (0.0153) | -5.1% |
| 1.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1999 | 0.2088 | (0.0088) | -4.2% | 0.1908 | 0.1997 | (0.0088) | -4.4% |
| 1.10 | SALES UNIT RATE | \$/GJ | 7.6671 | 8.0664 | (0.3993) | -4.9% | 7.4303 | 7.8295 | (0.3992) | -5.1% |
| 1.11 | T-SERVICE UNIT RATE | \$/GJ | 5.2032 | 5.4335 | (0.2303) | -4.2% | 4.9663 | 5.1965 | (0.2302) | -4.4% |
| Medium Commercial Customer | | | | | | | | | | |
| Large Commercial Customer | | | | | | | | | | |
| | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 2.1 | VOLUME | m ³ | 169,563 | 169,563 | 0 | 0.0% | 339,125 | 339,125 | 0 | 0.0% |
| 2.2 | CUSTOMER CHG. | \$ | 840.00 | 840.00 | 0.00 | 0.0% | 840.00 | 840.00 | 0.00 | 0.0% |
| 2.3 | DISTRIBUTION CHG. | \$ | 13,940.15 | 13,967.06 | (26.91) | -0.2% | 26,484.29 | 26,533.57 | (49.28) | -0.2% |
| 2.4 | LOAD BALANCING | § \$ | 10,412.18 | 11,874.84 | (1,462.66) | -12.3% | 20,824.31 | 23,749.61 | (2,925.30) | -12.3% |
| 2.5 | SALES COMMDTY | \$ | 16,051.67 | 17,152.30 | (1,100.63) | -6.4% | 32,103.25 | 34,304.50 | (2,201.25) | -6.4% |
| 2.6 | TOTAL SALES | \$ | 41,244.00 | 43,834.20 | (2,590.20) | -5.9% | 80,251.85 | 85,427.68 | (5,175.83) | -6.1% |
| 2.7 | TOTAL T-SERVICE | \$ | 25,192.33 | 26,681.90 | (1,489.57) | -5.6% | 48,148.60 | 51,123.18 | (2,974.58) | -5.8% |
| 2.8 | SALES UNIT RATE | \$/m ³ | 0.2432 | 0.2585 | (0.0153) | -5.9% | 0.2366 | 0.2519 | (0.0153) | -6.1% |
| 2.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1486 | 0.1574 | (0.0088) | -5.6% | 0.1420 | 0.1508 | (0.0088) | -5.8% |
| 2.10 | SALES UNIT RATE | \$/GJ | 6.3310 | 6.7286 | (0.3976) | -5.9% | 6.1594 | 6.5566 | (0.3972) | -6.1% |
| 2.11 | T-SERVICE UNIT RATE | \$/GJ | 3.8671 | 4.0957 | (0.2287) | -5.6% | 3.6954 | 3.9237 | (0.2283) | -5.8% |

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INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS

(A) EB-2018-0090 @ 38.42 MJ/m³ vs (B) EB-2017-0347 @ 38.42 MJ/m³

| Item No. | | Col. 1 | Col. 2 | Col. 3 | Col. 4 | Col. 5 | Col. 6 | Col. 7 | Col. 8 | |
|--|---------------------|-------------------|------------|---------------|------------|------------|------------|---------------|------------|--------|
| Industrial General Use | | | | | | | | | | |
| Industrial Heating & Other Uses | | | | | | | | | | |
| | | (A) | (B) | CHANGE | | (A) | (B) | CHANGE | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 3.1 | VOLUME | m ³ | 43,285 | 43,285 | 0 | 0.0% | 63,903 | 63,903 | 0 | 0.0% |
| 3.2 | CUSTOMER CHG. | \$ | 840.00 | 840.00 | 0.00 | 0.0% | 840.00 | 840.00 | 0.00 | 0.0% |
| 3.3 | DISTRIBUTION CHG. | \$ | 4,169.00 | 4,177.87 | (8.87) | -0.2% | 5,787.52 | 5,799.40 | (11.88) | -0.2% |
| 3.4 | LOAD BALANCING | § \$ | 2,657.97 | 3,031.32 | (373.35) | -12.3% | 3,924.01 | 4,475.24 | (551.23) | -12.3% |
| 3.5 | SALES COMMDTY | \$ | 4,097.57 | 4,378.54 | (280.97) | -6.4% | 6,049.38 | 6,464.17 | (414.79) | -6.4% |
| 3.6 | TOTAL SALES | \$ | 11,764.54 | 12,427.73 | (663.19) | -5.3% | 16,600.91 | 17,578.81 | (977.90) | -5.6% |
| 3.7 | TOTAL T-SERVICE | \$ | 7,666.97 | 8,049.19 | (382.22) | -4.7% | 10,551.53 | 11,114.64 | (563.11) | -5.1% |
| 3.8 | SALES UNIT RATE | \$/m ³ | 0.2718 | 0.2871 | (0.0153) | -5.3% | 0.2598 | 0.2751 | (0.0153) | -5.6% |
| 3.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1771 | 0.1860 | (0.0088) | -4.7% | 0.1651 | 0.1739 | (0.0088) | -5.1% |
| 3.10 | SALES UNIT RATE | \$/GJ | 7.0742 | 7.4730 | (0.3988) | -5.3% | 6.7617 | 7.1600 | (0.3983) | -5.6% |
| 3.11 | T-SERVICE UNIT RATE | \$/GJ | 4.6103 | 4.8401 | (0.2298) | -4.7% | 4.2977 | 4.5271 | (0.2294) | -5.1% |
| Medium Industrial Customer | | | | | | | | | | |
| Large Industrial Customer | | | | | | | | | | |
| | | (A) | (B) | CHANGE | | (A) | (B) | CHANGE | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 4.1 | VOLUME | m ³ | 169,563 | 169,563 | 0 | 0.0% | 339,124 | 339,124 | 0 | 0.0% |
| 4.2 | CUSTOMER CHG. | \$ | 840.00 | 840.00 | 0.00 | 0.0% | 840.00 | 840.00 | 0.00 | 0.0% |
| 4.3 | DISTRIBUTION CHG. | \$ | 14,138.69 | 14,166.25 | (27.56) | -0.2% | 26,631.98 | 26,681.76 | (49.78) | -0.2% |
| 4.4 | LOAD BALANCING | § \$ | 10,412.21 | 11,874.82 | (1,462.61) | -12.3% | 20,824.24 | 23,749.52 | (2,925.28) | -12.3% |
| 4.5 | SALES COMMDTY | \$ | 16,051.67 | 17,152.30 | (1,100.63) | -6.4% | 32,103.19 | 34,304.42 | (2,201.23) | -6.4% |
| 4.6 | TOTAL SALES | \$ | 41,442.57 | 44,033.37 | (2,590.80) | -5.9% | 80,399.41 | 85,575.70 | (5,176.29) | -6.0% |
| 4.7 | TOTAL T-SERVICE | \$ | 25,390.90 | 26,881.07 | (1,490.17) | -5.5% | 48,296.22 | 51,271.28 | (2,975.06) | -5.8% |
| 4.8 | SALES UNIT RATE | \$/m ³ | 0.2444 | 0.2597 | (0.0153) | -5.9% | 0.2371 | 0.2523 | (0.0153) | -6.0% |
| 4.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1497 | 0.1585 | (0.0088) | -5.5% | 0.1424 | 0.1512 | (0.0088) | -5.8% |
| 4.10 | SALES UNIT RATE | \$/GJ | 6.3615 | 6.7592 | (0.3977) | -5.9% | 6.1707 | 6.5680 | (0.3973) | -6.0% |
| 4.11 | T-SERVICE UNIT RATE | \$/GJ | 3.8975 | 4.1263 | (0.2287) | -5.5% | 3.7068 | 3.9351 | (0.2283) | -5.8% |

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 INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS**

(A) EB-2018-0090 @ 38.42 MJ/m³ vs (B) EB-2017-0347 @ 38.42 MJ/m³

| Item No. | | Col. 1 | Col. 2 | Col. 3 | Col. 4 | Col. 5 | Col. 6 | Col. 7 | Col. 8 | |
|---|---------------------|-------------------|------------|---------------|----------|------------|------------|---------------|----------|--------|
| Rate 100 - Small Commercial Firm | | | | | | | | | | |
| | | (A) | (B) | CHANGE | | (A) | (B) | CHANGE | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 1.1 | VOLUME | m ³ | 339,188 | 339,188 | 0 | 0.0% | 598,567 | 598,567 | 0 | 0.0% |
| 1.2 | CUSTOMER CHG. | \$ | 1,464 | 1,464 | 0 | 0.0% | 1,464 | 1,464 | 0 | 0.0% |
| 1.3 | DISTRIBUTION CHG. | \$ | 24,896 | 24,901 | (5) | 0.0% | 85,918 | 85,926 | (8) | 0.0% |
| 1.4 | LOAD BALANCING | \$ | 20,828 | 23,754 | (2,926) | -12.3% | 36,756 | 41,919 | (5,163) | -12.3% |
| 1.5 | SALES COMMDTY | \$ | 32,109 | 34,311 | (2,202) | -6.4% | 56,663 | 60,549 | (3,885) | -6.4% |
| 1.6 | TOTAL SALES | \$ | 79,298 | 84,430 | (5,132) | -6.1% | 180,801 | 189,857 | (9,057) | -4.8% |
| 1.7 | TOTAL T-SERVICE | \$ | 47,189 | 50,119 | (2,930) | -5.8% | 124,137 | 129,309 | (5,171) | -4.0% |
| 1.8 | SALES UNIT RATE | \$/m ³ | 0.2338 | 0.2489 | (0.0151) | -6.1% | 0.3021 | 0.3172 | (0.0151) | -4.8% |
| 1.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1391 | 0.1478 | (0.0086) | -5.8% | 0.2074 | 0.2160 | (0.0086) | -4.0% |
| 1.10 | SALES UNIT RATE | \$/GJ | 6.0851 | 6.4789 | (0.3938) | -6.1% | 7.8619 | 8.2558 | (0.3938) | -4.8% |
| 1.11 | T-SERVICE UNIT RATE | \$/GJ | 3.6211 | 3.8460 | (0.2249) | -5.8% | 5.3980 | 5.6229 | (0.2249) | -4.0% |
| Rate 100 - Large Industrial Firm | | | | | | | | | | |
| | | (A) | (B) | CHANGE | | | | | | |
| | | | | (A) - (B) | % | | | | | |
| 2.1 | VOLUME | m ³ | 1,500,000 | 1,500,000 | 0 | 0.0% | | | | |
| 2.2 | CUSTOMER CHG. | \$ | 1,464 | 1,464 | 0 | 0.0% | | | | |
| 2.3 | DISTRIBUTION CHG. | \$ | 182,521 | 182,541 | (20) | 0.0% | | | | |
| 2.4 | LOAD BALANCING | \$ | 92,109 | 105,048 | (12,939) | -12.3% | | | | |
| 2.5 | SALES COMMDTY | \$ | 141,998 | 151,734 | (9,737) | -6.4% | | | | |
| 2.6 | TOTAL SALES | \$ | 418,091 | 440,787 | (22,696) | -5.1% | | | | |
| 2.7 | TOTAL T-SERVICE | \$ | 276,094 | 289,053 | (12,959) | -4.5% | | | | |
| 2.8 | SALES UNIT RATE | \$/m ³ | 0.2787 | 0.2939 | (0.0151) | -5.1% | | | | |
| 2.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1841 | 0.1927 | (0.0086) | -4.5% | | | | |
| 2.10 | SALES UNIT RATE | \$/GJ | 7.2547 | 7.6486 | (0.3938) | -5.1% | | | | |
| 2.11 | T-SERVICE UNIT RATE | \$/GJ | 4.7908 | 5.0157 | (0.2249) | -4.5% | | | | |

ANNUAL BILL COMPARISON - LARGE VOLUME CUSTOMERS
INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS

(A) EB-2018-0090 @ 38.42 MJ/m³ vs (B) EB-2017-0347 @ 38.42 MJ/m³

| Item No. | | Col. 1 | Col. 2 | Col. 3 | Col. 4 | Col. 5 | Col. 6 | Col. 7 | Col. 8 | |
|--|---------------------|-------------------|------------|---------------|----------|--------|---------|-----------|----------|--------|
| Rate 145 - Small Commercial Interr. | | | | | | | | | | |
| | | (A) | (B) | CHANGE | | | | | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 3.1 | VOLUME | m ³ | 339,188 | 339,188 | 0 | 0.0% | 598,568 | 598,568 | 0 | 0.0% |
| 3.2 | CUSTOMER CHG. | \$ | 1,480 | 1,480 | 0 | 0.0% | 1,480 | 1,480 | 0 | 0.0% |
| 3.3 | DISTRIBUTION CHG. | \$ | 21,795 | 21,837 | (42) | -0.2% | 35,400 | 35,475 | (75) | -0.2% |
| 3.4 | LOAD BALANCING | \$ | 16,455 | 19,044 | (2,590) | -13.6% | 29,038 | 33,608 | (4,570) | -13.6% |
| 3.5 | SALES COMMDTY | \$ | 31,931 | 34,133 | (2,202) | -6.5% | 56,349 | 60,235 | (3,886) | -6.5% |
| 3.6 | TOTAL SALES | \$ | 71,661 | 76,495 | (4,834) | -6.3% | 122,268 | 130,799 | (8,531) | -6.5% |
| 3.7 | TOTAL T-SERVICE | \$ | 39,730 | 42,362 | (2,632) | -6.2% | 65,919 | 70,564 | (4,645) | -6.6% |
| 3.8 | SALES UNIT RATE | \$/m ³ | 0.2113 | 0.2255 | (0.0143) | -6.3% | 0.2043 | 0.2185 | (0.0143) | -6.5% |
| 3.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1171 | 0.1249 | (0.0078) | -6.2% | 0.1101 | 0.1179 | (0.0078) | -6.6% |
| 3.10 | SALES UNIT RATE | \$/GJ | 5.4990 | 5.8700 | (0.3710) | -6.3% | 5.3167 | 5.6876 | (0.3710) | -6.5% |
| 3.11 | T-SERVICE UNIT RATE | \$/GJ | 3.0487 | 3.2507 | (0.2020) | -6.2% | 2.8664 | 3.0684 | (0.2020) | -6.6% |

| | | | | | | | | | | |
|--|---------------------|-------------------|------------|---------------|----------|--------|---------|-----------|----------|--------|
| Rate 145 - Small Industrial Interr. | | | | | | | | | | |
| | | (A) | (B) | CHANGE | | | | | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 4.1 | VOLUME | m ³ | 339,188 | 339,188 | 0 | 0.0% | 598,567 | 598,567 | 0 | 0.0% |
| 4.2 | CUSTOMER CHG. | \$ | 1,480 | 1,480 | 0 | 0.0% | 1,480 | 1,480 | 0 | 0.0% |
| 4.3 | DISTRIBUTION CHG. | \$ | 22,068 | 22,110 | (42) | -0.2% | 35,642 | 35,717 | (75) | -0.2% |
| 4.4 | LOAD BALANCING | \$ | 16,455 | 19,044 | (2,590) | -13.6% | 29,038 | 33,608 | (4,570) | -13.6% |
| 4.5 | SALES COMMDTY | \$ | 31,931 | 34,133 | (2,202) | -6.5% | 56,349 | 60,235 | (3,886) | -6.5% |
| 4.6 | TOTAL SALES | \$ | 71,934 | 76,768 | (4,834) | -6.3% | 122,509 | 131,040 | (8,531) | -6.5% |
| 4.7 | TOTAL T-SERVICE | \$ | 40,002 | 42,635 | (2,632) | -6.2% | 66,160 | 70,805 | (4,645) | -6.6% |
| 4.8 | SALES UNIT RATE | \$/m ³ | 0.2121 | 0.2263 | (0.0143) | -6.3% | 0.2047 | 0.2189 | (0.0143) | -6.5% |
| 4.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1179 | 0.1257 | (0.0078) | -6.2% | 0.1105 | 0.1183 | (0.0078) | -6.6% |
| 4.10 | SALES UNIT RATE | \$/GJ | 5.5199 | 5.8909 | (0.3710) | -6.3% | 5.3272 | 5.6981 | (0.3710) | -6.5% |
| 4.11 | T-SERVICE UNIT RATE | \$/GJ | 3.0696 | 3.2716 | (0.2020) | -6.2% | 2.8769 | 3.0789 | (0.2020) | -6.6% |

Rate 145 - Average Industrial Interr.

ANNUAL BILL COMPARISON - LARGE VOLUME CUSTOMERS
INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS

(A) EB-2018-0090 @ 38.42 MJ/m³ vs (B) EB-2017-0347 @ 38.42 MJ/m³

| Item No. | | Col. 1 | Col. 2 | Col. 3 | Col. 4 | Col. 5 | Col. 6 | Col. 7 | Col. 8 | |
|----------|---------------------|--|------------|---------------|-----------|--|------------|---------------|-----------|--------|
| | | Rate 110 - Small Ind. Firm - 50% LF | | | | Rate 110 - Average Ind. Firm - 50% LF | | | | |
| | | (A) | (B) | CHANGE | | (A) | (B) | CHANGE | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 5.1 | VOLUME | m ³ | 598,568 | 598,568 | 0 | 0.0% | 9,976,121 | 9,976,121 | 0 | 0.0% |
| 5.2 | CUSTOMER CHG. | \$ | 7,048 | 7,048 | 0 | 0.0% | 7,048 | 7,048 | 0 | 0.0% |
| 5.3 | DISTRIBUTION CHG. | \$ | 34,168 | 34,258 | (90) | -0.3% | 565,695 | 567,189 | (1,495) | -0.3% |
| 5.4 | LOAD BALANCING | \$ | 30,191 | 34,499 | (4,308) | -12.5% | 503,186 | 574,984 | (71,798) | -12.5% |
| 5.5 | SALES COMMDTY | \$ | 56,328 | 60,213 | (3,885) | -6.5% | 938,793 | 1,003,548 | (64,755) | -6.5% |
| 5.6 | TOTAL SALES | \$ | 127,735 | 136,018 | (8,283) | -6.1% | 2,014,722 | 2,152,769 | (138,048) | -6.4% |
| 5.7 | TOTAL T-SERVICE | \$ | 71,408 | 75,805 | (4,398) | -5.8% | 1,075,929 | 1,149,222 | (73,293) | -6.4% |
| 5.8 | SALES UNIT RATE | \$/m ³ | 0.2134 | 0.2272 | (0.0138) | -6.1% | 0.2020 | 0.2158 | (0.0138) | -6.4% |
| 5.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1193 | 0.1266 | (0.0073) | -5.8% | 0.1079 | 0.1152 | (0.0073) | -6.4% |
| 5.10 | SALES UNIT RATE | \$/GJ | 5.5544 | 5.9146 | (0.3602) | -6.1% | 5.2565 | 5.6167 | (0.3602) | -6.4% |
| 5.11 | T-SERVICE UNIT RATE | \$/GJ | 3.1051 | 3.2963 | (0.1912) | -5.8% | 2.8071 | 2.9984 | (0.1912) | -6.4% |
| | | Rate 110 - Average Ind. Firm - 75% LF | | | | Rate 115 - Large Ind. Firm - 80% LF | | | | |
| | | (A) | (B) | CHANGE | | (A) | (B) | CHANGE | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 6.1 | VOLUME | m ³ | 9,976,120 | 9,976,120 | 0 | 0.0% | 69,832,850 | 69,832,850 | 0 | 0.0% |
| 6.2 | CUSTOMER CHG. | \$ | 7,048 | 7,048 | 0 | 0.0% | 7,471 | 7,471 | 0 | 0.0% |
| 6.3 | DISTRIBUTION CHG. | \$ | 518,737 | 520,231 | (1,495) | -0.3% | 3,276,984 | 3,285,995 | (9,011) | -0.3% |
| 6.4 | LOAD BALANCING | \$ | 503,186 | 574,984 | (71,798) | -12.5% | 3,391,642 | 3,877,958 | (486,316) | -12.5% |
| 6.5 | SALES COMMDTY | \$ | 938,793 | 1,003,548 | (64,755) | -6.5% | 6,571,551 | 7,024,836 | (453,285) | -6.5% |
| 6.6 | TOTAL SALES | \$ | 1,967,763 | 2,105,811 | (138,048) | -6.6% | 13,247,648 | 14,196,259 | (948,612) | -6.7% |
| 6.7 | TOTAL T-SERVICE | \$ | 1,028,971 | 1,102,264 | (73,293) | -6.6% | 6,676,097 | 7,171,424 | (495,327) | -6.9% |
| 6.8 | SALES UNIT RATE | \$/m ³ | 0.1972 | 0.2111 | (0.0138) | -6.6% | 0.1897 | 0.2033 | (0.0136) | -6.7% |
| 6.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.1031 | 0.1105 | (0.0073) | -6.6% | 0.0956 | 0.1027 | (0.0071) | -6.9% |
| 6.10 | SALES UNIT RATE | \$/GJ | 5.1340 | 5.4941 | (0.3602) | -6.6% | 4.9377 | 5.2912 | (0.3536) | -6.7% |
| 6.11 | T-SERVICE UNIT RATE | \$/GJ | 2.6846 | 2.8759 | (0.1912) | -6.6% | 2.4883 | 2.6729 | (0.1846) | -6.9% |

ANNUAL BILL COMPARISON - LARGE VOLUME CUSTOMERS
INCLUDING CAP AND TRADE IMPACTS FOR NON-LARGE FINAL EMITTERS

(A) EB-2018-0090 @ 38.42 MJ/m³ vs (B) EB-2017-0347 @ 38.42 MJ/m³

| Item No. | | Col. 1 | Col. 2 | Col. 3 | Col. 4 | Col. 5 | Col. 6 | Col. 7 | Col. 8 | |
|----------|---------------------|---|------------|---------------|-----------|---|------------|---------------|-----------|--------|
| | | Rate 135 - Seasonal Firm | | | | Rate 170 - Average Ind. Interr. - 50% LF | | | | |
| | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 7.1 | VOLUME | m ³ | 598,567 | 598,567 | 0 | 0.0% | 9,976,121 | 9,976,121 | 0 | 0.0% |
| 7.2 | CUSTOMER CHG. | \$ | 1,381 | 1,381 | 0 | 0.0% | 3,352 | 3,352 | 0 | 0.0% |
| 7.3 | DISTRIBUTION CHG. | \$ | 30,771 | 30,850 | (79) | -0.3% | 413,635 | 415,027 | (1,392) | -0.3% |
| 7.4 | LOAD BALANCING | \$ | 23,404 | 27,494 | (4,089) | -14.9% | 382,097 | 453,776 | (71,678) | -15.8% |
| 7.5 | SALES COMMDTY | \$ | 56,369 | 60,255 | (3,885) | -6.4% | 938,793 | 1,003,548 | (64,755) | -6.5% |
| 7.6 | TOTAL SALES | \$ | 111,925 | 119,979 | (8,054) | -6.7% | 1,737,877 | 1,875,702 | (137,825) | -7.3% |
| 7.7 | TOTAL T-SERVICE | \$ | 55,556 | 59,724 | (4,169) | -7.0% | 799,084 | 872,154 | (73,070) | -8.4% |
| 7.8 | SALES UNIT RATE | \$/m ³ | 0.1870 | 0.2004 | (0.0135) | -6.7% | 0.1742 | 0.1880 | (0.0138) | -7.3% |
| 7.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.0928 | 0.0998 | (0.0070) | -7.0% | 0.0801 | 0.0874 | (0.0073) | -8.4% |
| 7.10 | SALES UNIT RATE | \$/GJ | 4.8670 | 5.2172 | (0.3502) | -6.7% | 4.5342 | 4.8938 | (0.3596) | -7.3% |
| 7.11 | T-SERVICE UNIT RATE | \$/GJ | 2.4158 | 2.5971 | (0.1813) | -7.0% | 2.0848 | 2.2755 | (0.1906) | -8.4% |
| | | Rate 170 - Average Ind. Interr. - 75% LF | | | | Rate 170 - Large Ind. Interr. - 75% LF | | | | |
| | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | <u>(A)</u> | <u>(B)</u> | <u>CHANGE</u> | | |
| | | | | (A) - (B) | % | | | (A) - (B) | % | |
| 8.1 | VOLUME | m ³ | 9,976,120 | 9,976,120 | 0 | 0.0% | 69,832,850 | 69,832,850 | 0 | 0.0% |
| 8.2 | CUSTOMER CHG. | \$ | 3,352 | 3,352 | 0 | 0.0% | 3,352 | 3,352 | 0 | 0.0% |
| 8.3 | DISTRIBUTION CHG. | \$ | 406,450 | 407,842 | (1,392) | -0.3% | 2,729,584 | 2,739,326 | (9,742) | -0.4% |
| 8.4 | LOAD BALANCING | \$ | 382,097 | 453,776 | (71,678) | -15.8% | 2,674,682 | 3,176,431 | (501,749) | -15.8% |
| 8.5 | SALES COMMDTY | \$ | 938,793 | 1,003,548 | (64,755) | -6.5% | 6,571,551 | 7,024,836 | (453,285) | -6.5% |
| 8.6 | TOTAL SALES | \$ | 1,730,692 | 1,868,517 | (137,825) | -7.4% | 11,979,168 | 12,943,944 | (964,776) | -7.5% |
| 8.7 | TOTAL T-SERVICE | \$ | 791,899 | 864,970 | (73,070) | -8.4% | 5,407,618 | 5,919,109 | (511,491) | -8.6% |
| 8.8 | SALES UNIT RATE | \$/m ³ | 0.1735 | 0.1873 | (0.0138) | -7.4% | 0.1715 | 0.1854 | (0.0138) | -7.5% |
| 8.9 | T-SERVICE UNIT RATE | \$/m ³ | 0.0794 | 0.0867 | (0.0073) | -8.4% | 0.0774 | 0.0848 | (0.0073) | -8.6% |
| 8.10 | SALES UNIT RATE | \$/GJ | 4.5154 | 4.8750 | (0.3596) | -7.4% | 4.4649 | 4.8245 | (0.3596) | -7.5% |
| 8.11 | T-SERVICE UNIT RATE | \$/GJ | 2.0661 | 2.2567 | (0.1906) | -8.4% | 2.0155 | 2.2062 | (0.1906) | -8.6% |